

PHYSICIAN-FOCUSED PAYMENT MODEL TECHNICAL
ADVISORY COMMITTEE (PTAC)

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PUBLIC MEETING

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The Great Hall
The Hubert H. Humphrey Building
200 Independence Avenue, S.W.
Washington, D.C. 20201

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Tuesday, March 26, 2024

PTAC MEMBERS PRESENT

LAURAN HARDIN, MSN, FAAN, Co-Chair
ANGELO SINOPOLI, MD, Co-Chair
LINDSAY K. BOTSFORD, MD, MBA
LAWRENCE R. KOSINSKI, MD, MBA
WALTER LIN, MD, MBA
TERRY L. MILLS, JR., MD, MMM
JAMES WALTON, DO, MBA
JENNIFER L. WILER, MD, MBA

PTAC MEMBERS NOT PRESENT

JAY S. FELDSTEIN, DO
JOSHUA M. LIAO, MD, MSc
SOIJANYA PULLURU, MD

STAFF PRESENT

AUDREY McDOWELL, Acting Designated Federal
Officer (DFO), Office of the Assistant
Secretary for Planning and Evaluation (ASPE)
LISA SHATS*
STEVEN SHEINGOLD, PhD, ASPE

*Present via Zoom

A-G-E-N-D-A

Opening Remarks.....	3
Welcome and Co-Chair Overview - Developing and Implementing Performance Measures for Population-Based Total Cost of Care (PB-TCOC) Models Day 2.....	3
PTAC Member Introductions.....	4
Roundtable Panel Discussion: Stakeholder Perspectives on Best Practices for Measuring Spending and Quality Outcomes in PB-TCOC Models.....	10
- Danielle A. Whitacre, MD, CMD; Brian Smith, MD, MPH; Adrian F. Hernandez, MD, MHS; and Moon Leung, PhD	
CMS Panel Discussion.....	77
- Dora Hughes, MD, MPH, Acting Chief Medical Officer and Acting Director of the Center for Clinical Standards and Quality (CCSQ), Centers for Medicare & Medicaid Services (CMS); Michelle Schreiber, MD, Deputy Director, CCSQ, and Director of the Quality Measurement and Value-based Incentives Group (QMVIIG), CMS; Doug Jacobs, MD, MPH, Chief Transformation Officer, Center for Medicare (CM), CMS; and Susannah Bernheim, MD, MHS, Chief Quality Officer and Acting Chief Medical Officer, Center for Medicare and Medicaid Innovation (CMMI), CMS	
Listening Session 3: Linking Performance Measures with Payment and Financial Incentives.....	131
- Karen E. Joynt Maddox, MD, MPH; Mark Friedberg, MD, MPP; and Nick Frenzer	
Public Comment Period.....	202
Committee Discussion.....	206
Closing Remarks.....	221
Adjourn.....	222

P-R-O-C-E-E-D-I-N-G-S

(9:00 a.m.)

* CO-CHAIR HARDIN: Good morning and welcome to Day 2 of the Physician-Focused Payment Model Technical Advisory Committee, known as PTAC.

* **Welcome and Co-Chair Overview -
Developing and Implementing
Performance Measures for Population-
Based Total Cost of Care (PB-TCOC)
Models Day 2**

My name is Lauran Hardin, and I am one of the Co-Chairs of PTAC, along with Angelo Sinopoli.

Yesterday, CMS¹ Deputy Administrator and CMMI² Director Dr. Liz Fowler started our day with opening remarks on how our work fits into the Innovation Center's vision.

We also had several excellent guest presenters share their ideas on opportunities to improve the development and implementation of performance measures for population-based total cost of care models to drive care transformation and improve outcomes and satisfaction.

Today we have a great lineup of

1 Centers for Medicare & Medicaid Services

2 Center for Medicare and Medicaid Innovation

1 experts participating in an exciting roundtable
2 panel discussion, a listening session, and a
3 panel discussion with CMS leadership. We've
4 worked very hard to include a variety of
5 perspectives throughout this two-day public
6 meeting, including the viewpoints of previous
7 PTAC proposal submitters who addressed relevant
8 issues in their proposed models.

9 Later this afternoon we will have a
10 public comment period. And we welcome
11 participants, either in person or via telephone,
12 to share a comment. As a reminder, public
13 comments will be limited to three minutes each.

14 If you have not registered to give an
15 oral public comment but would like to, please
16 email ptacregistration@norc.org by 2:30 p.m.
17 today. Again, that's ptacregistration@norc.org.

18 Then the Committee will discuss our
19 comments for the report to the Secretary of HHS³
20 that we will issue on developing and implementing
21 models, performance measures for population-based
22 total cost of care models.

23 *** PTAC Member Introductions**

24 Because we might have some new folks
25 online who weren't able to join yesterday, I'd

3 Department of Health and Human Services

1 like the Committee members to please introduce
2 themselves. Share your name and your
3 organization. If you'd like, you can tell us
4 about the experience you may have with our topic.
5 And I will cue each of you.

6 So, I'll start.

7 I'm Lauran Hardin. I'm a nurse and
8 Chief Integration Officer for HC2 strategies. I
9 spent the better part of the last 20 years
10 focused on complex and underserved populations,
11 developing models, and scaling them in multiple
12 environments, as well as being part of the team
13 that started the National Center for Complex
14 Health and Social Needs.

15 And I'll go next to Angelo.

16 CO-CHAIR SINOPOLI: Thank you, Lauran.

17 Angelo Sinopoli. I'm a pulmonary
18 critical care physician. I'm presently the
19 Executive Vice President for Value-Based Care at
20 Cone Health System in North Carolina. Spent most
21 of my career working in large integrated delivery
22 systems, building and managing clinically
23 integrated networks, and enabled companies to
24 help improve their performance.

25 I'm happy to be here today. I'll turn
26 it over to Jennifer.

1 DR. WILER: Good morning. I'm Jennifer
2 Wiler, an emergency physician by training.
3 Currently, I'm the Chief Quality Officer at
4 UCHealth Metro, one of the largest health care
5 delivery organizations in Colorado, serving
6 patients in the Rocky Mountain region.

7 I'm also co-founder of UCHealth CARE
8 Innovation Center where we partner with digital
9 health companies to grow and scale their
10 solutions that improve patient care and outcomes.
11 And a tenured professor at University of Colorado
12 School of Medicine, and former co-developer of an
13 Alternative Payment Model that was reviewed and
14 endorsed by this Committee.

15 DR. LIN: Good morning. I'm Walter
16 Lin, founder of Generation Clinical Partners. We
17 are a medical practice based in St. Louis
18 dedicated to helping senior living organizations
19 transition into the world of value-based care
20 through more efficient medical care delivery
21 models.

22 DR. WALTON: Good morning. My name is
23 Jim Walton. I'm a general internist by training.
24 Started my career in Waxahachie, Texas, as a
25 rural doc, and transitioned into community health
26 improvement working for Baylor Health Care System

1 in Dallas, Texas, developing community health
2 strategies for the system.

3 Evolved to be the Chief Health Equity
4 Officer and then took over as a CEO of a large
5 physician IPA⁴ in Dallas, creating an ACO⁵ that
6 took risk for Medicare, Medicare Advantage, and
7 Medicaid patients, and did that for about 10
8 years.

9 Recently retired and now serve as a
10 consultant.

11 DR. BOTSFORD: Good morning. I'm
12 Lindsay Botsford. I'm a family physician in
13 Houston, Texas.

14 I, in addition to serving as a PCP⁶, I
15 am Medical Director with One Medical. We have
16 practices across Texas. Also manage our
17 practices in Houston that are focused on older
18 adults on Medicare where we take full risk, and
19 participate in the ACO REACH⁷ Program.

20 I've also been working in the quality
21 space, certified medical quality and quality
22 improvement.

23 DR. KOSINSKI: Good morning. I'm Dr.
24 Larry Kosinski. I'm a gastroenterologist by

4 Independent Physician Association

5 Accountable Care Organization

6 Primary care provider

7 Realizing Equity, Access, and Community Health

1 training. I spent my entire career in private
2 practice in suburban Chicago building a large GI8
3 practice there.

4 For the last 10 years I have been
5 involved in value-based care, having founded a
6 company named SonarMD which had its roots in
7 Project Sonar, which was the first PTAC-
8 recommended physician-focused payment model
9 recommended for testing.

10 I also sit on the governing board of
11 the American Gastroenterological Association, and
12 have been involved with oversight of guidelines
13 and metrics committees.

14 I'm in my third year on this PTAC
15 Committee.

16 DR. MILLS: Good morning. I'm Terry
17 Lee Mills. I'm a family physician. I have a 25-
18 year history of implementing and operating CMS
19 pilot innovation projects over several states and
20 several health systems. A long career in
21 practice transformation, operational efficiency,
22 quality improvement.

23 Most recently I've served as Chief
24 Medical Officer of a regional provider-owned
25 health plan, operating a total cost of care

1 health plan system in the commercial exchange and
2 Medicare Advantage space.

3 CO-CHAIR HARDIN: And is Josh or Chinni
4 online, Amy? No?

5 I want to acknowledge our other
6 partners who are unable to join us today, Dr. Jay
7 Feldstein, Dr. Chinni Pulluru, and Dr. Josh Liao
8 who have all contributed significantly to this
9 topic. And we want to thank them for their work
10 in preparation of this meeting.

11 So, next we're going to go to our
12 first roundtable discussion. And I'm excited to
13 welcome these experts for this panel who are
14 going to share a stakeholder's perspective. It's
15 really important to be hearing directly from our
16 stakeholders at the point of care, and really
17 connected to implementation.

18 And they will be talking about best
19 practices for measuring, spending, and quality
20 outcomes in total cost of care models.

21 You can find their full biographies
22 posted on the ASPE PTAC website, along with their
23 slides.

24 And at this time I'll ask our
25 panelists to go ahead and turn on your video, if
26 you haven't already. And after all four

1 panelists have been introduced, we'll have plenty
2 of time to ask questions and engage in what we
3 hope will be a very robust dialog today.

4 So, presenting first we have Dr.
5 Danielle Whitacre, who is the Chief Medical
6 Officer of Bloom Healthcare.

7 Danielle, please go ahead.

8 * **Roundtable Panel Discussion:**
9 **Stakeholder Perspectives on Best**
10 **Practices for Measuring Spending and**
11 **Quality Outcomes in PB-TCOC Models**

12 DR. WHITACRE: Thank you. I'm deeply
13 honored and grateful for the opportunity to
14 address the Committee today.

15 My name is Danielle Whitacre, and I
16 serve as the Chief Medical Officer of Bloom
17 Healthcare. I have over a decade of experience
18 as a family physician practicing home-based
19 primary care.

20 I began my career with rural medicine
21 on the eastern plains of Holyoke, Colorado, where
22 I provided comprehensive care in a primary care
23 clinic, nursing home, and a critical access
24 hospital. This experience instilled in me a
25 profound understanding of the challenges in
26 accessing care, a theme that resonates strongly

1 in my work with homebound patients.

2 For over 10 years, I have been part of
3 Bloom Healthcare and its predecessor Physician
4 House Calls. Our focus is on delivering in-home
5 primary care. And we take pride in operating our
6 very own high-needs ACO.

7 We employ our team of approximately 80
8 nurse practitioners, physician assistants, and
9 physicians to bring primary care directly into
10 our patients' homes.

11 Our patient population spans across
12 the metro region of Denver and the Front Range,
13 encompassing nine counties. Each of our patients
14 faces significant challenges in leaving their
15 homes, with some even relying on ambulance
16 transport for mobility outside the home.

17 The majority of our patients,
18 averaging 87 years of age, require varying
19 degrees of assistance with daily activities, from
20 bathing and dressing to managing their finances.

21 While many are elderly, some are younger
22 individuals with disabilities who require in-home
23 primary care to meet their needs.

24 Seventy percent of our patients reside
25 in congregate care settings, including senior
26 apartments and assisted living facilities, while

1 the remaining 30 percent live in their private
2 homes.

3 Notably, we do not serve nursing
4 facilities.

5 Our overarching mission is to support
6 these high-need individuals in aging in place,
7 fully optimizing their function and well-being.

8 Next slide, please.

9 I'd like to talk about our key take-
10 aways of our ACO experience, starting with what
11 went well.

12 The claims-based high-needs ACO REACH
13 quality metrics are precisely what we need. We
14 are held to three: rate of unplanned
15 hospitalizations; all-cause 30-day readmissions;
16 and my favorite metric, days at home.

17 I cannot think of better metrics for
18 high-needs populations. They are simple, cause
19 no burden to collect, and they are aligned with
20 what our patients want.

21 Another element that is right is
22 concurrent risk score. Given the progressive and
23 rapidly changing conditions within a high-needs
24 population, incorporating concurrent risk scoring
25 within the measurement year is crucial.

26 Claims alignment with quarterly

1 voluntary alignment:

2 High-needs patients come to us in dire
3 need of a practice designed to meet those needs.
4 They need to be aligned to us quickly.

5 Reasonable patient minimum
6 participation allows smaller practices like ours
7 to participate in value-based arrangements.

8 Primary care capitation and payment
9 allows smaller business to have the funds to
10 operate.

11 Multiple risk options: Bloom opted for
12 global risk. But not every practice is prepared
13 to do that. Having another option allows more
14 practices to embrace value-based care.

15 Now, what needs improvement?

16 We need expanded inclusion criteria.
17 We touch roughly 10,000 patients each year. Less
18 than half of those have straight Medicare. Only
19 1,400 aligned to our practice currently. We know
20 that many of our patients who don't qualify for
21 the high-needs program should qualify.

22 Benchmark predictability and
23 stability: Regional benchmarks are more accurate
24 and stable than historical benchmarks due to the
25 ever-changing nature of a high-needs population.

26 We need a patient survey that is

1 designed for high-needs patients.

2 We need faster access to data.

3 And attribution, we need expanded
4 ability to voluntarily align in the home setting.
5 The rules make it impossible for us to discuss
6 programs like ACO REACH in the patient's home
7 setting. A place where you would be allowed to
8 would be a waiting room. We don't have one of
9 those.

10 So, thank you. I look forward to our
11 discussion.

12 CO-CHAIR HARDIN: Thank you so much,
13 Danielle. We really appreciate you being here
14 today.

15 And next I would like to introduce Dr.
16 Brian Smith, who is a family physician with
17 Versailles Family Medicine.

18 And, also, Dr. Smith, I am a Kentucky
19 resident as well, so really happy that you're
20 here to join us today.

21 Please go ahead.

22 DR. SMITH: I knew you were a Kentucky
23 resident the moment you pronounced Versailles
24 correctly.

25 CO-CHAIR HARDIN: I'm glad you noticed.

26 DR. SMITH: So, I've been in Versailles

1 for about 20 years now. And started Versailles
2 Family Medicine. I employ several nurse
3 practitioners and physician assistants.

4 We've been in an ACO pretty much since
5 the beginning. Recently we closed our ACO called
6 ZIP, and then joined Evolent out of St. Louis.
7 And we were also working with another ACO out of
8 Florida on some other contracts.

9 We, Versailles is kind of halfway
10 between Lexington and Frankfort. I was thinking
11 we are a rural area if you're from New York City
12 or Washington. We are a suburban area if you're
13 from the Front Range of Colorado.

14 And we do pretty much full-scope
15 family medicine, newborns to nursing homes. We
16 don't do any obstetrics, but we do see lots of
17 newborn kids, preemies. We work in three nursing
18 homes, two assisted living facilities, and two
19 memory care facilities.

20 So, we're pretty busy. And we also
21 we're, my home hospital, which is where I'm
22 speaking to you from now, is a critical access
23 hospital in Versailles.

24 Next slide. There you go.

25 So, some of my frustrations -- I guess
26 I probably should have started out with

1 positives, but I'm just going to go straight into
2 my frustrations -- are I feel like we spend more
3 time, you know, we have our population we'll have
4 people coming and going from, you know,
5 California or Ohio or Michigan moving to our
6 area, and then tracking down their reports on
7 their last colonoscopy or their mammogram.

8 That seems very challenging, and we
9 spend a lot of time doing that as opposed to
10 talking to our patients about why it's important
11 to get it done or getting them scheduled for the
12 next one.

13 Another thing I don't quite understand
14 is, if CMS is paying for a mammogram, or a
15 colonoscopy, or an eye exam, why do they not, or
16 maybe they do know that they're done, why can't
17 they tell us that they've been done, and where
18 they were done, and when they were done?

19 Similarly, vaccines, you know, done in
20 pharmacies -- there's no consistent reporting for
21 that. And CMS is paying for those vaccines.

22 So, here in Kentucky we have Kentucky
23 Health Information Exchange, and the vaccines are
24 uploaded to that in an inconsistent fashion from
25 pharmacies it seems like. And then when we are
26 trying to reconcile, you know, if somebody got

1 pneumonia vaccine and then tracking that down for
2 our quality reports, that can be challenging.

3 And it should, seems to me, that that
4 should be automatically known and be able to be
5 fed into us as opposed to us feeding it up to
6 CMS.

7 Similarly, like with a microalbumin
8 being done at Quest or an A1C being done, my
9 understanding is that those are reported. And
10 even the range is reported. So, I don't know why
11 all that information has to come from us as
12 opposed to going from the lab to, you know, a
13 national clearinghouse and then down to us if
14 it's done outside of our office, I guess.

15 So, and then one of the other things
16 that's getting frustrating is the CPT29 codes.
17 And there seems to be a variety of between
18 Medicare, Medicaid, and Medicare replacement
19 products. They seem to want to collect the data
20 in different ways. And so, we're having to
21 report, or they would like us to report, you
22 know, some people want us to do CPT2 codes and
23 some people want us to do ECQM10 reporting.

24 And, you know, that not being

9 Current Procedural Terminology

10 Electronic clinical quality measurement

1 consistent is burdensome.

2 And then, you know, the last statement
3 I think is self-evidentiary, the things that we
4 can control and, like, directly in our office,
5 like whether a test was done or not, whether they
6 were, a patient was referred or not. That seems
7 more fair to judge us and pay us by as opposed to
8 if the patient went and got something done, or
9 improved their A1C, or you know, lost weight or
10 whatever. It's hard, I think, to judge
11 clinicians based on those types of outcomes.

12 That's all.

13 CO-CHAIR HARDIN: Thank you so much,
14 Brian.

15 And just for the Committee to be
16 aware, we will have time for you to ask questions
17 after all four presentations are done. So,
18 please begin gathering these for the presenters.

19 So, next we are excited to have Dr.
20 Adrian Hernandez, who is the Executive Director
21 of Duke Clinical Research Institute and Vice Dean
22 at the Duke University School of Medicine.

23 Please go ahead, Adrian.

24 DR. HERNANDEZ: All right. Thanks for
25 having me here.

26 So, I'm a practicing cardiologist.

1 Actually grew up in Texas, so it's actually good
2 to see some of the members, where they're from
3 and what they're doing. And I focus clinically
4 in heart failure. And over the last nearly 25
5 years, I have often said as heart failure goes,
6 so does America.

7 And the reason I say that is that it's
8 an example of a major chronic health condition
9 that's a huge public health problem. There's
10 been a lot of attention in terms of improving
11 quality of care, especially as we have new
12 evidence in terms of how to do so.

13 And also, it's important in terms of
14 how we improve health not only around preventing
15 mortality or preventing admissions to hospital,
16 but actually improving people's health status.

17 Over the years, I have had the
18 privilege of overseeing quality of care at the
19 Duke Heart Center, as well as leading quality
20 improvement initiatives across the U.S.

21 In my current role, I have two
22 perspectives, not only as a practicing
23 cardiologist, but also overseeing large clinical
24 research institutes where we work across the U.S.
25 and, actually, around the world, especially
26 around improving the health of people across

1 different health conditions and different health
2 care settings in the U.S.

3 And I also see this through the lens
4 of what we do locally, meaning locally at Duke,
5 Durham, as well as North Carolina. And often
6 what we are challenged to do is that we're really
7 trying to improve a person's day every day. And
8 we're trying to do that every day everywhere.

9 And so, if you think about where we're
10 aiming to go for in terms of aligning our systems
11 of incentives, how can we do so in a way that
12 actually honors what we need to do for patients,
13 which is when they come in and ask a question,
14 "Will I be better off tomorrow?" or "Will I have
15 better days ahead?" how can we answer that with
16 clear direction in terms of where they are now
17 and what we need to do to improve so that they
18 actually have better days ahead?

19 And so, this graph actually highlights
20 all the different places we get to work with, so-
21 called look under the hood and seeing what is
22 easy, what is hard, and what do we need to do
23 next.

24 If you go to the next slide, I'll
25 highlight some things that we've learned over the
26 years. And there's certainly opportunities and

1 challenges.

2 We do spend a lot of time in research
3 in terms of developing patient-reported health
4 outcomes that are actually designed to actually
5 understand the benefits or risk of a therapy: a
6 medical product or a strategy of care.

7 Those patient-reported outcomes have
8 been designed to have -- to ensure that they're
9 valid measures, that they mean what they are
10 intended to do, they're responsive to an action.
11 And that action is clinically meaningful, either
12 from a patient perspective or a clinician
13 perspective.

14 There's also been increasing interest
15 in using patient preferences for our
16 consideration. And so, how do we do that also in
17 health care delivery as people have different
18 perspectives and actually may have different
19 things that we need to do to improve their
20 overall health and to improve population health?

21 And there's a ton of data in terms of
22 that we generate for discovery for understanding
23 benefits and needs in terms of what are the gaps
24 in terms of patients' health status? And then
25 how can we address those gaps in terms of both
26 improving precision health, how we action on an

1 individual patient, but collectively how we
2 improve population health so everyone has so-
3 called better days ahead.

4 From the health system perspective,
5 there are several challenges. And while the
6 research world can often generate data that shows
7 benefits or risk of different strategies of care
8 for medical products, doing so in an integrated
9 fashion of measuring, and reporting, and
10 actioning on patient-reported outcomes to
11 accelerate either prevention, diagnosis, and
12 treatment can be a challenge administratively.

13 There are literally thousands of
14 patient-reported outcomes that one can choose.
15 They may have different characteristics that may
16 be operationally feasible or operationally valid
17 in certain settings. But there are definitely
18 some that can be clear prognostic measures,
19 actionable measures, and actually guide us in
20 terms of what may be needed to improve care.

21 And this can also address both the
22 benefits and safety, and actually improve the
23 overall patient experience and population health.

24 And so, it is the challenge of these
25 diversity of measures and the complexity they
26 have, but we're now, like, in an era where things

1 can be done in a more digital way. Doing things
2 where we meet the patient before they come into
3 clinic or to the hospital.

4 Another real challenge is how do we
5 get rewarded from a health care system, either
6 publicly or financially so we are considered,
7 these incentives are aligned with adding the
8 burden that may come with it so we can realize
9 the total benefit.

10 And because it is true a lot of these
11 measures have been around for a while, many
12 decades in fact, they are rarely reimbursed or
13 rewarded. And so, I think the opportunity is for
14 sure to address the needs for precision payment
15 models, developing new treatment paradigms that
16 essentially focus on and incentivize better days
17 at home or home time.

18 And then also ensure that we, whenever
19 we have a strategy of care or use of medical
20 products or improving quality of care, that we're
21 facilitating a long-term gain in terms of total
22 benefits of healthy days at home.

23 And then, also, ensuring we're closing
24 inequities that may exist as well, doing so, as
25 well as underscoring what's valuable population
26 health.

1 So, appreciate the opportunity here.
2 I look forward to the discussion.

3 Thank you.

4 CO-CHAIR HARDIN: Thank you so much,
5 Adrian. I really appreciate your perspective.

6 And next we are excited to have Dr.
7 Moon Leung, who is the Senior Vice President and
8 Chief Informatics Officer of SCAN Health Plan.

9 Please go ahead.

10 DR. LEUNG: Good morning. Thank you
11 for giving me the opportunity to participate in
12 this discussion today

13 So, my name is Moon Leung. I am the
14 Chief Informatics Officer at SCAN. The team and
15 I providing the informatics function to support
16 all business, as well as quality improvement at
17 SCAN.

18 SCAN's mission is keeping seniors
19 healthy and independent. So, SCAN was founded by
20 seniors, for seniors in 1977. We were originally
21 in Southern California, but now expanded into
22 four additional states where now we are serving
23 about 287,000 Medicare members and contracted
24 with over 30,000 of the providers.

25 So, in the SCAN Health Plan size, we
26 tried to evolve the portfolio of the product to

1 serve all different types of Medicare
2 beneficiary. So, from the traditional MAPD¹¹ to
3 special needs plan. And this year we just
4 launched a PACE¹² program, as well as a program
5 that's providing mobile care to the homeless
6 senior.

7 You can go to the next page.

8 So, in the first one, as I kind of
9 mentioned about, I have been involved in the
10 value-based model, as well as the incentive
11 program, providing incentive program after the
12 days which I was in the commercial plan.

13 So, I believe it is a value-based
14 model with sufficient incentive program to kind
15 of incentivize the health care quality or have
16 the best outcome in terms of, like, giving the
17 flexibility for the provider to manage the care,
18 as well as motivating them to improve the
19 quality.

20 So, in terms of the success for the
21 incentive program, it has to be transparent. And
22 then the measure set needs to be balanced to
23 including all aspects of the care, ranging from
24 some of the preventive service, to patient
25 experience, and then to the clinical outcome.

11 Medicare Advantage Prescription Drug plan

12 Program of All-Inclusive Care for the Elderly

1 So, sometimes we want to incentivize
2 the different achievements, not include just the
3 performance. So, so we have developed a program
4 to incentivize three aspects of the care:

5 One is the performance, which is
6 meeting or exceeding a target level;

7 Or the improvement, which is
8 incentivize the year over year improvement;

9 And the excellence, so we want to also
10 award the best performers and recognize them.

11 And then in terms of, like, the
12 measure sets, I think we hear it a lot from the
13 provider that the patient is different, the
14 patient is sicker. So, we try to do as much as
15 possible to have all the measures be case-mix-
16 adjusted.

17 We can go to the next page.

18 So, some of the measures that I want
19 to kind of mention that we will discuss that in
20 the following discussion is we find there's,
21 like, a true measure of the access to primary
22 care and specialty care, is this from the patient
23 experience perspective, or actually using the
24 primary data to measure those? Have highly
25 correlated with the lower utilization of the
26 acute utilization by the year and

1 hospitalization.

2 So, we're really encouraging they
3 include those kind of measures.

4 We also have, like, started to
5 measure, something we call, like, an access-
6 related never event. Like, for example, if the
7 patient has a new diagnosis of cancer, it
8 shouldn't take, like, more than 14 days to get an
9 appointment for oncology. So, we want to kind of
10 measure that, what the provider provides a
11 partner who can provide those services right
12 away.

13 In terms of the health equity, both
14 CMS and us, we want to promote the health equity.
15 One thing is the health equity is not the income
16 or the disability. So, in our own study -- we
17 find this is high correlation between the payer
18 of the patient, and the provider language, and
19 the outcome. If the provider and the patient
20 speak the same language, the outcomes both on
21 utilization and the quality measure are better.

22 But on the other hand, if they are not
23 speaking the same language, the outcomes are
24 worse.

25 And go to the next page. Oh, okay.

26 So, yeah, I think it's, like, the

1 other side is the mental, mental care, mental
2 health care also. So, we also look at the mental
3 health care measure. And they are also highly
4 correlated with the utilization. So, by
5 controlling mental health care, we also have on
6 the medical utilization also.

7 That's it.

8 CO-CHAIR HARDIN: Thank you so much,
9 Moon.

10 All of these presentations were very
11 interesting. And I'm really excited to have the
12 diversity of perspectives here with people at the
13 point of care actually implementing this, as well
14 as looking at this from a research and design
15 standpoint across multiple settings.

16 So, at this time we're going to ask
17 questions. And Committee members, if you have a
18 question, please tip your name tag up. And we'll
19 go through each presenter getting a response to
20 the questions.

21 Just for the sake of time, if you can
22 keep your responses to a few minutes. We do
23 really want to hear the depth of your
24 understanding, though, so please feel free to
25 also play off each other if you hear something
26 interesting in what one of the other presenters

1 has said.

2 So, I'm going to start off with one
3 question to get everybody going.

4 So, are there gaps that exist between
5 what is currently being measured and the types of
6 performance measures that would be most
7 meaningful for providers and patients of
8 caregivers? And what are those gaps?

9 And we'll start with Adrian.

10 DR. HERNANDEZ: Yes. I'll say that
11 there are two kind of big buckets here. So, if
12 you consider a patient's perspective, one of the
13 things that they often comment about is time at
14 home.

15 And so, we're not necessarily focused
16 on that. And so, yes, that's something can be
17 measurable, it can be actionable. And also can
18 have at least some idea in terms of what we're
19 doing as a health care system in terms of
20 providing the supportive services that actually
21 may be better for transitioning patients from
22 hospital to home. And, also, ensuring that they
23 have healthy days at home.

24 The other thing is more specific. For
25 certain conditions, and I'll use heart as an
26 example, there is a wealth of data in terms of

1 health status measures, such as the Kansas City
2 cardiomyopathy questionnaire. It's
3 prognostically important. It's meaningful for
4 our patient's perspective, as well as clinicians.
5 And it's actionable.

6 It's actually feasible in a research
7 setting. Yet, in a health care setting, it may
8 be more administratively complex. But as things
9 are evolving where we're actually engaging with
10 patients before they come into clinics, asking
11 them information such as their insurance, we
12 should also be able to tailor our engagement to
13 ask more information that would guide their visit
14 experience and help us focus on what their
15 clinical needs are.

16 And certain domains, and there are
17 multiple across many different chronic health
18 conditions, where there are patient-reported
19 outcomes and health status measures that can pass
20 the test and be easily implemented. And we
21 should do so.

22 CO-CHAIR HARDIN: And, Adrian, can you
23 speak a little bit more, you mentioned engaging
24 patients before they come into clinics. How is
25 that being done best on a national level?

26 DR. HERNANDEZ: Yeah. Well, I'd say

1 it's highly variable. So, but, and it goes in
2 waves.

3 And so, as people have concerns about,
4 say, mental health, then that's a, say, for
5 example, a common measure that was actually
6 engaging patients before they came in to see if
7 they had any mental health concerns, or using
8 structure measures such as a PHQ13-9.

9 And so, that's an example that could
10 be done that helps guide us in terms of what we
11 may have missed, or what someone may not
12 necessarily be comfortable saying in clinic. And
13 we should be able to integrate that.

14 And then there are some examples where
15 in disease-specific areas for which we're getting
16 information before they come into clinics to help
17 guide us in terms of what's most important for
18 the patient and their family.

19 CO-CHAIR HARDIN: Thank you so much.

20 Let's go next to Danielle.

21 DR. WHITACRE: Yes, thank you.

22 Yeah, there are, there are definitely,
23 my, you know, my patients would say there are
24 definitely areas of opportunity. I really
25 hesitate to create more things to measure to try

1 to, to try to address things like gaps in care.

2 And I said in my introduction, the
3 high-needs ACO metrics that we're held to really
4 encompass, you know, the things that matter to
5 patients. And looking, looking at the individual
6 patient and figuring out how to keep them at, you
7 know, how to increase their days at home, how to,
8 how to, you know, avoid hospitalizations and
9 unnecessary send-outs to the emergency room.

10 We need the flexibility to be able to
11 decide what means we take with our patients to
12 get that done. So, so yes, when we look at, when
13 we ask our patients if there are gaps in care,
14 they definitely will have areas of opportunity
15 they'd like us to look at. During transitions,
16 you know, having health care professionals
17 collaborate more between different, different
18 settings.

19 But looking at, you know, things to
20 measure to improve that really, you know, really
21 makes it difficult and burdensome on, on
22 providers.

23 CO-CHAIR HARDIN: That's very helpful.

24 Moon, what would you say?

25 DR. LEUNG: Yeah. I was saying it's
26 the mental health kind of measure that Dr.

1 Hernandez kind of mentioned about. Like, for
2 example, we start to measure whether the provider
3 is doing the PHQ-9, or to the having the visit,
4 as well as the provider have the follow-up visit,
5 or when the member has the mental health-related
6 admission.

7 So, the other thing is I like what Dr.
8 Hernandez kind of mentioned about, like health
9 status. But one of the challenges when we kind
10 of measure that performance measure in our
11 setting, because there's a lot of patients that's
12 not kind of necessarily coming to the, to the
13 health plan or maybe not even coming to the
14 office all the time, so we all rely on sending
15 them the survey or calling them to fill the
16 questionnaire.

17 So, sometimes the non-respond biases
18 could be quite unusual when we kind of tie this
19 to the performance kind of measure. So, I would
20 like to kind of hear what others thought about
21 what they are doing what can reduce that bias.

22 CO-CHAIR HARDIN: That's great. Thank
23 you.

24 And, Brian, how would you answer?

25 You are muted right now.

26 DR. SMITH: You unmuted before and

1 muted me back.

2 But, all right, I think the clinical
3 measures are pretty robust that we currently are
4 required to report. I can't find any, you know,
5 gap there. I mean, I think it's a little
6 frustrating.

7 You know, you've got an 85-year-old,
8 and their blood pressure is 142/92, and that's
9 out of range. But then I try to give them an
10 additional blood pressure medicine, and then
11 they're in the ER for a syncopal event.

12 You know, so, like as opposed to,
13 like, the blood pressure the last office visit
14 may be average of the year, or, you know, the
15 guidelines I think for older people -- and I'm
16 sure Dr. Hernandez knows this better than I do --
17 it's a little bit looser for systolic
18 and diastolic blood pressure control. And so
19 that can be a little bit frustrating from the
20 clinical gap standpoint.

21 From a patient-oriented standpoint,
22 you know, we have students, and what I tell them
23 is the patients come into an appointment with an
24 agenda. And I come into an appointment with an
25 agenda. And my agenda very rarely matches that
26 patient's agenda.

1 I want them to get a mammogram, and a
2 colonoscopy, and their lung cancer screening
3 done, and lose weight, and take their medicines
4 appropriately, or just fill their medicines. And
5 they're coming in and, you know, somebody in
6 their family just died, and they want, you know,
7 something to help them sleep and get through this
8 tough part in their life.

9 But then their blood pressure is up
10 because they're stressed out. And so what am I
11 supposed to do?

12 So, I think an interesting patient
13 measure would be, you know, not doctor-patient
14 communication necessarily, and that I explain
15 what each medicine was for, and why I'm ordering
16 a colonoscopy but, you know, something more
17 general like where your goals of care match.
18 Like, the reason why you came to this
19 appointment, was that satisfac -- were you
20 satisfied with the outcome of the appointment?

21 And then I think to address something
22 Moon had mentioned, I think, you know, if there's
23 a way to get us to -- and I don't mean us, I mean
24 you because I've got enough to do -- a way to get
25 the patient the survey, like, on their way out
26 the door almost, instead of, you know, a week

1 later or a couple weeks later.

2 You know, if it's, you know you see
3 all these advertisements these days about text
4 communications. And, you know, I'm sure that's
5 not HIPAA¹⁴ compliant and stuff. But I would
6 imagine there's a way to do that, you know, where
7 you're getting that, you're getting an answer
8 closer to the time of incident as opposed to I
9 don't even remember what I did last weekend, let
10 alone what I did at the doctor's appointment last
11 week.

12 CO-CHAIR HARDIN: Some really key
13 points.

14 So, I'm going to put that out to the
15 group. So, Adrian, and the rest of the group,
16 are you seeing any best practices in getting that
17 real-time patient-reported outcome or perspective
18 data that you would share?

19 DR. HERNANDEZ: Yeah. So, and that's
20 also relevant to Moon's comments. I mean, we do
21 have to make things as super easy for patients or
22 caregivers to report into, because otherwise for
23 patient-reported outcomes otherwise they, there
24 will be a bias sample. And so that wouldn't give
25 the perspective that we want.

14 Health Insurance Portability and Accountability Act

1 The second thing, actually, we need to
2 close a loop in terms of do something with it.
3 So, where I've seen best practices is actually
4 centered to someone's practice, patients
5 understand, like, hey, we really care about X,
6 and let's just say heart failure. To help us
7 follow this to ensure that we're doing, helping
8 you over the next six months, periodically we're
9 going to ask you about this. And this will help
10 us understand what, how you're doing, how is your
11 journey, are we going in the right direction?

12 And, so, at least they know that, hey,
13 if I do this, actually there's going to be
14 something that I report back that will be helpful
15 here. And maybe there's even a carrot, because
16 if you're doing really well, we may not actually
17 make you come in. Because coming in isn't
18 necessarily always a benefit, having to deal with
19 traffic or parking.

20 But if you're not doing well, then we
21 want to contact you to see how we can get you
22 better.

23 And so, that at least, you know, makes
24 sure that patients understand these, say, health
25 status measures, are meaningful. There are going
26 to be actions. And it's not just something that

1 we're reporting into the government, or our
2 corporate offices, or our payer; that this is
3 going to be something meaningful.

4 Same thing happens in cancer for
5 certain areas, as well as mental health as noted
6 earlier.

7 DR. LEUNG: Yeah, one point. Go ahead.
8 Sorry.

9 CO-CHAIR HARDIN: Go ahead, Danielle.

10 DR. WHITACRE: All right. Yeah, I was
11 going to ask Dr. Hernandez, has there been, has
12 there been work with determining how best to
13 obtain patient feedback in high-needs
14 populations?

15 You know, I really worry that the
16 standards CAHPS15 survey with 60 questions, with
17 a high-needs population where 65 percent have
18 cognitive impairment, it's, it's not meaningful.
19 And our CAHPS surveys, the response rate is so
20 low, so we haven't been able to figure out how to
21 use it for, for anything. It has not been
22 meaningful for our practice.

23 DR. HERNANDEZ: Yeah. And I think
24 that's where, like, you know, the idea that,
25 like, we have to have these things tailored.

1 Unfortunately, as everyone knows here, one size
2 does not fit all. And so we have to meet people
3 where they're at.

4 Also, I consider how we're engaging
5 others that are around the patient in terms of
6 proxies or caregivers.

7 And then also, like, for those who
8 aren't able to, say, you know, do something for
9 example digitally, how do we do something that's,
10 you know, for them in the waiting room or for
11 them by telephone? And so, you know, we've got
12 to do things in a way that's going to meet the
13 person where they're at.

14 And also, I think, for your other
15 point, the burden. Like, I have a visceral
16 reaction to anything that's 60 questions. And
17 so, and there are ways for us to think about easy
18 measures that, you know, people can do, you know,
19 visual analog scales. It's not perfect but does
20 it give you directionality here?

21 And on average are we doing something
22 better? Have we made sure that that person's
23 experience and their health is doing better,
24 going the right way?

25 DR. WHITACRE: And I think to Dr.
26 Smith's point, I mean, sometimes our agendas are

1 different. And so what you want at the end of
2 the day is, to me, something like a net promoter
3 score. Like, would you recommend your provider
4 to somebody else?

5 And I don't know. You know, that
6 might be too loose for value. But I think it
7 does give us some information. Right now I get
8 nothing from the patient experience survey,
9 unfortunately. But I have a different population
10 than this.

11 CO-CHAIR HARDIN: Thank you.

12 DR. LEUNG: So, a couple things. Like
13 I think we're always trying to do, like, we're
14 trying to shorten the survey, instead of 60
15 questions, we're trying to make it like a short
16 survey. Depends on what you want to measure at
17 that time. So, we're trying to, like, orderly
18 set it out so we can measure the things kind of
19 like consistently.

20 So, I want to also, like, comment on
21 some of the things that Dr. Smith kind of
22 mentioned out.

23 In terms of, like, the patient, what
24 matters for the patient, I think it is some age
25 stuff for any system measurement as you do your
26 developing is going to kind of help. Because

1 we're also seeing some providers, they have
2 implemented, like, they call it a "my story."
3 So, every single patient they have, they are
4 asking them, what is their story? Because it is
5 trying to measure different people, their
6 motivation is different.

7 Some patient is, the motivation is
8 going to the daughter's wedding, so they can
9 improve their health. Some people it is going to
10 travel. So, the motivation is different.

11 So, I think it is one of those type of
12 measures like an age kind of friendly type of
13 measure.

14 The other thing I want to kind of
15 mention is, like, I know CAHPS survey is not good
16 for Brian. But I have seen some of the providers
17 using some HIPAA compliant app that patients
18 installed in the mobile phone. They can get
19 those quickly, respond after the visit, as well
20 as the provider can do a follow-up with the
21 patient using the app, which is HIPAA compliant.

22 So, more models available. I think we
23 should try and look at that.

24 CO-CHAIR HARDIN: That's really
25 helpful.

26 Go ahead.

1 DR. SMITH: One other thing. And this
2 has to do with technology, I guess, and, you
3 know, rural and underserved.

4 We have a lot of patients with either
5 poor internet or no internet connection, or a
6 flip phone. And right now they're being punished
7 because I'm being punished via telehealth with
8 reduced reimbursement if I can't do a video chat
9 with them and not just a phone call chat.

10 And, you know, that's, I mean it's
11 almost that's the opposite of equity, I would
12 say. And so that, you know, from a technology,
13 just goes around the technology standpoint there.
14 I think I wanted to throw that in.

15 CO-CHAIR HARDIN: That's really
16 helpful. We're very interested as well in
17 hearing very specifically about the challenges in
18 rural related to measures and the policy
19 opportunity there.

20 Danielle, did you want to add anything
21 related to your access?

22 DR. WHITACRE: I'm sorry, my internet
23 had a pause. I didn't hear the question.

24 CO-CHAIR HARDIN: We're very interested
25 in the rural perspective about barriers and also
26 policy opportunities related to that. And when

1 Brian was speaking about the telehealth and,
2 like, the broadband access issues, wondering how
3 that's impacting your intersection with clients,
4 and recommendations?

5 DR. WHITACRE: Yeah. Home-based
6 primary care has a population that where
7 telehealth doesn't, isn't a possibility. Not
8 because there isn't access to internet in
9 metropolitan areas. There is. But because our
10 patients are cognitively impaired, and they can't
11 use a smartphone or a smart device.

12 We do, we have created some workflows
13 to assist in that in cases where it is an on-
14 demand service. So, we're deploying staff that
15 essentially act as a telepresenter for, you know,
16 to connect with the provider who's, you know,
17 sitting at their home so that, you know, the
18 staff can be deployed in different regions to be
19 able to access that.

20 So, but yeah, there's technology
21 issues, but there's also cognitive impairment
22 that you have to keep in mind, and the fact that
23 a lot of our patients just aren't able to use
24 those technologies.

25 CO-CHAIR HARDIN: That's very helpful.

26 So, there's another question. And,

1 actually, I'll go to Jen next.

2 DR. WILER: Thank you so much for being
3 with us today. I've already learned so much.

4 I actually have two questions.

5 My first question is I think focused
6 at Drs. Whitacre and Smith. I'm curious how much
7 of your total practice costs are dedicated to
8 data collection, meaning getting information to
9 make clinical decisions?

10 So, we've heard a little bit about the
11 having to manually, the challenges related to
12 manually collecting information that's outside of
13 the practice, person-to-person verbal collection
14 of data. So, that's my first question, what
15 would you estimate is the total cost to your
16 practice for that?

17 DR. SMITH: Significant. I mean, I
18 think the other, the trick there you said to make
19 clinical decisions, and I think the problem is
20 that I, if I have a gap in data that I, you know,
21 the patient I know had a CT16 done, you know, two
22 months ago at a different hospital. And they
23 think it showed something that needed to be
24 repeated, but they're not sure what.

25 Then, you know, to make that, then I'm

1 going to just order another CT. So, it's going
2 to increase the cost as opposed to, you know, me
3 having one of my staff track it down.

4 I employ three people in case
5 management out of a staff of 26. And one of
6 their chief things is to retrieve records from
7 outside hospitals that I'm not integrated with,
8 or other doctors' offices so that I have that
9 information on hand.

10 So, it's, I mean, it's at least, you
11 know, outside of provider expense time, I would
12 say it's at least 10 percent of my employees
13 spend time collecting information, or spend 10
14 percent of the time collecting information,
15 whether that be one employee, you know, two
16 employees out of 20 doing it full time or, you
17 know, 20 employees doing it 10 percent of their
18 time.

19 DR. WHITACRE: Yeah, and I think with a
20 high-needs population and with metrics that are
21 absolutely claims-based, you know, I don't have
22 the burden for my performance metrics.

23 That being said, there, there are --
24 there's opportunity that I think, you know, we,
25 we could utilize more resources. But I think for
26 many small practices, you're not going to --

1 we're missing an opportunity to take a look at
2 some of the data that's given to us through the
3 ACO REACH program. We do get claims data.

4 The data that we get, it takes a data
5 analyst to even know what you're looking at. And
6 so we, we have, you know, we've been in a part of
7 this value-based program for a few years now, and
8 so we finally figured out with the data analysts
9 how, how to look at the data. But we, you know,
10 there's definitely insights we could be getting
11 but aren't currently because we don't have the
12 staffing and the resources to really crunch these
13 numbers.

14 I know there are vendors out there.
15 But we're, I mean, we've talked to people that
16 have quoted us, you know, over \$100,000 a year to
17 crunch numbers. It's just not, it's just not
18 feasible.

19 And I think, you know, I think that,
20 you know, through looking at a value-based model
21 and you're providing your participants with
22 claims-based data, make it, make it
23 understandable. I mean, it seems like, it seems
24 like instead of having each individual practice
25 hire vendors or hire their own staff to crunch
26 numbers to find valuable insights into

1 utilization, seems, seems a little backward.

2 Seems like, it seems like there could
3 be a way to present it in a way that's more
4 useable.

5 I'll stop there.

6 DR. WILER: Yeah, thank you. That
7 actually tees up into my second question.

8 So, again, I think I'll start with
9 Drs. Whitacre and Smith.

10 First of all, again I just want to
11 acknowledge, thank you so much for what you do.
12 This Committee had a chance to focus just on
13 rural care at one of our last meetings. And not
14 only are you looking at vulnerable patients, you
15 are in resource-poor environments and, you know,
16 you're choosing to participate in programs that
17 take on full risk.

18 I mean, it's really this trifecta that
19 I think you all have a really important special
20 voice to share about not only what you're doing
21 and why you chose to do it.

22 So, that leads into my question. And
23 the reason I asked the first question was really
24 around they're not hidden costs, they're actual
25 practice costs that are important to delivering
26 high-quality care, which is the focus of our

1 discussion today. But they're more indirect
2 costs as opposed potentially to direct costs.

3 And, you know, you're quoting double
4 digit percent of your total spend dedicated to
5 doing this important work.

6 So, my question for you all is, you
7 know, this Committee thinks about incentives,
8 financial incentives. Can you talk to us about
9 where are there opportunities to improve what
10 you're doing through incentives? What would
11 those look like? What, what would make your
12 practice better from a financial incentive
13 perspective? Or what would incent your
14 colleagues to do more of what you're doing?

15 DR. SMITH: I had a radical solution
16 years ago, and it will never happen. But it was
17 to, you pay the specialists when they send us
18 their consult notes, and that's when they get
19 their payment. And I think we'd get 100 percent
20 of our consult notes in that case.

21 Certainly could be extended to
22 hospital discharge summaries, and patient needs,
23 and imaging done in hospitals.

24 Right now I don't -- I see all of the
25 -- I mean, of course, I'm a primary care
26 physician so I don't know what outreaches CMS is

1 doing to specialists and to hospitals to force
2 them or encourage them to cooperate and send us
3 more data.

4 And it's, you know, and then sometimes
5 it's, you know, when it does get turned on, it's
6 I'm getting, you know, glucose measurements four
7 times a day on an inpatient at a neighboring
8 hospital that happens to be a patient of mine,
9 but I don't get their discharge summary.

10 You know, and so it's I don't -- I
11 think the incentives have to come at them. I
12 feel like, you know, we're doing as much as we
13 can. And I think, you know, you know what the
14 problem is at least. You think patients, you
15 know, well, I went to X, Y, and Z hospital so I'm
16 going to follow up with the doctor that works for
17 that X, Y, and Z hospital because they're going
18 to have an integrated health record with what
19 happened in that hospitalization .

20 But I think hospitals lose track of,
21 you know, I don't know the exact statistics but I
22 think it's, you know, we provide 75 percent of
23 the care, and they spend 75 percent of the money
24 or, you know, something along those lines. And
25 that's so I think it has to come from you all at,
26 directed towards the specialists and the

1 hospitals.

2 DR. WHITACRE: I agree with what you're
3 saying, Dr. Smith. And transitions of care are
4 particularly problematic. And, you know, I think
5 you highlighted some of, some of the dropped
6 balls between those transitions.

7 I think with the ACO REACH program, we
8 do have the ability to create benefit
9 enhancements. And I think this is, it's an area
10 of opportunity that we, we started to explore.
11 But it's really hard to figure out the incentives
12 for our preferred providers without the data to
13 back it up.

14 And so, we get, you know, we get our
15 performance data, but it's totally aggregated.
16 And so, I don't have specific patient-level data
17 to know, like, which of my, you know, SNFs¹⁷ are
18 doing a better job.

19 So, I think there are opportunities
20 within the ACO REACH program now to allow us
21 ability to incentivize those that we're working
22 with that are taking care of our patients well,
23 and incentivize for the good work, the good
24 transitions of care, you know, better outcomes
25 with, you know, home health and, you know,

17 Skilled nursing facilities

1 shorter lengths of stay in the hospital, whatnot.

2 There are opportunities, but without
3 the data to be able to pinpoint what teams and,
4 you know, outside entities are doing a good job
5 for us it, it hampers us to create and design
6 incentive programs for those partners that will
7 make sense. And that they'll buy into and, like,
8 you know, be able to do the work.

9 CO-CHAIR HARDIN: That's really
10 helpful.

11 Walter.

12 DR. LIN: I wanted to add my thanks to
13 our panelists for just a really informative
14 discussion. This is, I have two questions
15 actually. One for Danielle about her practice
16 specifically, and then the second one more for
17 the broader panel.

18 So, Dr. Whitacre, you mentioned maybe
19 12 to 15 percent of your 10,000 patients in Bloom
20 are part of the high-needs ACO. My question is,
21 are the remaining 85-ish percent of your patients
22 in the value-base program, and if not, do you
23 feel like they receive kind of different care
24 than those in the high-needs ACO?

25 DR. WHITACRE: Yes, I'm really glad
26 you asked me that. I can say because of the ACO

1 we've been able to create, even though we have
2 1,400 in our ACO currently, our census is about
3 6,500 at any given time.

4 Right now all of our patients are
5 receiving the benefit of that interdisciplinary
6 care team. So even, you know, we don't,
7 currently we're able to do that. You know, we
8 don't discriminate because of the payer.

9 So, you know, we've got a really
10 robust team of social workers, nurse care
11 managers, you know, pharmacists that are
12 supporting our providers out in the field and
13 helping with transitions of care, you know,
14 helping collaborate with our home health
15 organizations and SNFs that are taking care of
16 our patients. And that wouldn't be possible
17 without ACO REACH.

18 In effect though, the other payers
19 that we're working with are benefitting from ACO
20 REACH. So I just, I want to emphasize that many
21 people are benefitting, many of our patients are
22 benefitting from ACO REACH even when they're not
23 in the program. Not to say that that's right,
24 but it's the reality.

25 DR. LIN: Thank you for that. And
26 actually the second question is both for you and

1 the rest of the panel. So we've heard a lot
2 about the importance about the interdisciplinary
3 team. You just mentioned it as well. That is,
4 for your population. We've heard it from
5 different talents in this session and in prior
6 sessions.

7 And yesterday one of our experts
8 mentioned the importance of a balanced portfolio
9 of performance measurements in value-based
10 programs that includes measurement of care
11 integration of care provided by the
12 interdisciplinary team. And my question is, do
13 you have a good way of measuring that, how do you
14 measure interdisciplinary team care that's as
15 effective?

16 DR. HERNANDEZ: I'll chime in and
17 say, you know, I think that's a really hard
18 concept to measure directly. And for couple a
19 reasons, you know.

20 One, for different areas, it may be
21 more difficult in terms of access to different
22 team members. Second thing is that, how teams
23 are formed also may be different depending on the
24 health condition or health area.

25 And then the third thing is that,
26 there may be, I'll just say, different successful

1 models are tailored to different communities.
2 And so, it has a variety of challenges. Even if
3 the, you know, we have demonstrated that that of
4 practice or health care model is highly
5 successful, it poses a host of challenges in my
6 view that is highly valuable. So that's a real
7 conundrum. I look forward to the magic answers
8 that others may have.

9 DR. SMITH: A proxy for it could be
10 CCM18 billing. I don't know if everybody even
11 does that though, but that's, I mean, that's how
12 I fund my, you know, interdisciplinary team is
13 through the billing that we're allowed to do now
14 for CCM.

15 But I agree, it's, I mean, it's
16 imprecise to say the least. But that would be
17 the only way I could think of that's already
18 being done to measure that.

19 DR. WHITACRE: I think in an indirect
20 way, I think within, like within our practice,
21 for example, we impanel our patients to team. So
22 we know that, you know, we've got multiple
23 interdisciplinary care teams.

24 So if we had patient level data that
25 we could, you know, because we impanel, we know

1 which teams are doing things better than their
2 peers. And so, we could pinpoint top performing
3 providers, top performing teams. And in doing
4 so, we might be able to find successful
5 strategies that those teams are employing and
6 maybe try, attempt to replicate that.

7 It also could help us determine areas
8 of necessary improvement as well if we see a team
9 not as effective as another team. So I think
10 there are ways within our practice, anyway, that
11 if we had the data to back it up.

12 And currently, like I had mentioned,
13 the barrier is the fact that our performance
14 level data is aggregated. And it's also almost a
15 year, you know, it's a year-long lag so it's
16 really hard for us to do anything meaningful with
17 that, with that data.

18 That being said, there are leading
19 metrics that we're utilizing, so a lot of
20 opportunity through the ACO REACH program to
21 utilize data that, you know, is unrealized at
22 this time. But we, our practice has really dug
23 into risk stratification and finding, within our
24 population, metrics that would help determine
25 where to deploy our resources.

26 And we're utilizing our internal data.

1 We've designed a way to integrate with our, or
2 not integrate, but get data from our health
3 information exchange and know like, how many
4 times our patients are hitting the ER and the
5 hospital. And so we've got dashboards that kind
6 of alert us to certain, certain data points that
7 can help us decide where to deploy our resources.

8 And there again, our patients are seen
9 in the home. And we go to see them proactively.
10 So it's, yes, so it's a different practice model
11 that I think is really, you know, really a
12 benefit to high-needs patients.

13 CO-CHAIR HARDIN: And, Moon, did you
14 want to comment as well?

15 DR. LEUNG: Yes. I don't have much to
16 comment, but I think it is our kind of mostly
17 using the claim or encounter database to
18 analyzing the data so it relies on the provider
19 to code those.

20 One comment I have is about the health
21 information exchange. It sounds like it could be
22 available to the provider if it is easy to access
23 to it, and then the cost for access to the health
24 information exchange. Because it kind of,
25 because of our experience, it's not cheap to get
26 the access to it. So I think it will be helpful

1 to kind of reduce that, make it easier for the
2 provider to get access.

3 CO-CHAIR HARDIN: Thank you so much.
4 Jim, you had your tent up. You're good? All
5 right. Larry.

6 DR. KOSINSKI: Well, you all seem like
7 you're in the trenches trying to do your very
8 best. And I'm impressed with the concept of days
9 at home. Something I probably haven't given
10 enough thought to.

11 That's a great measure. But how do we
12 know what's going on during those days at home?
13 And so, something this Committee has worked very
14 hard with last year in our, in crafting models
15 for specialty care, was the concept of high-touch
16 proactive care.

17 And so, I guess my question is, and
18 I've heard the word proactive from Dr. Whitacre
19 just a few minutes ago, all this reactive access
20 to data is great. And what the patient feels
21 like after their visit is very important. But
22 what are we doing to avoid problems?

23 What are you doing out there
24 proactively?

25 Are there use of wearables, use of
26 digital devices in the home, blood pressure

1 monitors, even scales? Are we doing anything to
2 know what's happening during those days at home?

3 DR. HERNANDEZ: I can comment on --

4 DR. WHITACRE: I can speak to that a
5 little bit, Dr. Kosinski. In our high-needs
6 population, we are definitely proactive. I think
7 it's even, it's simpler though even than
8 wearables.

9 And I think our patient calculation
10 are, we tried that. We tried to do some in-home
11 patient monitoring and didn't find it clinically
12 valuable for our patient population. I think
13 there is certainly populations where it could be.

14 But I think it's really simple in
15 that, you know, getting in front of patients,
16 building relationships and understanding what
17 matters most to them. You know, the five M's we
18 talked about in geriatrics.

19 But really making sure that we are,
20 you know, we are proactively managing and
21 actively in there finding opportunities that our
22 patients don't raise their hand and tell us
23 about. Optimizing that med list, finding areas
24 of opportunity to improve their function in the
25 home. Improve symptom managements that, again,
26 our patients, they think they're old, they don't

1 know to raise their hand and figure out, you
2 know, have their providers work together and
3 figure out how to make things better, how to
4 improve quality of life.

5 So I think, you know, it's got to be
6 high-touch. And unfortunately I just, I don't
7 see in our population, we haven't seen the value
8 be realized for things like, you know, the
9 wearables and the home patient monitoring.

10 DR. HERNANDEZ: I guess two comments I
11 have on this is that just because there's an app
12 out for, out there for it, it doesn't necessarily
13 make it useful. So it's along Danielle's
14 comments is that there can be situations where
15 data overload isn't necessarily useful, it's not
16 actionable. Like how do you know like if someone
17 had something that was different today versus
18 yesterday? And so that's the challenge, for
19 example, for wearables.

20 The second thing is that to integrate
21 with a person's life, I often find that the best
22 kind of remote monitoring or integration of those
23 types of data is that in the passive collection
24 where there are alerts that are integrated in
25 terms of triggering when someone is doing poorly.
26 And that can be actionable.

1 Now how that would get integrated in
2 terms of, you know, the context here of physician
3 practice, measurements or health care system
4 measurement, that's really complicated. And at
5 least I would favor doing things that are simpler
6 and that combine a lot of different things. And
7 allow different practices, for instance, to
8 tailor how they would actually so call improve
9 the home experience or the home time.

10 CO-CHAIR HARDIN: And, Brian, you're
11 muted.

12 DR. SMITH: I think you run into the
13 paradox of people that need that kind of
14 monitoring the most are, in my practice at least,
15 are the people least able to use the technologies
16 successfully. And push the button at the
17 appropriate time or not push the button at the
18 appropriate time. Or, you know, weigh themselves
19 before breakfast or after breakfast. You know,
20 that kind of thing is, that's what makes home
21 monitoring tough for me.

22 We did have a success with it with, I
23 think with heart failure patients, but they're
24 stable for a month, then they remove the
25 monitoring equipment, and then you're like, what
26 do I do now? And then that becomes, you know, it

1 doesn't seem to be a permanent solution becomes
2 nobody pays for it for the rest of their life or
3 whatever.

4 DR. KOSINSKI: I think you just said
5 the magic word, nobody pays for it.

6 (Laughter.)

7 CO-CHAIR HARDIN: Let me go next to
8 Lindsay.

9 DR. BOTSFORD: Maybe that's good. Dr.
10 Kosinski and I are on the same page here. So I
11 guess maybe for Dr. Hernandez, I think we've
12 heard arguments and good rationale for why
13 there's opportunity in the spaces, patient-
14 reported measures. How does it get paid for?

15 (Laughter.)

16 DR. BOTSFORD: What are, is it, you
17 know, as we think about the move towards total
18 cost of care, is that something that is baked
19 into that we're going to need to think about
20 baking into these total cost of care models that
21 this needs to be part of it, is it paid for
22 through other ways, and how can we reduce the
23 cost associated with it?

24 DR. HERNANDEZ: Yes, so I think that's
25 the real, one of the big challenges is that
26 despite these measures being around literally for

1 decades, and some cases how they translate into
2 health care delivery does require financial
3 alignment. And so if that is incorporated in
4 terms of the total cost of care, again, for
5 certain measures that are valuable, actionable,
6 and we know data that supports that they will
7 improve the health and well-being of someone,
8 then that can be integrated in terms of value-
9 based care model. The health systems will
10 certainly align with that here.

11 I think that one of the key challenges
12 here is that, do you address it in more general
13 ways across large populations, or are they
14 focused on high-priority populations for which we
15 want to really improve the health and well-being
16 for outcomes for patient populations that have a
17 high burden of disease and expenses here? And so
18 I think that's why I use heart failure as a good
19 example, that that can align in terms of very
20 valid measure, it can be incorporated and
21 relatively easily done in care delivery, it can
22 be actionable.

23 And there are other areas like that.
24 But it can be for everything, for everyone. And
25 as noted part of the discussion here,
26 unfortunately many patients don't just carry one

1 single disease. And so the complexity of
2 comorbidity or other health problems ought to be
3 considered, as well as, you know, the other
4 surrounding factors that may be difficult for
5 improving their health, so. But it can be done.
6 I think we can find areas where it should be
7 done.

8 CO-CHAIR HARDIN: So we are also very
9 interested in equity and health-related social
10 needs, that I wanted to put out to the panel.
11 Moon, you mentioned the impact of language and
12 how important that was in the population. What
13 measures are you finding meaningful related to
14 equity and health related social needs, and what
15 recommendations would you have for the Committee
16 in looking at that as part of performance in
17 total cost of care models? So I'll start with
18 Moon.

19 DR. LEUNG: Yes. And first and
20 foremost, we are trying to like correct the data.

21 Like, I think like the member, kind of what
22 language they speak, as well as the race. CMS can
23 provide some information about the race.

24 It's also helping us, is to getting
25 some other information about where they live, and
26 then the social, kind of in that it's going to

1 help us to push, verify the member. So in terms
2 of the measure we try to measure, try to like
3 environmentally improve proposing the health
4 equity by looking at, like for example, we see
5 that the African-American member has much lower,
6 like a flu shot rate.

7 So we kind of deploy and incentivize
8 the provider to get this rate up. So we have
9 seen this like increase by 50 percent in the year
10 by doing so. And also like, for some of those
11 measures, like controlling the blood sugar, as
12 well as medication adherence on statin measure,
13 and the hypertension medication is much lower for
14 the Hispanic population.

15 Part of that will be the voucher, part
16 of that is a going to be a language barrier. And
17 we kind of like are trying to deploy like the
18 culture difference. Kind of like the staff in
19 talking to them, trying to understand why they're
20 not on medications, is there any kind of barrier?
21 And we see there's like improvement like a few
22 percentage point improvement. Which is big for
23 medication adherence as well.

24 So we are trying to be focused on
25 certain aspects, as well as a certain kind of
26 population so we can focus and deploy them and

1 improve. And then we share with the medical
2 group because it's very important to share the
3 best practice, what works in the peer and with
4 the provider, provider and provider medical group
5 so they can deploy those.

6 And they have seen this, if they
7 improve the medication adherence, improving the
8 Hemoglobin A1C control, if they are kind of like
9 being the cause of care, they have seen this also
10 with using utilization which means we'd be using
11 them.

12 CO-CHAIR HARDIN: Thank you so much.
13 We'll go next to Adrian.

14 DR. HERNANDEZ: Yes, I guess, you
15 know, these are important issues, and so I think
16 this is one of the things that we want to make
17 sure is done in terms of understanding like, you
18 know, what gaps and how to make sure to close
19 gaps in health equities, and so again, as things
20 go forward, like being attentive to where we can
21 actually address these things will be important.

22 And from, I'll just say from a health
23 care system perspective, it's in everyone's
24 minds, and it's helpful to have those kind of
25 directions in terms of where we should focus on
26 them.

1 CO-CHAIR HARDIN: And, Brian or
2 Danielle, who would like to go next?

3 DR. WHITACRE: Yes, I can speak to
4 this. So for the high-needs program, there
5 aren't specific metrics for us that are posed at
6 ensuring equity, but the program does allow us to
7 design within our practice our own means of
8 looking in on equity. And one of the ways in
9 which we opted to is to look at the completion of
10 annual wellness visits, which we find are
11 valuable in population.

12 And we wanted to ensure that our
13 different counties that we serve, we are
14 completing those annual wellness visits equitably
15 because there are different makeups in the
16 different counties that we serve. So that's what
17 we -- but the ACO REACH program for high-needs
18 allowed us to design our own means, so it's much
19 less burdensome than having the program tell us
20 what, how we must meet the needs of our
21 populations.

22 So I think when designing programs, I
23 just love the fact that our program allowed that
24 flexibility. And I would encourage future models
25 to allow practices to do that, so.

26 DR. SMITH: I would probably just

1 reiterate what I had said earlier about, you
2 know, discriminating on a payment basis whether
3 people have high-speed internet or smart phones
4 or not, and whether visits can be done that way.

5 And then also, you know, you mentioned annual
6 wellness visits. That occurred to me, also there
7 is some payers that don't let you do annual
8 wellness visits via telehealth. Or they let you
9 do them, but they don't pay you for them I guess.

10 And so that is, that creates barriers
11 for patients that don't have, either the ability
12 to get out of the house or to, or have technology
13 that lets them have the face-to-face
14 conversation. And that can be frustrating I
15 guess.

16 CO-CHAIR HARDIN: Lee, let's go next
17 to you.

18 DR. MILLS: Great presentation.
19 Appreciate the really rich discussion. Dr.
20 Smith, something you said struck me, as I'm sure
21 it did several other members of the Committee,
22 which is just the nonsensical nature about you
23 having to report to Medicare, and frankly any
24 payer, claims-based measurements that the payer
25 already knows more accurately than you'll ever
26 know it.

1 And I think at some glorious future,
2 we're in a world that metrics, whatever they are,
3 are driven by the sum total of all population
4 providers and then aggregated. We're obviously
5 in the transitional state that may be the worst
6 of all possible worlds right now.

7 That we're starting to, we're trying
8 to use a fee-for-service mechanism to pay for
9 population based care, but requiring all the
10 reporting and data to come from the individual
11 physician or practice as opposed to the
12 population of providers caring for a patient
13 through their journey.

14 So I'd like to unpack that just a
15 little bit. How would you, and I guess I'd like
16 to ask you to start, but then the whole panel
17 will have thoughts on this. How would you parse
18 through and weigh out the risk benefits of
19 population-based quality metrics based on the sum
20 contribution of all providers to that patient's
21 care journey, meaning that then inevitably some
22 of that's going to be out of your visibility and
23 control, right?

24 You thought the blood pressure measure
25 was in control, but they saw an urgent care while
26 traveling in Tennessee you didn't know about, and

1 the blood pressure was out of control there, and
2 now it's against you, right? So there's benefits
3 to weigh there.

4 Secondly what, as you think about that
5 future time, what shape would you recommend, and
6 who would you think would be best positioned to
7 be the trusted data aggregator and reporter that
8 you would be willing to trust with that?

9 DR. SMITH: That's tough questions.
10 The, I guess -- so we have, our integration with
11 KHIE19 was free to us. And it's actually part of
12 our requirement for meaningful use many years
13 ago.

14 And from a population perspective, I
15 think that is, I don't know, I guess it's weird
16 because we talk about population but then, you
17 know, I think about the individual patient that
18 I'm putting the information to practice, or
19 putting the information to use with. So less of
20 the population as opposed to like gathering the
21 information from, it was aggregated up to, you
22 know.

23 And that's a good point. You know,
24 like they are in Florida six months out of the
25 year, and they get their flu shot down there, and

1 that's obviously not going to land in KHIE's
2 database. But, you know, if they got a Lortab
3 filled in Florida, that's certainly going to land
4 in the KASPER20 database.

5 So I know it's, you know, possible to
6 do these kinds of things. And I, I mean, I have
7 to think, you know, from like numerical outcomes,
8 like blood pressure, A1C, microalbumins, you
9 know, anything like that. I don't understand
10 why, I mean, computers are so good at numbers,
11 why it's not, you know, an aggregate average of a
12 number or a trend of the number.

13 And as far as, you know, who to trust,
14 you know, it's, I don't know the answer to that
15 because you are, you know, our population is so
16 mobile, you know, if they get a service done in a
17 different state, I don't have access to that
18 information automatically. You know, I don't
19 know what you pick as a, as like the low.

20 I mean, I guess what I would do is I
21 start with kind of low-hanging fruit. And to me
22 low-hanging fruit are vaccines. And everybody,
23 you know, Medicare and Medicaid and, you know,
24 the commercials all pay for vaccines, and why
25 it's not a requirement, or not all vaccines

1 obviously, but for like flu shots, why that's not
2 required to be reported, I don't understand that.

3 And that's what I guess I would want.

4 I'm not really answering your question
5 because I think you asked a question that will
6 not be entered for the next, in my lifetime at
7 least. You know, back in, when I was at Duke in
8 2020, there was, this is all going to be fixed in
9 10 years and integrated. And I don't know that
10 it's gotten, I feel like it's gotten more siloed
11 and less integrated.

12 Let somebody else solve that problem.
13 Dr. Hernandez, Dr. Whitacre.

14 (Laughter.)

15 DR. HERNANDEZ: Yes, actually over the
16 weekend I went and bought the easy button. I
17 keep on tapping it, it doesn't work yet, so.

18 You know, I think one of the
19 challenges is like, for us, for clinicians and
20 practice, like the easy thing to do is to act on
21 the last patient where you discovered something.

22 That doesn't, it isn't convenient for
23 a performance measurement because on performance
24 measurement we're considering, what on average is
25 happening to the population we care for. But I
26 think the integration issues that you highlight

1 still haven't been fully realized. I have hope,
2 so as things get smarter and smarter, I should be
3 able to do this.

4 DR. WHITACRE: Yes. And while we
5 don't have the perfect data in front of us, I
6 think allowing us flexibility to figure out with
7 our patient right there in front of us what the
8 most valuable thing to do with them today is.

9 And, you know, I emphasized in my
10 introduction, and I think I probably sound like a
11 broken record now, but the claims-based, you
12 know, performance metrics that we're held to in
13 the ACO REACH program for high-needs patients,
14 they make sense. And, you know, it's what my
15 patient wants. They want me to keep them out of
16 the ER and hospital, they want me to increase
17 their days at home.

18 And how I get there I get to decide as
19 a provider. And work with my patient. And I
20 find areas of opportunity with them together.

21 They don't always have the same agenda
22 as I do, but sometimes what matters most to them
23 is going to be the most valuable thing to address
24 today. You know, we won't get anywhere if I try
25 to address something different.

26 So, you know, you take the

1 opportunities where they come with your patients.
2 And so, that, I'll get off my soapbox.
3 Flexibility. Flexibility.

4 DR. LEUNG: I just want to make a
5 comment. I don't know Dr. Hernandez, what is the
6 color of the button you bought? The easy button.
7 Is it a blue button? Like CMS talks about like a
8 blue button to try to integrate all of the
9 clinical information.

10 But for us, like because we have the
11 health parameter and the payer, we collect data
12 from the provider. We being the aggregators for
13 the data, and then we provide those aggregators
14 back to the provider so they know who has the
15 mammogram done, who has the blood pressures in
16 control or not. And hopefully we get those, kind
17 of like the data more timely. So the feedback to
18 the provider is more timely.

19 The other thing I want to comment
20 about, attribution. Because it's like, in-house
21 situation is a lot about, provides primary care,
22 so they're supposed to be coordinating all the
23 care. So the quality of management is attributed
24 to the primary care provider.

25 But we also have the situation, we
26 have kind of like a fee-for-service type of

1 configuration. So the attribution really depends
2 on how many times the patient has seen that
3 provider. So the more, like the time the patient
4 has seen the provider, more weights of the
5 measure performance to the provider. So it may
6 not be fair, but that's what we did.

7 DR. HERNANDEZ: And just one other
8 comment about that is that, you know, I do think
9 that those kind of attribution models are
10 feasible, and so then it helps a portion where
11 people are getting the most care and for what
12 kind of care so that we can direct the measures
13 for that.

14 DR. SMITH: Yes. About attribution,
15 and I know, Danielle, you said you guys have a
16 lot of mid-levels. My understanding is there is
17 some problem with attribution, you know, if they
18 see a mid-level that works for me or works for
19 Danielle 10 times, but then they see a MD one
20 time, they get attributed to that MD as opposed
21 to my practice.

22 I think there is an issue there
23 because it's not always based on tax ID. And as
24 I think, as, you know, the use of mid-levels, and
25 I don't know if you guys are going to have a
26 different committee on that, but that's only

1 going to grow exponentially. I feel like as, you
2 know, we had a limited number of medical schools.

3 DO21 schools seem to be expanding. But I think
4 we have the same number of MD graduates as we did
5 20 years ago with a population of 50 million
6 more.

7 You know, I think there is going to be
8 a bottleneck where we have to figure out that the
9 mid-levels are, in the outpatient world, you
10 know, as an MD, you hate to say this, but as
11 they're sufficient to be our equals in the
12 outpatient world in a lot of ways.

13 DR. WHITACRE: So yes, I think, I
14 think there may be challenges in other programs.
15 In the high-needs ACO REACH, it's all about
16 plurality. And I don't think that we've seen
17 problems with our NPs²¹ or PAs²³ not being able to
18 have the patient attributed to them even when
19 there is an MD maybe seeing them outside our
20 practice.

21 Our high-needs patients are, they have
22 such difficulty accessing care. We're the only
23 ones seeing them anyway.

24 Our biggest problem is we have them,

21 Doctor of Osteopathic Medicine
22 Nurse Practitioners
23 Physician assistants

1 you know, on average our patient's life
2 expectancies, once they join with us, is about
3 two and a half years. And so it needs to be
4 rapid to get us, get them attributed to us. And
5 sometimes, you know, so sometimes that's our
6 limitation.

7 But it hasn't, you know, because we
8 get our NPs and PAs into the program as
9 participant providers, we're able to get those
10 patients attributed to us. It's just the lag is
11 the problem for us because when they come to us,
12 they're in dire need, and they don't see anybody
13 but us because they can't. They can't get out.

14 So that's not the problem. But it's
15 the speed at which they get attributed to us that
16 is important for our practice.

17 CO-CHAIR HARDIN: I want to thank each
18 of you for your very valuable insights. It's
19 really informed our perspective today. And the
20 diversity of the perspectives that you've come
21 from has been particularly helpful.

22 We want to encourage you to join us
23 for the rest of the day if you're able. At this
24 time, we're going to be going to a short break
25 that will last until 11:00 a.m. And again, thank
26 you so much for sharing your valuable time and

1 insights, we'll truly appreciate it. And we'll
2 go to break.

3 (Whereupon, the above-entitled matter
4 went off the record at 10:39 a.m. and resumed at
5 11:01 a.m.)

6 * **CMS Panel Discussion**

7 CO-CHAIR SINOPOLI: Welcome back,
8 everybody. At this time, we're excited to
9 welcome our esteemed CMS colleagues. We have
10 Dora Hughes, Michelle Schreiber, Doug Jacobs, who
11 I think is on the line, and Susannah Bernheim
12 from CMS. And I'm going to let them introduce
13 themselves as we get started.

14 And Committee members, we have about
15 an hour with them. And hopefully within that
16 time we'll have plenty of time for questions.
17 And just turn your cards over. And, Josh, if
18 you're on just raise your hand on Zoom. And so,
19 I'll turn it over to you all.

20 DR. HUGHES: Thank you. Yes. Okay,
21 so the microphone works, but don't have to blast
22 everyone out. Dora Hughes, I'm the Acting Chief
23 Medical Officer and Acting Director for the
24 Center for Clinical Standards and Quality.

25 For our panel today, I thought I would
26 just kick it off, just give a few words about our

1 National Quality Strategy. And then pretty
2 quickly turn it over to my colleagues who are
3 going to go deep on all of our various issues.
4 And then we'll have some time, we're hoping about
5 20 minutes, possibly a little bit more, for
6 questions and answers.

7 I do have to say, at the very outset,
8 before I forget, I do have to note that our
9 quality, the CMS Quality Conference is April 8th
10 through the 10th.

11 (Laughter.)

12 DR. HUGHES: We hope that everyone is
13 registered. It will be, we are excited that
14 we're going to back in person, although it will
15 be hybrid. I think last count, we have over
16 2,000 registrants, and so we intend to fill up
17 the hotel, but also make sure it's a robust
18 experience for those that have to sign in
19 virtually.

20 All of us will be there. And so we,
21 in many ways, will be able to continue the
22 conversation that we're having here today. So I
23 did have to start out with that plug on behalf of
24 my other colleagues at CMS who would very much
25 want me to make sure I mention that.

26 For us here today, continuing on our

1 conversation, I thought it was very helpful, our
2 Principal Deputy Administrator, Jon Blum, noted
3 that for us, given that many of our
4 beneficiaries, certainly already on the Medicaid
5 side of course, but increasingly on the Medicare
6 side, is more of our beneficiaries are getting
7 care through the plans.

8 We have a less direct relationship
9 with providers, less opportunities in many ways
10 to influence health care delivery through
11 payment. Because many of those decisions are
12 being addressed through the plans. And so
13 because of that it does even, increase even more
14 so the importance of our quality measures, our
15 quality reporting and payment programs.

16 And that is why, certainly for us,
17 it's very exciting to see this even, even more
18 increased interest in all of the work that we do
19 on quality. Historically it's always been a top
20 priority for CMS, but even more so in this
21 current climate where we're seeing the trends
22 with our beneficiaries, how they're receiving
23 care.

24 And for CCSQ, since we're going first,
25 I could always note that for CCSQ, I don't always
26 have the numbers right, Michelle will correct me,

1 but I think if we have maybe 24, 27 different
2 quality reporting programs, 20 of them sit within
3 CCSQ. And so for us our quality programs very
4 much is our, the top priority for us at CCSQ.
5 Very much our North Star for what we do on behalf
6 of CCSQ, but really across all of the Centers for
7 CMS.

8 We also house the QIO24 program, which
9 allows us boots on the ground to address quality
10 issues across the range of facilities. We also
11 survey. We have oversight over accrediting
12 organizations. CCSQ is very much the lead Center
13 for quality here at CMS.

14 And you'll hear certainly more about
15 the work that we're doing. But equally exciting
16 for us is the work that we're doing across the
17 Center's alignment.

18 And I think that's very much reflected
19 in the CMS National Quality Strategy. Especially
20 as you're thinking, as you're hearing more about
21 the Universal Foundation measures. How we can
22 make the work that we're doing in quality
23 seamless, well integrated across all of our
24 programs and policies on the Medicare side, the
25 Medicaid side, the Marketplace side, is very

1 much, has been increasing a part of our focus
2 over the last two years.

3 As you know, the CMS National Quality
4 Strategy that was released in 2022, that was our
5 first, I think cross, truly cross-center effort
6 to really think holistically about our quality
7 enterprise here at CMS. I'm excited to be
8 sitting by one of the main authors of the
9 strategy, Michelle. And she'll certainly dive
10 deep.

11 But a high level, as we stated, our
12 quality mission is to achieve optimal health and
13 well-being for all individuals. And we think of
14 it as very important as part of that, is
15 implicit. And we also try to make it explicit.
16 It's across all of our care settings.

17 And when you think about as much as we
18 focus on hospitals, increasingly more on long-
19 term care facilities, but that also encompasses
20 whether we're talking about our hospice programs,
21 home health, inpatient psych, inpatient rehab,
22 skilled nursing facilities, if it's rural
23 emergency hospitals, across all settings, across
24 the care continuum, is a really important part of
25 our focus for the National Quality Strategy.

26 In our vision, I'm just going to read

1 it, CMS, a trusted partner, emphasis on the trust
2 part, in shaping a resilient high-value American
3 health care system that delivers high-quality,
4 safe, and equitable care for all.

5 We have four priority areas with two
6 goals within each. And importantly we have
7 objectives and targets for us across each of
8 these areas.

9 The first priority area focuses on
10 outcomes and alignment. I have mentioned the
11 importance of alignment across all the Centers,
12 but outcomes of course. And that is, as we look
13 across the quality measures, we're looking
14 generally across all of our programs.

15 But we do have some particular areas
16 of focus. Maternal health of course is one
17 example. Behavioral health. Organ
18 transplantation. A number of other priorities
19 that you'll hear more about through our comments.

20 Our second priority, equity and
21 engagement. Of course coming off from the CMS
22 Innovation Center where I later held equity
23 strategy that remains near and dear to the heart,
24 to my heart.

25 And I think true for CCSQ across, our
26 goal has been across all of our programs that we

1 will have a specific focus on equity. And we are
2 very much on track.

3 Very, we are measuring our performance
4 on that. And we think by the end of the year, we
5 will have, or early next year, we will achieve
6 that. In part through our embedding social
7 determinants of health screening requirements
8 across many of our programs.

9 For hospitals, we are stratifying our
10 quality measure sharing, the findings,
11 confidentially with hospitals, other providers.
12 I really hope that if we're able to identify
13 areas of disparities that this will help to
14 incentivize hospitals providing TA25 to hospitals
15 on how they can address.

16 The third area, safety and resiliency.
17 And I'm going to go in reverse. Resiliency, I
18 think coming out of the PHE26 has been the
19 obvious area of need, obvious area of focus.

20 But certainly we've signaled that we,
21 even before the change incident, that we are
22 expanding our focus and resiliency, thinking
23 about cybersecurity, thinking about how can we
24 help health systems address issues with drug
25 shortages another example, climate change. We're

25 Technical assistance

26 Public health emergency

1 looking very broadly across issues of resiliency
2 for hospitals and health systems, other settings.

3 And also thinking about, what does that mean for
4 our workforce as well?

5 Safety of course we have not achieved.
6 Our pre-pandemic levels of safety, and
7 increasingly, and certainly through, even through
8 this rulemaking cycle, you'll hear more about
9 more proposals on other safety measures and
10 initiatives that we intend to lead.

11 And the final areas, interoperability
12 and scientific advancement. We have committed
13 that we want to fully transition to all digital
14 quality measures, all digital data collection by
15 2030. Again, we think we are very much on track
16 to achieve that objective. And we think that
17 will be hugely helpful in advancing our overall
18 quality strategy.

19 And scientific advancement, certainly
20 for us, and is in our prior strategy. We noted
21 our new coverage pathway for our coverage
22 analysis group, transitional coverage for
23 emerging technologies, or TCET. But even broadly
24 from that, specific pathway or specific
25 interests, we are looking very generally how can
26 we make sure that we are supporting learning

1 health systems, how are we thinking about
2 evidence, more evidence-based approaches.

3 And not only for within CMS, but
4 across our other agency partners notably, NIH²⁷
5 and FDA²⁸ and ONC²⁹. And I think you're going to
6 hear more about this broader look about how can
7 we increase and share our data in ways that will
8 advance learning throughout our agency programs
9 and policies.

10 And so, with that I'm going to turn it
11 over to Michelle for the deep dive portion. And
12 again, thank you for your time today.

13 DR. SCHREIBER: So, it's still
14 morning. Good morning.

15 (Laughter.)

16 DR. SCHREIBER: I'm Michelle
17 Schreiber. I'm the Deputy Director for the Center
18 for Clinical Standards and Quality under Dora.
19 And most of my work is around quality measurement
20 and these value-based programs. So all of those
21 27 value-based programs, not the CMMI ones, but
22 the general Medicare ones are those that I work
23 on.

27 National Institutes of Health

28 Food and Drug Administration

29 Office of the National Coordinator for Health Information
Technology

1 And as Dora pointed out, we have done
2 more and more alignment, not only across CMS for
3 our measures, so alignment from CCSQ or Medicare
4 with Medicaid, with CCII030, which is the
5 Marketplace measures, now with CMMI and the model
6 measures. That actually didn't always happen as
7 much as it's happening now.

8 And I'm really pleased to say that we
9 meet weekly because of the CMS National Quality
10 Strategy that's a cross-cutting CMS initiative.
11 We meet weekly to talk about quality issues
12 across all of the Centers of CMS.

13 And we've done a lot of work in
14 driving alignment and standardization because we
15 do recognize the challenges of having similar,
16 but not same measures. In other words,
17 hypertension is 140/90 in this measure, and
18 130/80 in this measure. And it's 65 and above in
19 another measure. We get that.

20 And so what Doug will be speaking to
21 after this is our Universal Foundation where we
22 are trying to create standardized measures that
23 we will drive across all of the programs that we
24 have. Which will be the same measure.

1 We work closely now, not only within
2 CMS, but also across the federal government. So
3 we now meet routinely with CDC³¹, AHRQ³²,
4 SAMHSA³³, and HRSA³⁴ to some degree, as well as
5 VA³⁵, to try and standardize our measures across
6 all of these programs. And to do joint measure
7 development.

8 So for example, the safety measures
9 which are so important, as Dora said, you'll see
10 more safety measures coming out. We're working
11 in conjunction with CDC. And probably will be
12 moving many of our measures to NHSN³⁶ reporting.

13 And reporting through FHIR³⁷. So we're working
14 more with other agencies so that we are
15 standardized across the federal government.

16 And then on top of that, we
17 participate in the CQMC, the Core Quality Measure
18 Collaborative, which has always been led by AHIP
19 and the consensus-based entity to try and
20 standardized measures across all payers.

21 Now it's not easy, because I will tell
22 you, every time a payer signs a contract with a

31 Centers for Disease Control and Prevention
32 Agency for Healthcare Research and Quality
33 Substance Abuse and Mental Health Services Administration
34 Health Resources and Services Administration
35 Veterans Administration
36 National Healthcare Safety Network
37 Fast Healthcare Interoperability Resources

1 provider, they change the measures because they,
2 I'm sorry, want their dashboards to look good.
3 And so this panoply of measures and having to
4 report different measures is not only a problem
5 within CMS itself, but really a much broader
6 problem across the entire ecosystem.

7 Our measurement strategy really is
8 similar, almost the same, as the CMS National
9 Quality Strategy. Outcomes, equity, the key
10 clinical areas that Dora already outlined. We
11 have 27 reporting programs, again, not counting
12 the CMMI ones. Plus public reporting programs,
13 plus the Stars programs that exist for many of
14 these programs.

15 Generally speaking, CMS stewards,
16 about 38 percent of our own measures, in other
17 words, we develop them, we steward them, we own
18 them, we change them. NCQA38 is about 20 percent
19 of our measure portfolio. And the rest of the
20 portfolio can be many others. CDC, AHRQ,
21 specialty societies, and so forth and so on.

22 As you noted from the ASPE report,
23 which by the way I really enjoyed reading, thank
24 you, it was well done, on measures, we have,
25 again, made this concerted attempt to align but

1 they aren't always aligned.

2 The MIPS39 program has, by far and
3 away, the largest number of measures. And
4 there's a reason for that. It's because the
5 statutory requirements of MIPS said that we had
6 to have measures for every specialty, and we have
7 to have cost measures to cover 50 percent of
8 Medicare Part A and B spending. So that led to a
9 large number of measures within MIPS.

10 We are trying to standardize that as
11 well because MIPS really had a very large choice.
12 If you were a provider, there were several
13 hundred measures and over a hundred improvement
14 activities that you can choose from. And some of
15 those measures really don't get used often
16 enough.

17 And one of the issues that we heard
18 back from providers is that these don't apply to
19 me. And so our strategy going forward, and I'm
20 sure you're aware of this, is what's called the
21 MVPs -- The MIPS Value Pathways, which are
22 basically measure sets.

23 And they have all four categories of
24 the statutory MIPS program. Quality measures,
25 improvement activities, cost measures, and

1 promoting interoperability. But they are themed
2 around either a specialty, like cardiology, but
3 within that, it's meant to be team-based. So if
4 you're a nurse practitioner, if you're a PA but
5 you're kind of in a cardiology practice, these
6 will be for you too.

7 And I recognize all of the subsets of
8 cardiology. There's EP40 and heart failure and
9 interventional cardiology, and so forth and so
10 on. But the broader MVP is meant to have enough
11 choice that any of those specialists can actually
12 find meaningful measures there too.

13 Within the MIPS program, we not only
14 have the measures that CMS stewards, but also
15 there are a number of registry measures that can
16 qualify to be in MIPS as well. So MVPs are meant
17 to be smaller, smaller sets, less confusing, more
18 meaningful to the providers who report those
19 particular measures.

20 And they're an important strategy
21 going forward in CMS because we're going to use
22 those intentionally in specialty reporting in ACO
23 programs and in specialty models. And so you can
24 start seeing these themes that will be emerging
25 over the next several years.

1 The first year of MVP reporting,
2 however, was just in 2023. So this is even new
3 for us. But that we're hopeful going forward,
4 and again, trying to align around this strategy.

5 In the past several years, some of the
6 things we worked very hard on, in not only
7 alignment, but burden reduction. We've decreased
8 our overall measure portfolio.

9 In most of our measures, as I said,
10 being in MIPS, we have reduced that portfolio as
11 well. We're looking at, however, a few gaps that
12 are very obvious. One has been around equity,
13 which I'll address in a moment. And we think
14 we've addressed that. Care coordination is
15 another important topic. And frankly, patient-
16 reported outcome measures.

17 And Susannah may touch on that because
18 she's really leading the agency efforts around
19 patient-reported outcome measures. Because we
20 recognize that the importance of the patient
21 voice in really hearing about their care.

22 There are a couple of comments in the
23 ASPE report about measure endorsement and the
24 process of measure endorsement so I just want to
25 touch on that for a moment. You may wonder,
26 well, why aren't all measures endorsed? And in

1 part, the answer is because it isn't mandatory
2 for all of the programs.

3 So for the MIPS program, for example,
4 that wasn't part of the Social Security Act 1890,
5 1890A. That's what had talked about endorsement.

6 And the consensus-based entity MIPS was actually
7 not included in having to do that. And so, some
8 of the measures don't have to go that pathway.
9 Although we frequently choose to do it.

10 Most measures, however, follow the
11 standard, measure conceptualization, measure
12 development. Gets put on the measures under
13 consideration list, which generally opens in May
14 of every year. CMS considers measures, and
15 measures can come from anyone. Any source, any
16 entity, anyone can submit a measure to CMS for
17 our consideration.

18 We will cull that list, we will make
19 it public. And then that goes to the consensus-
20 based entity who then holds meetings with what's
21 now called the PRMR41. Patient-reported, I'm
22 going to blank on what PRMR stands for, that's
23 terrible of me.

24 Formally the measures application
25 process. But it's now a large group of

1 individuals who really weigh in on, are these
2 measures really applicable to the various CMS
3 programs? And so, that's very important feedback
4 that we get. That goes into the determination of
5 whether or not a measure will be proposed in a
6 program.

7 If they are proposed in a program,
8 it's the normal rule writing scenario where they
9 get published first in a rule proposal. There's
10 a 60-day public comment period before the rule is
11 finalized. And then after that, either the
12 following year or further in the future, the
13 measure is implemented in a CMS program.

14 The development of measures is not for
15 the faint-hearted. It's about a five-year process
16 that I just spoke of. From measure
17 conceptualization to where you see it in a CMS
18 program. And frankly it's frequently longer than
19 that.

20 Although I think our all-time record
21 was during COVID when we got the measures in two
22 years. Those were the COVID vaccination
23 measures. Because there was such a public health
24 crisis that demanded that.

25 All measures are carefully thought
26 out. They have technical expert panels with

1 clinicians and wide stakeholders on them. All
2 have significant input. And again, every step
3 along the way, not just development but in rule
4 proposal and in the PRIMER meeting, there is a
5 lot of public comment and public input.

6 Dora talked a bit about some of what
7 our key topics have been over the past several
8 years. Maternal health. So we've had a new
9 suite of maternal health measures, particularly
10 around maternal complications and the hospital.

11 We've had a whole suite of measures
12 around equity. The social drivers of health
13 measures which, again, the same way we're trying
14 to do this for other measures, we're trying to
15 drive them into every single program. For those
16 social drivers of health programs, they started
17 in the hospital, and they are now in every
18 program that we have across CMS.

19 COVID vaccination, the one that was
20 most commonly used in the ASPE report, the same
21 thing. Drove it across every one of the
22 programs.

23 And some of the newer measures now,
24 climate change, workforce, drug shortages, these
25 are things that are coming up for the future.
26 And problems I already touched on a bit.

1 Equity, however, was not just in
2 measures. We've made a concerted effort to really
3 raise up organizations looking at equity. So we
4 have a measure around, are you committed to
5 equity, are you using your data, are you
6 stratifying your own data?

7 And then we provide confidential
8 feedback reports. As Dora said, we started in
9 the hospital, but this is a strategy for every
10 program. We've chosen most important measures,
11 and we're providing information that is
12 stratified now by dual, sometimes race and
13 ethnicity.

14 We're looking at ADI42. How you
15 define the vulnerable population is actually a
16 very complicated question, but we're trying to
17 provide confidential feedback report to
18 facilities.

19 And then we're trying to modify
20 payment adjustment as well. So there's the
21 rewarding excellent care for underserved
22 populations called re-cup or re-up, depending on
23 who's speaking.

24 (Laughter.)

25 DR. SCHREIBER: And what that did is

1 we changed the scoring methodology. And like the
2 SNF value-based purchase program or the hospital
3 value-based purchasing to actually award
4 incentive dollars to organizations who are doing
5 well with their underserved population. So we're
6 using it not just for measures but to also drive
7 payment reform.

8 (Off microphone comments.)

9 DR. SCHREIBER: This is my two-minute
10 warning?

11 (Off microphone comment.)

12 DR. SCHREIBER: Okay. Good, then I
13 can go to my very favorite topic which is the
14 transformation of measures in a digital way.
15 Because that is something that CMS has been
16 driving now for several years. And I would
17 encourage all of you to be thinking along these
18 lines.

19 As you make recommendations for
20 measures, I would think much more about the
21 future. Technology is changing; interoperability
22 is very important in how we get data and can
23 actually look at care coordination for a
24 population that's going to be dependent on having
25 that digital information that resides in many
26 places.

1 Most patients see providers, not just
2 in a single hospital or hospital system, but in
3 many places. They get their care at CVS for
4 their immunizations and in a community center.
5 And so CMS is really making a lot of efforts to
6 move towards FHIR-based reporting, FHIR API⁴³
7 reporting, electronic clinical quality measures,
8 the ECQMs. Not without a lot of pushing and
9 screaming along the way from virtually everyone
10 in the ecosystem because this has changed, and
11 this has worked.

12 But if you look at the Hopkins article
13 in JAMA⁴⁴ a few months ago, it is clear that
14 electronic quality measures are cheaper, much
15 more efficient, much less burdensome by orders of
16 magnitude compared, not only to measures that are
17 chart abstracted, but even claims-based measures.
18 And they are the only measures that can capture
19 the rich information that's in the electronic
20 medical record.

21 And so we really need to think along
22 those ways in what does that take. That takes
23 standardized data elements. We work closely with
24 ONC and the USCDI⁴⁵ and the USCDI+ to identify

43 Application programming interface

44 Journal of the American Medical Association

45 United States Core Data for Interoperability

1 standardized data elements that we can be using
2 in digital measures. And we have to be growing
3 interoperability, such as through health
4 insurance, such as the HIEs, the Health
5 Information Exchanges, and TEFCA46.

6 The advantage of digital measures is,
7 first of all, the capture of all of this data,
8 the reduction in burden, but that we can leverage
9 them for advanced machine learning. AI. You can
10 layer on advanced analytics to this. You can
11 provide real-time results. I mean, our measures
12 are old by the time people get them.

13 But for electronic measures,
14 organizations can use it at the time that they
15 collect it. They can use it tomorrow, for
16 example, for a safety trigger tool.

17 And finally, providers then need more
18 information. They need cost information, for
19 example. And payers and providers need closer
20 linkages so that they can provide that. We need
21 standardization, as I pointed out, in the overall
22 transition then to true operability.

23 Speaking of standardization, now my
24 two minutes are probably up. I'm going to turn to
25 Doug Jacobs, who is the Chief of Medical Officer

1 for Transformation for the Centers for Medicare
2 to talk about the Universal Foundation and our
3 attempts at standardization. Doug, I think you
4 are on the screen.

5 DR. JACOBS: Great, thanks. Can you
6 guys see me? I can't see myself, though. Okay,
7 as long as you can see me.

8 Hi, everyone. It's great to be here
9 virtually. Sorry I'm not here in person. But
10 I'm happy to talk to you about the Universal
11 Foundation. I'll try to be a little bit quicker
12 with my portion so we still have time for
13 Susannah and questions after that.

14 So, as Michelle and Dora mentioned,
15 over time there has been a proliferation of
16 quality measures. And in many ways that's a,
17 that's a good thing. We can measure aspects of
18 our health care system that we could never
19 measure before.

20 And we have intricate looks into
21 different types of quality measures, with all
22 sorts of facilities and outpatient settings.

23 And on the other hand, as we've had
24 more of these measures proliferate over time,
25 there's a tension there in that simultaneously it
26 adds administrative burden if there's lack of

1 alignment. And so, part of our effort to really
2 align these measures across the different Centers
3 within the Centers for Medicare & Medicaid
4 Services, so Medicare, Medicaid, the Marketplace.
5 And really think more cohesively about these
6 measures has been the development of the
7 Universal Foundation.

8 And so it's -- the Universal
9 Foundation as a concept, has been out for more
10 than a year now. And the idea is that there is a
11 universal set of -- CMS will put our stake in the
12 ground for a universal set of quality measures to
13 use across as many quality and value programs as
14 is feasible.

15 And, when, Michelle mentioned that we
16 have this Quality Working Group that meets
17 weekly. We really did this across our different,
18 in a different -- or across our different Centers
19 in the selection of these measures to really
20 align these measures that we could conceivably
21 align even better in the future.

22 And so, when thinking about these
23 measures, we tried to select measures that made a
24 meaningful impact on patient outcomes. That also
25 were either digital now or capable of becoming
26 digital in the future. Michelle touched on our

1 overall digital measure strategy. And we thought
2 that that was an important piece as well.

3 Also, the measures are either able to
4 be stratified now with known gaps that point to
5 disparities, or they're capable of being
6 stratified in the future. And so, these were
7 measures that we could prioritize more for
8 developing stratification methodologies going
9 forward.

10 And, finally, we were trying to select
11 measures that had no unintended adverse effects.
12 Sometimes, for example, you screen for something
13 more, and you end up doing more procedures that
14 might be unnecessary. So, we're trying to figure
15 out ways to minimize any harmful effects of
16 potential measures.

17 And so, last year we published the
18 Universal Foundation in both adult and pediatric
19 settings. And these measures also focus on
20 cancer.

21 The Cancer Moonshot is an important
22 goal that this administration has so that, so
23 there's measures for the breast cancer screening,
24 colon cancer screening. There's behavioral
25 health measures in both adult and pediatric
26 settings, focus on depression, substance use

1 disorder. And there's also measures related to
2 preventative care, chronic disease management,
3 hypertension, and diabetes, and coordination of
4 care. And also, finally, patient experience
5 measures through CAHPS.

6 And so, this is the first iteration of
7 the Universal Foundation. And we've gotten a lot
8 of feedback from folks over time.

9 And now that we've come out with the
10 Universal Foundation measures, and we've also
11 demonstrated progress towards alignment as well.
12 So, Michelle touched on the MIPS Value Pathways,
13 or MVPs. And the MIPS Value Pathway for primary
14 care has now all of the Universal Foundation
15 measures in it. And we made that change last
16 year.

17 Also, we've solicited comment in
18 Medicare Advantage and the Medicare Shared
19 Savings Program and in getting to these measures
20 over time. And there's been some changes made as
21 well to move the Universal Foundation in Medicare
22 Advantage.

23 And, also, on the Medicaid side,
24 there's a lot of alignment already with these
25 measures, which is great, both in Medicaid
26 managed care, and outside of it.

1 So, as we think -- and also the
2 Marketplace, too, has great alignment with the
3 Marketplace quality rating system.

4 So, I have the pleasure of being the
5 co-lead with Susannah and Michelle on the
6 National Quality Strategy. And so, collectively
7 we've worked towards building towards the
8 Universal Foundation. And I think that going
9 forward some of those goals that we have, and
10 prioritizing these measures for additional
11 transformation, for stratification, and
12 observation of, like, inequitable care gaps,
13 we're taking the next step in those areas as
14 well.

15 So, I think with that I'd be happy to
16 talk about the Universal Foundation more as we
17 could get into the discussion portion. But maybe
18 I'll turn it over to Susannah to go over her
19 portion of the talk.

20 Thanks for having me.

21 DR. BERNHEIM: Hi. You all got to
22 hear from me yesterday. But I'll reintroduce
23 myself.

24 I'm Susannah Bernheim. I am the Chief
25 Quality Officer and Acting Chief Medical Officer
26 for the CMS Innovation Center. And I'm just

1 going to spend a couple of minutes talking about
2 how we think about the quality strategy within
3 the Innovation Center.

4 And I'll mention again some recent
5 work on our new quality pathway, which is an
6 internal initiative to elevate our focus on
7 quality outcomes and experience at the Center.

8 So, first, all of the work we do
9 really sits in the context of two things:

10 One is the statute that created the
11 Innovation Center which tells us to look at
12 Alternative Payment Models and think about both
13 reducing costs and improving quality.

14 And our recent 2021 Strategy Refresh.
15 And that -- the objectives of that strategy
16 refresh focused on accountability, on equity, on
17 innovation, on affordability, and on
18 partnerships. And as a part of the document that
19 we put out, we really declared an intention to
20 broaden our vision of what success of our models
21 is.

22 There's been historic focus,
23 understandably, on reducing spending. But we
24 wanted to very purposely step to thinking about
25 models, improving based on the impact on
26 transforming care for the benefit of patients.

1 So, our quality strategy sits in the
2 context of both of those pieces.

3 And one of the other things is that we
4 realize it's not just about the quality measures
5 in our models. The models have the opportunity
6 to influence and improve quality in a number of
7 different ways, so I'll talk about that as well.

8 And then, finally, we described in the
9 New England Journal of Medicine catalyst piece
10 last fall that we also want to increasingly use
11 the models to understand in more detail how care
12 gets better, how to, how to use the models, how
13 to test to understand how care redesign can
14 really make improvements for patients.

15 So, with that backdrop, how do we
16 decide what quality measures to use in one of our
17 models?

18 And I think first and foremost, we are
19 focused on determining that the primary
20 improvement goals, with a focus on outcomes and
21 experience for that given model. Our models are
22 quite varied, right. Sometimes we're looking at
23 small primary care practices. Sometimes we're
24 looking at large ACOs. Sometimes we're looking
25 at the work of nephrologists.

26 So, for every model there's

1 distinctive and different participants.
2 Sometimes it's a state Medicaid agency. So, we
3 want to ensure that each of the models has a
4 primary goal and an aligned set of strategies
5 driving towards those goals, focused on the
6 benefits to the patient from this model. But
7 also noting that the quality measurements are
8 just a piece of what we can do to drive that.

9 And we have to really think about that
10 measured entity. This has come up in the
11 conversations you guys have had, right. It's
12 very, it's a very different world in terms of
13 quality measurement, depending on who's being
14 measured, where they're accountable, what quality
15 measures they're already held accountable for in
16 other contexts. So, we're thinking about that as
17 well, we're thinking about alignment with MIPS.

18 So, as we build a quality strategy
19 from the new model, to oversimplify, once we have
20 our kind of North Star, we first look to identify
21 familiar low-burden aligned measures. We look to
22 the Universal Foundation, where it fits into the
23 model's goals.

24 This alignment with the Universal
25 Foundation you'll see particularly in, like, our
26 primary care focus models where we're also

1 thinking about multi-payer alignment. For
2 instance, our Making Care Primary Model, you'll
3 see a lot of line-up with the Universal
4 Foundation for those reasons.

5 But we are also able to and looking to
6 broaden the use of outcomes and experience
7 measures. And as you've heard, we have a
8 particular commitment at the Innovation Center to
9 the use of patient-reported outcome measures.

10 We fundamentally want to drive towards
11 more person-centered health care. The voice of
12 the patient is really critical. And you've heard
13 that from many of your speakers in the last day.

14 And we understand that these are not
15 easy to implement. So, we're offering,
16 introducing those measures sometimes in pay-for-
17 reporting context. We are often providing tools
18 to support participants in the data collection.
19 Our learning system is supporting participants as
20 they build the infrastructure to collect these
21 tools.

22 And then, when we need to, we build
23 new measures. So, we, we look to have aligned
24 measures. We promote outcomes and experience
25 measures. And we build new measures, like the
26 days at home measure that you heard a participant

1 talking about in the ACO REACH model.

2 We've built a measure that looks at
3 the time to dialysis in the context of our Kidney
4 Care Choices Model. That's a really important
5 patient-centered outcome.

6 And then the new dementia model,
7 Guiding an Improved Dementia Experience Model,
8 we're going to be looking to build a new measure
9 looking at the stress and strain on caregivers
10 because that's such a central piece to what we're
11 trying to improve in that model.

12 And then finally, as a small component
13 of really a very broad equity strategy in our
14 Center, which Dora is the architect of. For an
15 increasing number of models, we are directly
16 providing participants with stratified data to
17 help them look at disparities in the quality
18 measures that we're using.

19 So, when we build these strategies --
20 and people have been talking a lot about our
21 portfolio -- we're really thinking about
22 competing but important means of burden and
23 alignment of driving new measurement tools. And
24 thinking about outcomes and patient-reported
25 outcomes.

26 I'm going to say just a couple more

1 words really about how what we're doing differs
2 and complements what's happening in CCSQ and
3 CMCS.

4 As you know, there's a lot of
5 important quality measurement programs that are
6 built out of CCSQ. And we have a very strong
7 collaborative approach. As you've also heard, we
8 meet often, and enjoy that.

9 And so, all of our work is also
10 sitting inside those overarching roles of the
11 National Quality Strategy. And we're driving
12 towards similar outcomes measures, digital
13 measures focusing on equity.

14 But what's slightly different for us,
15 and what I hope your recommendations can help us
16 with is that we aren't setting measures into
17 predefined programs. We have a lot more
18 flexibility. We need to tailor our measurement
19 strategy to distinctive participants with
20 distinctive goals.

21 And as I mentioned, there's also other
22 tools that we have to drive improvements. We
23 want to think about how we take advantage when
24 there's a waiver, or what our learning system can
25 do, or multi-payer alignment. And we think about
26 the equality strategy as really just one

1 component of how we're improving things.

2 Also important is that commonly we are
3 putting out voluntary models. This means we
4 really are accountable to having a measure design
5 that makes sense to providers, that they feel is
6 meaningful, that they want to join us to
7 participate in.

8 And we have a lot of flexibility in
9 how we use measures. I think our next panel is
10 actually going to speak to that a little bit. We
11 can think about how to build benchmarks. We can
12 think about how to introduce accountability. We
13 can test measures without going through the
14 processes that are required for CCSQ.

15 So, we have a little bit more of a
16 nimble context. So, we can really think in
17 building our portfolio of measures how to take
18 advantage of those flexibilities and introduce
19 things.

20 And then we need to think about how
21 we're building things that can be used more
22 broadly. Because this focus on alignment is
23 crucial, but we're doing it a little bit
24 retrospectively.

25 So, the other thing we're thinking
26 about in the Center is are we building things

1 that might have use in the future in other
2 contexts? Can we be a tool for the agency as a
3 whole to think about novel approaches to
4 measurement?

5 So, that's a lot that's on our mind
6 when we try to build a quality strategy for a new
7 model. And we're really looking forward to your
8 recommendations.

9 As I mentioned in my opening remarks
10 yesterday, we're really in the midst of launching
11 an initiative at the Center called the Quality
12 Pathway which further sort of articulates and
13 strengthens our focus on quality outcomes and
14 experience from the earliest part of the model
15 design through evaluation. And there's more
16 coming at the Quality Conference. You'll hear
17 from us about that. That's April 8th through
18 10th. And a publication that's forthcoming.

19 But it centers on this concept of
20 building aligned pieces of our model towards
21 central quality goals, focusing on outcomes and
22 patient-reported outcomes in particular, and
23 patient experience.

24 And then, finally, we're also thinking
25 a lot about how to design our evaluations so that
26 we can really assess the impact we've had on

1 those quality goals so that we can not only
2 support quality improvement but evaluate and
3 disseminate successful strategy.

4 Thank you for your recommendations
5 that are forthcoming.

6 CO-CHAIR SINOPOLI: That was great.
7 We appreciate all that information.

8 So, we're going to open it up to the
9 Committee members for questions. I'd like to
10 start out with one.

11 I think, Dora, you mentioned in your
12 conversations about interoperability and
13 scientific advancement a willingness to share
14 data going forward. And I wanted you to comment
15 a little bit more about that.

16 And so, is that more about process
17 improvement, or are you willing to share de-
18 identified data for large scientific exploration?
19 Or what are you, what are you thinking in that
20 regard?

21 DR. HUGHES: So, I think for CMS it
22 would kind of be a both and answer. But I think
23 even starting especially true for the CMS
24 Innovation Center, historically the data was kind
25 of locked. We used it for evaluation and then
26 that was that.

1 We're trying to think more creatively
2 how can we use the data internally, but also
3 share it with our external stakeholders. That
4 can only help us. We have bandwidth, we have
5 financial issues. If we have colleagues
6 externally who are willing and able to do
7 additional analyses that even target issues that
8 we're not able to address, that can only help us,
9 as well.

10 And also, just to have an external set
11 of eyes validating the work that we're doing
12 internally. So, that, so that's on a narrow but
13 really important, a path that we're on.

14 But broadly, and I will give credence
15 to our colleagues at NIH and FDA who are thinking
16 big, very, very big. How can we all use our
17 various very large data sources across the
18 Federal Government, almost like a whole of
19 government approach, to really work through
20 whatever intractable issue or challenge that the
21 various agencies are facing as part of that? I
22 think the, at least the internal name is the
23 EVGEN Working Group, evidence generation.

24 I think ONC is also part of the
25 spearheading this initiative, came up with the
26 cooler term, I think.

1 But, and so that is the effort that is
2 really moving on a conceptual to -- and if we
3 were to do this, what would be required?

4 So, so at this point I can't give more
5 specifics because they truly don't exist. But
6 we've had really senior leadership buy-in, we
7 have committed folks who are working on it. And
8 I think, I mean, there is just a lot of
9 excitement to think through how truly can we work
10 across these huge operating divisions to use our
11 data more productively for all of our programs
12 and policies.

13 CO-CHAIR SINOPOLI: Thank you for
14 that.

15 You do have rich data. And that's
16 exciting to me. We've always wanted access to be
17 able to learn a lot from the data you have. So,
18 I'm hoping that that comes to fruition.

19 So, thank you.

20 DR. BERNHEIM: And can I just add
21 specifically, just because I think it's really
22 important for folks to know, that a few years ago
23 there was a decision to try to make it possible
24 for folks to look at the, all of the models. And
25 so our Business Services Group has been in that
26 process of model by model putting out.

1 I think you can get it through
2 ResDAC47. You might know better than me. So, you
3 can see who is participating in the model, and
4 that allows researchers, exactly as Dora said, to
5 take their own look at what the evidence is
6 that's generated by the models.

7 I think we're up to 20 models now that
8 are available through that process.

9 CO-CHAIR SINOPOLI: Great. Thank you.
10 Jennifer.

11 DR. WILER: Thank you so much for
12 giving us this opportunity. And we're so excited
13 about all of the great change you've described
14 and that's forthcoming.

15 My question's going to be around much
16 of what we've heard, not only through this
17 meeting but through previous meetings, from the
18 stakeholder community, is around the importance
19 and, yet, challenges around coordinating care.

20 And although that is implicit in
21 everything you've described in terms of strategy,
22 we've heard some recommendations about very
23 tactical levers that could be used to improve
24 that coordination, including in our last session
25 requiring or creating a metric around sharing of

1 information specialists to primary care,
2 inpatient, to ambulatory setting.

3 So, my question is around how are you
4 thinking about care coordination and the very big
5 levers that you all have to incent what we know
6 from an outcomes perspective is good care
7 delivery, and from a value perspective, more
8 cost-efficient?

9 DR. BERNHEIM: You know, I think one
10 of the themes you'll hear is it depends a little
11 bit on what authority we have and what we can do.
12 Right? So, in the context of broader models that
13 cross multiple settings, I think you can get at
14 some of that by measures that -- and this, again,
15 came up a bunch yesterday -- by measures that
16 sort of hold many different entities in different
17 settings accountable. Right?

18 So, when we have a bundle, you start
19 to, by design, create opportunities for
20 coordination and hold. I think it's, it's harder
21 when we -- and I think you mentioned this, too,
22 Michelle -- we, we sort of have looked for this
23 magic individual measure that says, oh, my care
24 was coordinated. And I don't, I don't think
25 there is a single measure that does that.

26 I think, I think patients have a lot

1 to tell us about that, so I think patient
2 experience is really important. You know, some
3 of these measures ask questions like does my
4 practice know me? I think there's places in the
5 world of diagnosis that we need to really get
6 better coordination. And there's a lot of work
7 going on for those measures.

8 But, again, it sort of depends on
9 whether you're in a context where you can look
10 across entities and hold a system accountable
11 versus an individual or a given institution.

12 So, that's how I think about that.

13 DR. SCHREIBER: Thank you. It's
14 really an important question. And it's very
15 complicated, as you're already pointing out.

16 Completely agree with what Susannah
17 said. What ONC, CMS, and others have been trying
18 to do is to ensure that exchange of information,
19 right, for both promoting interoperability.
20 Virtually every program has in it the exchange of
21 information. So, in other words, the release of
22 information to the next provider, the release of
23 information to the patient, information blocking
24 rules that came from ONC.

25 So, all of that infrastructure is
26 trying to be built. And now it's a matter of

1 making sure that people do receive that
2 information within a model or within a shared
3 approach to taking care of a specific population.
4 You can hold people accountable for that a little
5 bit more easily than you can by individual
6 facilities.

7 We have, you know, proxies for care
8 coordination, which is, like, readmission, which
9 isn't the greatest but we recognize that was the
10 attempt at care coordination. And we're starting
11 to be explicit in some measures about the
12 exchange of information, the time to
13 consultation, time to somebody seeing that.

14 But I think some of this in the end
15 may have to be patient-reported outcome measures
16 and their perception of the actual coordination
17 of care.

18 DR. JACOBS: I just want to add one
19 thing from our perspective, Center for Medicare.

20 So, even beyond the worlds of specific
21 quality measures, what we pay for and both inside
22 and outside of value-based care models and
23 programs, can be really important in driving care
24 coordination.

25 So, over the last 10 years or so,
26 Medicare has started paying initially for

1 transitional care management, which essentially
2 pays more after the follow-up of inpatient
3 admission to an institution.

4 Doing that work of trying to see what
5 happened during that inpatient admission and
6 then, in an outpatient setting, making sure that
7 we coordinate effectively, all the medication is
8 right, that there's no barriers to the treatment
9 plan.

10 Additionally, we have the chronic care
11 management codes. And, actually, just this last
12 year, we finalized new codes for community health
13 integration and principal illness navigation.
14 These are primarily for patients that have unmet
15 social needs that affect the diagnosis and
16 treatment of their medical problems. Or in the
17 case of principal illness navigation have some
18 kind of high-risk condition. And that also
19 involves care coordination. And are the first
20 codes that are really designed to describe
21 services performed by community health workers,
22 peer support workers, and other care navigators.

23 This builds on that care management
24 history that I mentioned earlier. And we've seen
25 over time that patients who get these care
26 management services do have less readmissions.

1 And so that that feeds back into what
2 Michelle and Susannah were talking about, too, in
3 that when patients are receiving this kind of
4 coordination of care, we can see it in the
5 readmissions measures. It's not the end all and
6 be all, but it's an important indicator.

7 DR. WALTON: This is going to be a
8 challenging question, but it's mulling over in my
9 head so I want to see if I can get it out.

10 Sometimes I sit in the PTAC meetings,
11 and I think of all my, all our colleagues out in
12 the field. We just heard a couple in our
13 meeting. And we've heard this before, but and I
14 guess the thing we think about as doctors is this
15 idea that our colleagues, the profession itself
16 and the colleagues within the profession are
17 feeling pretty burned, burned out, you know. And
18 that the profession itself is underperforming,
19 maybe on quality as a consequence of that, right?

20 Having run a medical large physician
21 network that are independent, you know, primary
22 care doctors as an example, you know, made more
23 referrals when they were more burned out. Right?
24 They're frustrated with the administrative load
25 that they were given in the ACO that we were
26 bringing to them.

1 So, I guess one of the things I think
2 about as a PTAC Committee, when we get together
3 in our private conversations as a Committee, one
4 of the things I think that comes up for me often
5 is this idea of what would we say to our
6 colleagues as we went back and took back the
7 message of what are we able to recommend that
8 would help you guys do your job representing us,
9 that we could then say out to the community, I
10 think we're making progress in reducing your
11 burnout by -- the burnout of, the burnout that's
12 being caused by quality measures, or quality
13 documentation, or your frustration with
14 interoperability.

15 You know how bad that is, right? I
16 mean, you all know this.

17 And so, it's almost like there's a
18 message that needs to go out as a collective of
19 us, you know, the people who are in practice and
20 people that are dedicating their lives, like you
21 guys are, as physicians to doing something for
22 the profession which then ultimately produces
23 better quality for patients, and it's safer, the
24 beneficiaries are benefitting, and the patient-
25 reported outcomes are better.

26 So, I'm curious, if we could actually

1 write that script out, what would that, what
2 would that sound about like from each of you all
3 that you would recommend to us to recommend to
4 you all? You get the idea? All right.

5 DR. HUGHES: Why in some ways,
6 starting from me first, it's not directly but I
7 think even what Doug just mentioned that we are
8 establishing codes, we are starting to pay for,
9 in the context of the question was on care
10 coordination, bringing in others on the team who
11 could, who could at least in theory lighten the
12 load.

13 And I think that is proving to be the
14 point.

15 So, I think, I think -- I do think
16 being more direct, tying the payment to what
17 we're asking physicians can be helpful.

18 I also think on the quality measure
19 side, and we're hearing more and more, I don't
20 know how much of it's recognized on the inside,
21 but even, you know, I think there is a pretty --
22 we're taking a hatchet to the number of measures.

23 And so, we're certainly not doing that, but
24 still are being very thoughtful about which of
25 these measures, frankly, are not driving quality?
26 Which ones are tapped out? Which ones, which

1 ones need to be removed?

2 And so, knowing that that continues, I
3 do think that we need to do a better job in some
4 cases for some settings understanding where we
5 may need to do more to accelerate. But I do
6 think that we have continued at a heightened
7 sensitivity to the issue of burden.

8 And, also, we don't talk about it as
9 much, but I also wonder for a future session if,
10 if our colleagues, I don't know if you've heard
11 from our colleagues in OBRHI, Office of the
12 Burden Reduction and Health Informatics -- you
13 can get lost in the acronyms -- but even just
14 hearing some of what they were able to do, for
15 example, with the prior authorization rule.

16 That was you don't often hear OBRHI,
17 but in fact they are leading some of, some of the
18 work in direct response to what they're hearing
19 from providers. And, of course, that's -- OBRHI
20 doesn't act alone, of course, is working across
21 the Centers, but bringing us together I think
22 through.

23 But I think even if we thought about
24 more it more, I have no doubt there's a number of
25 other examples that we would, that we would want
26 to add to the list.

1 Maybe I'll turn to Michelle to hear
2 what some of your thoughts.

3 DR. SCHREIBER: So, I guess my number
4 one recommendation would have to be accelerate
5 the digital course of measures. It's clear that
6 these are the most efficient measures, the least
7 burdensome measures.

8 They're not least burdensome to begin
9 with, because there's work to map your workflow
10 to this. But once that's done, the data can flow
11 seamlessly from clinical care where the provider
12 doesn't necessarily feel like they're just a data
13 entry clerk, which is part of the problem right
14 now.

15 Make electronic medical records more
16 user-friendly. I think it is critical to part of
17 this as well. And then the interoperability of
18 data. Health care has been slow to the digital
19 transformation compared to many industries. I
20 think we, you know, we all know that. We all
21 recognize that.

22 And there are multiple barriers along
23 the way.

24 But the end goal of interoperable data
25 that can be shared and used, that can ult -- that
26 can ultimately inform better patient care, that

1 can be used on a real-time basis at the level of
2 clinical decisions support, is tied to clinical
3 guidelines, and that is the ultimate goal. And,
4 frankly, the further we can break through the
5 barriers and get there, the better I think we
6 will all be.

7 DR. BERNHEIM: So, for fun I'll add a
8 few more.

9 Actually, Doug, it's hard for us to
10 see you, so let me pause and see if you want to
11 add anything before I do.

12 DR. JACOBS: Sure. I can add a few
13 things.

14 So, I agree with what everyone's said
15 so far. I think in the quality metrics space
16 it's interesting. It's -- I do think identifying
17 a universal foundation and moving towards there
18 will make a meaningful impact on burden, and
19 agree with everything else that's been said.

20 I want to double down on something
21 that Dora said in the prior authorization space.
22 That makes a tremendous amount of burden. And
23 this, the rule that recently OBRHI, the Office of
24 Burden Reduction and Health Informatics, came out
25 with provides not just for prior -- but also in
26 just in a way that providers access data.

1 So, if you're in multiple value-based
2 care arrangements and, like, you as a provider
3 need data from all of them in order to know,
4 like, the entire patient population you see, it
5 is tremendously burdensome to go one by one into
6 patient portals and access that data just for
7 that one payer.

8 Because as clinicians, we don't really
9 think all the time about what payer is paying for
10 this patient's care. We think about this
11 patient's walking in the door, what can I do to
12 help them?

13 And so, I think that's important.

14 And on the Medicare Advantage side we
15 have made new requirements that went into effect
16 this year to make Medicare Advantage prior
17 authorization no more restrictive than
18 traditional Medicare. It should, hopefully, make
19 a big difference in the prior authorizations
20 space as well.

21 Well, I think that the last -- I don't
22 know how to exactly capture my last thought here.
23 But there is, I think, an element of clinical
24 practice that is more about, like, the joy of
25 seeing patients and practicing medicine that
26 can't always be widgetized or captured.

1 And I don't know exactly how to put
2 it, but I think it has to do something with
3 training and, like, what people find joy in their
4 daily work, and whether they find their work to
5 be a calling or more of a job. And I think
6 there's been some work in this space, but I'm not
7 intelligent enough to speak on it or know what
8 our levers are here. But I just mention for
9 maybe some further exploration.

10 DR. BERNHEIM: So, I think all of the
11 things of sort of reducing the burden of the
12 measures, moving towards digital, thinking about
13 what we're paying for.

14 And the only thing I'll add
15 particularly in the primary care space that I
16 think we're doing but we need to continue to do
17 is that we're, you know, we now have three models
18 that purposefully are expanding investment in
19 primary care.

20 And I think that investing in primary
21 care and creating flexibility for physicians to
22 practice in a different way is going to be key to
23 addressing some of these issues as well.

24 CO-CHAIR SINOPOLI: I'll remind the
25 group that we're at time. But we're having a
26 great conversation so I want to turn it back over

1 to Larry. I think you had your card up.

2 DR. KOSINSKI: Thank you very much for
3 this detailed presentation. I really enjoyed it.

4 The one word I didn't hear is
5 "attribution." And it became a huge problem in
6 MIPS. And what are you doing to wrestle with
7 that word?

8 DR. SCHREIBER: Attribution is
9 something that we think about often because it
10 comes up certainly in the cost measures, it comes
11 up in the quality measures, but really in the
12 cost measures even more.

13 What provider actually can be held
14 accountable for X, Y, and Z, either the quality
15 or the cost?

16 This gets discussed endlessly in the
17 Technical Expert Panels, and people weigh into
18 this. Is this ICD code included? Is that one?
19 Is this provider included? Is that one?

20 And it's a tough conversation. We try
21 really very hard to be as focused as we can for
22 attribution. But in the end I think there has to
23 be some shared understanding among providers that
24 we're all in this.

25 And take tobacco cessation for
26 example. Now, the dermatologist doesn't want to

1 be attributed tobacco cessation, right? That's
2 not what I do, they say.

3 Well, is that true? Do we as a
4 collective have some greater good calling that
5 all of us should be accountable to? I don't have
6 an answer for that. But I think it's part of the
7 question we have to address, too.

8 DR. MILLS: Sure. I'll be brief.

9 I appreciate the great discussion.
10 I'm relishing in the opportunity to for one brief
11 minute bring something to the top of your inbox
12 and get to your attention, which is focused
13 squarely on first and second National Quality
14 Strategy priority areas of promoting aligned
15 metrics and advancing health equity. And that is
16 the huge variation in data sets required for
17 race, language, ethnicity reporting among CMS'
18 portfolio of programs.

19 MA48 is using the expanded OMB49 list,
20 whereas ACA50 is using the simple lists, state
21 Medicaid's are using about, I don't know, two
22 dozen different lists.

23 HEDIS51 is currently using the simple,
24 but in a hypertension change recommendation form

48 Medicare Advantage

49 Office of Management and Budget

50 Affordable Care Act

51 Health Effectiveness Data and Information Set

1 working its way through the system, they're
2 moving their RLE52 data segregation into the
3 hypertension measure to a wholly new cloth list
4 of RLE reporting that's not either the simple or
5 expanded list.

6 So, and this plays out, that level of
7 variation is just going to sew confusion and
8 distrust every possible which way. So, I invite
9 the hatchet to come to RLE reporting. Any of
10 them could work, just pick one.

11 DR. HUGHES: So, not a great response,
12 but that certainly is something that we are
13 mindful of at CMS.

14 All of us that you're seeing here plus
15 the others, including our colleagues in the
16 Office of Minority Health, but across all
17 Medicaid are very much aligned and focused with
18 your, with your comment there.

19 DR. SCHREIBER: I would only say my
20 guess is that within the next year or so you will
21 see a recommendation for standardized data across
22 HHS that will probably follow what's being done
23 in The Gravity Project and going through USCDI.

24 So, I think that time is coming but,
25 you are right, it is not here yet.

1 CO-CHAIR SINOPOLI: Well, I want to be
2 respectful of our guests' time and just tell you
3 how much we've appreciated you coming and joining
4 us today and sharing this information. Very
5 exciting, big work. So, we thank you.

6 And I think we'll adjourn this meeting
7 for the moment. And we're going to take a break
8 now from now till 1 o'clock. And we'll be back
9 at 1:00.

10 Thank you all.

11 (Whereupon, at 12:04 p.m., the above-
12 entitled matter went off the record for a
13 luncheon recess, and reconvened at 1:01 p.m.,
14 this same day.)

15 * **Listening Session 3: Linking**
16 **Performance Measures with Payment and**
17 **Financial Incentives**

18 CO-CHAIR HARDIN: Good afternoon and
19 welcome back.

20 I'm Lauran Hardin, Co-Chair of PTAC.
21 And I'm excited to kick off this next listening
22 session. We've invited three experts who have
23 experience with overseeing implementation of
24 performance measures and supporting measures data
25 sharing with providers.

26 At this time I ask our presenters to

1 go ahead and turn your video on, if you haven't
2 already.

3 After all the presentations, our
4 Committee members will have plenty of time to ask
5 questions.

6 The full biographies of our panelists
7 can be found on the ASPE PTAC website, along with
8 other materials for today's meeting. So, I'll
9 briefly introduce our guest speakers.

10 First, we have Dr. Karen Joynt Maddox,
11 who is the practicing cardiologist at Barnes-
12 Jewish Hospital, Associate Professor of
13 Washington University School of Medicine and
14 School of Social Work, and Co-Director at the
15 Center for Advancing Health Services, Policy and
16 Economics Research.

17 Please go ahead, Karen.

18 DR. JOYNT MADDOX: Good afternoon,
19 everyone. I am honored to be with you. Lovely
20 to get a chance to be part of this.

21 It's been wonderful to watch some of
22 the sessions over the last couple days. And I'm
23 excited to spend a little bit of time giving my
24 input into this and, hopefully, generating some
25 conversation.

26 So, next slide, please. We'll do

1 obviously just some super brief level setting
2 since this is a group that knows all of this
3 already. But just to be clear, when I mention
4 upside only I'll be talking about the case, you
5 know, in some tracks of MSSP53 but really not a
6 ton remaining in this space. More high
7 performance can help you win but there's not
8 really downside risk for poor performance.

9 Two-sided risk, which is some tracks
10 of MSSP, most site-specific ACO or total cost of
11 care programs are moving in that direction,
12 obviously. BPCI54, BPCI-A55, and the site-
13 specific value-based payment programs, including
14 MIPS, et cetera, most of which at least have a
15 withhold that could be considered, the potential
16 for downside risk.

17 And then, of course, the downside only
18 risk. The Hospital Readmissions Reduction
19 Program and the Hospital-Acquired Condition
20 Reduction Program, though that won't be a main
21 focus other than mentioning in passing.

22 So, next slide, please. The other, I
23 think, element I want you to consider in these
24 models is global versus limited costs included in
25 ~~the model.~~ So, the global or at least near

53 Medicare Shared Savings Program

54 Bundled Payments for Care Improvement

55 BPCI Advanced

1 global models obviously moving toward the total
2 cost of care was Medicare Shared Savings Program,
3 and the Pioneer Programs, and all of the ACO
4 models.

5 But we still, I think, have a lot to
6 learn from the limited cost inclusion programs,
7 including Hospital Value-based Purchasing and
8 other site-specific programs that are limited by
9 patient population or by time.

10 And then BPCI and BPCI-A that are
11 limited very explicitly by time in terms of, in
12 terms of those models' specifications.

13 Next slide. So, I don't want to spend
14 my time reviewing all of the evidence across the
15 programs because the PTAC team did a great job in
16 doing that already in the preparatory materials.
17 But I thought I'd just put a few up about some of
18 the more prevalent APMs⁵⁶, just sort of to anchor
19 us a little bit on the magnitude of costs that
20 we're talking about and the degree of change that
21 we've seen in some of the programs so far.

22 So, these are data from the Bundled
23 Payments for Care Improvement Advanced Program.
24 And on the left you can see a tiny but
25 technically statistically significant improvement

1 in cost trends by about \$52 per person per
2 quarter on a base of about 27,000. So,
3 statistically significant but maybe not the
4 clinical -- or not the cost improvement we were
5 looking for.

6 And then on the right side
7 demonstrating no differential change in
8 readmission rates. This is 90-day readmission
9 rates but similar for 30, with a difference-in-
10 difference in trends of 0.01 percent per quarter,
11 which is not statistically significant.

12 So, just an example from one program
13 where we've seen some cost savings, not much in
14 the way of outcome improvements. But I think
15 given the magnitude of the costs for these
16 episodes, maybe not what we had hoped when seeing
17 these programs roll out.

18 Next slide, please. And here are some
19 by now classic data on the Medicare Shared
20 Savings Program on the left, showing changes in
21 annual Medicare spending per beneficiary on the
22 order of a few hundred dollars per beneficiary
23 per year. Really driven by those early entrants,
24 the red bars in the top, in the physician group
25 ACO category.

26 Particularly compared to the hospital-

1 integrated ACOs where you do see some savings
2 among the early entry but really less so later.

3 And then a more recent publication
4 over on the right of this slide looking at
5 enrollment in the program, which I would argue is
6 another really key piece in these voluntary
7 programs when you think about their impact.

8 It's a little bit of a complicated
9 slide. But the idea here is demonstrating that
10 over time the starting dot is the -- is where a
11 cohort enrolls. And then the line is where they
12 go over the years of the program.

13 So, you can see that the starting dots
14 are moving into the bottom right quadrant. Now
15 all the costs are moving into the bottom right
16 quadrant, which is good. That's the savings per
17 beneficiary per year relative to the region. But
18 you can see that after the introduction of
19 regionalized benchmarks, we saw more ACOs
20 entering who are already low-cost regionally.

21 And you could imagine why that would
22 be the case with those incentives. Which is
23 really maybe not where we'd want this to focus.
24 For the biggest impact, you'd want to find those
25 high-cost groups relative to the region and help
26 them develop care processes that would lead

1 towards real transformation.

2 So, I'll come back to a few of these
3 concepts in a moment.

4 Next slide, please. And when I was
5 thinking about these comments, I went to this
6 figure that was in NEJM⁵⁷ in 2021 sort of
7 summarizing a number of the programs out of CMMI
8 over the past decade or so.

9 And you can see that successes in
10 reducing cost were not obviously driven only by
11 program characteristics, right. So, the types of
12 risk and the included costs vary. So, you know,
13 what I said up at the beginning in terms of those
14 paradigms. But the Maryland All-Payer Model up
15 at the top and the CPC58 Plus all the way at the
16 bottom were pretty comprehensive but at different
17 extremes of savings.

18 Now, I'll grant that reconciliation
19 payments matter, too. And for voluntary
20 programs, they are part of the mechanism of the
21 program, so they should be included because
22 that's sort of how you incent participation if
23 you're not in a mandatory scenario.

24 So, I think there's a lot of
25 complexity built into this one slide. But the

57 New England Journal of Medicine
58 Comprehensive Primary Care

1 main takeaway, for me at least, in thinking
2 through this is the degree to which we cannot
3 predict sort of success in terms of cost savings
4 only by knowing whether or not a program is total
5 cost of care or more limited, or whether it is a
6 more comprehensive or risky in terms of the risk
7 profiles.

8 So, next slide, please. But I think
9 if we take a step back and sort of think about
10 the why that's buried under that graph, which is
11 really that we want people to be able to live
12 happy and healthy lives with their friends, and
13 their families, and their partners. And while
14 the money is important, it's not all about the
15 money, right. The longer people live,
16 fundamentally the more they cost in the global
17 sense. It's really that health and wellness and
18 productivity.

19 And so, I think maybe what we need to
20 return to in thinking about the potential for
21 these total cost of care models is the degree to
22 which they could better reflect that health and
23 health care a fundamentally human and personal
24 enterprise, and really about the totality of a
25 person in their life as opposed to only about
26 sort of the metrics that we can get our hands

1 around easily.

2 So, to the next slide, please. And we
3 have pretty good data that over the last couple
4 decades that the move towards quality measurement
5 in general has improved processes of care, at
6 least documentation. But I like to believe it's
7 improved real processes of care.

8 These are data from a few different
9 data sets looking at statin medications, which
10 are highly cost-effective medications to reduce
11 cardiovascular morbidity and mortality. And as a
12 cardiologist, I think everyone should take these.

13 And we're doing great in this regard,
14 right. We can see real upticks in the degree to
15 which we've gotten these medications to people
16 that need them.

17 But if we go to the next slide, you
18 can see that if we get closer to measures of
19 health, we see things going the opposite
20 direction. So, on the left you can see obesity
21 among adults rising from 30 percent to 42 percent
22 in two decades.

23 And among children, in the panel on
24 the right, even among our youngest children,
25 increasing threefold from the 1980s to the
26 present.

1 So, we, we've done a good job with the
2 processes that we measure, but somehow we're not
3 getting to health.

4 And if we go to the next slide to look
5 at a health outcome that we've measured, I would
6 argue extensively measured, you would be hard
7 pressed to find any hospital in this country that
8 hasn't started readmission prevention programs,
9 post-discharge clinics, and calling patients, and
10 setting up risk modeling. And we really haven't
11 moved the needle.

12 You know, my takeaway from this is
13 that it's incredibly hard to reduce readmissions,
14 particularly if you are a hospital. People are
15 very, very sick, there's social complexity,
16 there's food, and housing, and safety needs that
17 come into play here.

18 And so, while we've done a good job in
19 moving some of the metrics, we really have not
20 moved some of the things where we need to think
21 more broadly.

22 So, next slide, please. And just
23 briefly, our population-level outcomes would
24 reflect that as well, with really a leveling off
25 of our gain in life expectancy. Not that we
26 should expect Medicare payment policy to change

1 life expectancy, but to sort of round out the
2 micro to macro approach here, you know, we need
3 to think, we need to think more broadly.

4 Next slide. I also want to make note
5 that under all of this we have really
6 unacceptable, pervasive, and persistent
7 inequities in health outcomes that we have failed
8 to address.

9 So, you can see on the left the
10 overlap of poverty, mortality, and minoritized
11 rates in ethnicity where we see the worst health
12 outcomes in the country manyfold higher in terms
13 of this is age standardized cardiovascular
14 mortality.

15 And on the right, the degree to which
16 our progress in both improving cardiovascular
17 mortality and closing the racial gaps has stalled
18 completely. So, another place that we need to
19 make sure that these models focus if we want to
20 get their maximum effect.

21 Next slide, please. This has been
22 brought up numerous times, so I won't belabor it.
23 But the administrative costs of doing all this,
24 what we have gotten out of it has become
25 untenable.

26 So, the administrative costs are not

1 only untenable in and of themselves but have, I
2 think, works to create sort of a quality
3 industrial complex among the, among the health
4 systems and the insurance companies and everyone
5 who's working very, very hard to collect a lot of
6 information.

7 And if we go to the next slide, we can
8 see the hospital data as well. This is a
9 tremendous amount of time and energy. And even
10 the highest costs in the claims-based metrics,
11 which was brought up earlier as well, hospitals
12 have literally buildings of people that are
13 reviewing every claim going out to make sure it's
14 quoted as advantageously as possible. And it
15 happens on both sides.

16 That leads to consolidation and
17 corporatization, but it takes people farther and
18 farther away from the community nature and the
19 trust and the other key elements in medicine that
20 we have to get back to through these models.

21 Next slide. So, to return to why we
22 do this I thought I'd just highlight a couple
23 brief changes in each of these buckets and then
24 close.

25 So, at the data collection level,

1 whether through claims or, optimally, EHRs⁵⁹, we
2 really need to harmonize the measures.

3 And if we want to improve access,
4 which I would argue is one of the most important
5 things that we don't include now in many of our
6 measures, we have to measure it. And we have to
7 make that something that's a priority. And we
8 can do that. And we can do that in a low-impact
9 way but it needs to be a priority.

10 At the measurement level, we need risk
11 adjustment that is made for the purpose for which
12 it's used, so we need to use it to combat risk
13 aversion and promote providing care for high-risk
14 populations.

15 We need improvements in attribution
16 that promote belonging and relationships as
17 opposed to the avoidance of high-risk patients.
18 We have to outthink the people who are trying to
19 game these, and for whom it's easier to game than
20 it is to make patients healthier.

21 At the evaluation level we need to
22 rethink benchmarking and avoid the temptation to
23 think that we're good enough at risk adjustment
24 that we can compare clinicians or other small
25 entities directly to each other.

59 Electronic health records

1 If you're at a safety net hospital and
2 caring for patients who have years of lived
3 experience with poverty and racism, giving them a
4 transportation voucher is not going to ultimately
5 change their outcomes. You should give them a
6 transportation voucher, but the transportation is
7 a symptom, it's not the cause of the inequity.

8 And if we continue to expect that
9 hospitals can achieve the same outcomes without
10 recognizing the work it takes, societally the
11 work it takes to make that equitable, then we're
12 failing our safety net hospitals doubly.

13 And, finally, if any of this is going
14 to drive practice change, it has to be close to
15 home. So, rather than sort of micromanaging what
16 everyone does with their patient population, I
17 would argue that we need to move toward providing
18 those measures and that information.

19 But instead of creating programs where
20 it's easy to game up and down and choose your
21 favorite measures on MIPS, that we really focus
22 on wellness and trust that clinicians and other
23 groups can use all of that quality information
24 that we should be collecting, or we should be
25 sharing, and we should be publicizing, to make
26 decisions at their own level, at their own

1 community-based level about how to appropriately
2 use team-based care in relationships to actually
3 keep patients healthier.

4 Next slide, please. So, I'll end with
5 a final reminder that the "why" is health. And
6 the challenge but also the opportunity in these
7 population-based models is really to think about
8 this, and to name it, and to value it, and to
9 talk about relationships and team-based care and
10 equity as opposed to getting stuck in the details
11 of the metrics.

12 Again, those are important but they're
13 not the why. And I think we need to very
14 explicitly reframe to get patients and clinicians
15 all pulling in the same direction. And that's
16 toward health.

17 So, in conclusion, on the next slide,
18 please. Payment reform has improved some
19 measures of costs and quality but it ultimately
20 does not seem to have improved health. And
21 administrative burden has driven consolidation,
22 corporatization, and taken us away from wellness,
23 I would argue.

24 I think downside risk and global
25 costing matter if they facilitate practice
26 transformation. So, if they free up practices to

1 bring in team-based care, to think creatively
2 about how to deliver that care.

3 And that measurements should be
4 simple, targeted, and clear, and focus on public
5 health priorities. Leave some of the details to
6 practices and clinics, and really choose some of
7 the big priorities nationally where we feel like
8 we can move the needle in equity-sensitive ways
9 together, collectively.

10 So, I will stop there and look forward
11 to the discussion. Thank you very much.

12 CO-CHAIR HARDIN: Thank you so much,
13 Karen. That was really interesting.

14 We're going to hold Committee
15 questions until after the third speaker. But
16 just alerting the Committee to be ready with your
17 questions at the end of the third speaker.

18 So, next we have Dr. Mark Friedberg,
19 who is the Senior Vice President of Performance
20 Measurement and Improvement at Blue Cross Blue
21 Shield of Massachusetts.

22 Welcome, Mark. Please go ahead.

23 DR. FRIEDBERG: Thank you very much.

24 So, I'm going to, I think, echo a few
25 themes that Dr. Joynt Maddox mentioned in her
26 talk from the standpoint of our practitioner-

1 based total cost of care models.

2 Let's go to the next slide. So, we
3 have something called the Alternative Quality
4 Contract which is an ACO type model, actually
5 preceded the ACO programs that are coming out of
6 CMS by a couple of years because it went into
7 effect a little bit before the alternat -- before
8 the ACA was passed.

9 And it has some very familiar
10 components:

11 A global budget, and covering all
12 medical services for a whole population. It's
13 health status adjusted with shared risk, upside
14 and downside for most, for most organizations of
15 sufficient size.

16 We have quality incentives that have
17 always been a part of the Alternative Quality
18 Contract. These are long-term contracts, in
19 general three to five years in length. It's been
20 one of the more extensively evaluated Alternative
21 Payment Models out there.

22 On the right here are some snips of
23 some of the higher profile articles. I think
24 it's the only ones to have been evaluated the
25 full eight years. And that was the most recent
26 article that was published, in 2019.

1 And I will say -- I'm going to get to
2 this later -- that even though equity wasn't
3 originally an explicit, you know, incentivized
4 set of measures within this contract, there was
5 always a hope that the Alternative Quality
6 Contract would improve health equity.

7 And that paper down in the bottom
8 left, by Zirui Song in Health Affairs, looking at
9 lower- versus higher-income populations in the
10 Alternative Quality Contract really comes out of
11 that first few years of experience. And there we
12 saw some fortunate stuff.

13 First-off, equity didn't seem to get
14 worse between our lower- and higher-income
15 populations that were, that were attributed to
16 these groups. But, also, on some process
17 measures inequities narrowed a little bit, which
18 is great. And we didn't stop there, but I just
19 want to say that we didn't see any negative
20 effects in the initial roll-out of these
21 programs.

22 Let's go to the next slide. In terms
23 of spread, the program started with HMO60 only.
24 I think, a lot of folks don't sort of appreciate
25 that fact, but for several years it was HMO only.

1 We added PPO61 around 2015. And then small
2 groups around 2018.

3 And there are some design differences
4 between an HMO population, mainly having to do
5 with patient attribution, and a PPO population
6 where we can't rely on the members themselves to
7 choose their PCP. Instead, just like the
8 Medicare program, we have to impute the
9 attribution using a, you know, method that's very
10 similar to how the Medicare program does it for
11 Alternative Quality Contracts.

12 The small group model was part of our
13 desire to extend risk. Now, this is upside only
14 to small groups into organizations that did not
15 want to consolidate to take, you know, or stay in
16 this program. And there are just some important
17 design differences there between both the size of
18 the risk exposure and some of the other quality
19 components. There, again, we focused on the
20 ambulatory measures, for example, instead of both
21 ambulatory and hospital measures.

22 The quality measures always spanned
23 process, outcomes, and patient experience. And
24 more recently we have added equity measures. And
25 I think we're the only ACO type payment model

1 still in the country to have explicitly included
2 racial equity measures within its payment model.

3 Let's go to the next slide. So, I
4 want to say also that I think that the
5 Alternative Quality Contract, like many payment
6 models, a lot of emphasis is placed on the
7 incentives themselves and the payments, but I
8 think that may underplay the importance of two
9 other components that have always been there.

10 So, here's what I would call the
11 Alternative Quality Contract triad: it's data,
12 support, and payment. And the data and the
13 support actually precede the payment and, I would
14 say, are necessary to truly having the success
15 that we've seen on the payment side.

16 So, I'll give an example of how we
17 rolled this out for equity, which was a brand new
18 thing that we rolled out beginning in 2023 as an
19 incentive, but actually in 2021 for data and
20 support.

21 So, we started by giving all of the
22 Alternative Quality Contracts groups, and these
23 are, you know, large organizations, confidential
24 Equity Reports, stratified by race and ethnicity,
25 on all of their ambulatory measures from the
26 prior years. But we couldn't include hospital

1 measures because we mainly draw those from
2 hospital compare, which does not stratify by race
3 and ethnicity.

4 We also gave support to the groups.
5 We have an internal team that provides technical
6 supports on performance improvement, both on
7 quality and cost, but that team even though
8 quality improvement is definitely related to
9 equity improvement, actually didn't have any
10 particular experience or specific experience with
11 improving the racial equity of care.

12 And so, we contracted with the
13 Institute for Healthcare Improvement, which at
14 the time we contracted with them had about five
15 years of experience, mostly coaching hospitals on
16 how to improve the racial equity of care that
17 they provided to their patients. And we convened
18 what we call an Equity Action Community. All of
19 the Alternative Quality Contract groups
20 participated, and now small groups are also
21 participating.

22 And that's been in session since
23 November 2021, and continues to this day.

24 On top of that we made Health Equity
25 Grants over to the IHI, which were then
26 distributed to the groups in the amount of \$25

1 million -- it's one of the larger charitable
2 contributions this company has ever made -- as a
3 down payment on the kinds of equity improving
4 capabilities that we thought the groups would
5 need to make.

6 And I will say, also, that that grant
7 money definitely helped them feel very
8 comfortable participating in the Equity Action
9 Committee because that, just participating in
10 another improvement group even for a goal as
11 worthy as equity, where, you know, I would say
12 motivation was actually very high among our
13 providers, it takes resources. And we wanted to
14 acknowledge that and give some money up front.

15 Finally, payment more than a year
16 later came online for the first group. So, this
17 is a financial incentive now. And this is
18 intended to be the sustainment of that down
19 payment that we made back in 2022 and 2023.

20 So, these are financial incentives on
21 which groups will be paid more if they improve
22 quality in such a way that it lessens racial
23 inequities in care than they would if they
24 improved quality in such a way that it did not
25 lessen racial inequities in care.

26 And there are some QR codes there with

1 a lot more detail. We've actually open-sourced
2 all of our technical detail. You can read about
3 it at that second, that second or middle QR code.
4 And there's more detail about how the grant
5 dollars were distributed.

6 We currently have five Alternative
7 Quality Contract groups, soon to be seven, that
8 are participating in the Alternative Quality
9 Contract. And to Dr. Joynt Maddox's point about
10 measuring what matters, we actually gave the
11 groups a menu of measures from which to choose,
12 what they wanted to work on first for health
13 equity.

14 And we based that menu on measures
15 where the baseline inequity was big enough and
16 where the minoritized populations were large
17 enough. And that happens to be synonymous with
18 the measures for which we could measure
19 reductions in inequities in a statistically
20 reliable fashion. The math worked out with the
21 intuition, which isn't always the case, but it
22 really did work out this time.

23 And the measure that was common across
24 all five regional groups was hypertension
25 control. Not a surprise. Huge denominator,
26 disproportionate burden of the condition among

1 our minoritized communities and large statewide
2 inequities. And those inequities were present
3 within each Alternative Quality Contract group as
4 well.

5 Let's go to the next slide. So,
6 here's an example on the left. And this is a
7 hypothetical report but quite realistic for a
8 fictional Group X of the performance reports we
9 started giving them back in 2021.

10 Now, we've always given them that
11 histogram on the left. Just the gray bars. They
12 could always see where they were relative to a
13 blinded set of their peer groups. And this
14 group, Group X, might feel pretty good about
15 their rate of colon cancer screening, which is
16 third from the top, so third from the best.
17 Larger is better on this measure.

18 What's new with everything else in
19 this report, all the dots representing different
20 races and ethnicities, and the detail around the
21 numerators and denominators, and this Group X
22 actually would find out for this report, for the
23 first time maybe, that they were the third from
24 the bottom among our Black members.

25 And sure enough, if you look at that
26 middle panel on the right, we did a little math

1 for them, and they are an outlier on the Black-
2 white inequity among the groups in state.

3 Some groups already had been tracking
4 inequities internally. Most had not, mainly due
5 to the lack of data and resources. But no group
6 -- and this is where the payers can come in
7 really useful I think -- was able to know how
8 they did relative to their peers on measures of
9 equity. So, that's something we can offer.

10 On the right is a Public Equity Report
11 that's on our website. And we've now done this
12 three times. Next month we'll have our fourth
13 release of this out there. I think we're still
14 the only health plan in the country to do this
15 where we stratify every measure we are able to
16 stratify by race and ethnicity and put it out
17 there for everybody to see.

18 And this is intended to be a way of
19 demonstrating a long-term commitment to making
20 improvements in the equity of care that our
21 members receive, and also allowing our members,
22 our accounts, and the broader community to hold
23 us accountable for making those improvements.

24 It's about so many measures now,
25 including processes, outcomes, and patient
26 experience measures. And I would say this is

1 quite humbling.

2 Until we started getting into a
3 systematic and regular set of equity audits in-
4 house, I think we kind of knew we had inequities
5 because there was no reason to believe we didn't,
6 but also it was quite humbling I would say to
7 start to demonstrate that we have these and be
8 tracking them over time.

9 Next slide. This is how the
10 Alternative Quality Contract groups use the grant
11 money. You'll see there are two broad
12 categories: first, data and infrastructure; and
13 second, starting to work on particular equity
14 improvement targets.

15 When we started this work, we didn't
16 have our internal race and ethnicity data on the
17 FHIR62 standard, the national standard for
18 exchanging race and ethnicity data. We got that
19 up to snuff right away.

20 And then when we started rolling this
21 out to the Alternative Quality Contract groups
22 and the Equity Action community, we found that
23 some groups were already on the FHIR standard.
24 Many groups were not. Many groups had many
25 different data standards. Maybe they had 20

1 different EHRs and 15 different data standards.
2 And they couldn't exchange race and ethnicity
3 data internally, let alone with us.

4 It was a major impediment to improving
5 on these new kinds of measures.

6 So, you see almost all of them did
7 some kind of work on data collection or IT
8 infrastructure to improve the completeness and
9 accuracy of the race and ethnicity data they had
10 in-house.

11 On the right you'll see the kind of
12 targets that they selected to begin with. Many
13 have to do with chronic disease, diabetes, and
14 blood pressure, as Dr. Joynt Maddox mentioned.
15 But some were more generalized, like giving
16 trainings on how to respond to racism or staff
17 bias.

18 Let's go to the next slide. So, just
19 some guiding principles going forward. And,
20 again, I feel like Joynt Maddox, Dr. Joynt Maddox
21 and I are sharing a brain here.

22 Knowing why you're doing this is
23 really important. So, the purpose for our
24 performance-based payment programs is to improve
25 the quality, equity, and affordability of care
26 received by our members.

1 And with that in mind, the category of
2 a payment model according to, let's say, the
3 HCPLAN63, is much less important. So, in our
4 current models we have some that would be, you
5 know, Category 3B, some that are Category 2 or
6 Category 3A, with only one-sided risk.

7 But the most important thing is that
8 they would, we hope they would work, and without
9 getting too hung up on getting over to Category
10 4.

11 We want to evaluate and refresh the
12 payment models regularly. We do every five years
13 or so a big internal retreat on how to make sure
14 that the Alternative Quality Contract continues
15 to improve and be more effective, not less
16 effective, over time.

17 We just came out last summer of our
18 third one of those refreshes, and we are making
19 material changes to the program, including making
20 the financial incentives larger relative to fee-
21 for-service. And, also, very importantly, to
22 make the incentives winnable for providers.

23 It's easy because these programs kind
24 of just roll out the way they were originally
25 designed for the performance targets to get a

1 little unattainable for some of the providers.
2 And that can be very de-motivating and,
3 therefore, work against the ultimate purpose of
4 these programs. And so, we're working on that as
5 well.

6 And, of course, to continually improve
7 the quality of the data and the support we
8 provide to provider organizations.

9 I think much of the time if you're not
10 careful, you can set up a payment program that's
11 too complicated, or too unattainable, or too big
12 in terms of its goals. And it's hard for a
13 provider organization when faced with multiple
14 payers to know what to do.

15 And we think it's a big part of our
16 mission to make sure not only that we've set up
17 the incentives correctly so that the providers
18 succeed in receiving those incentives, thus
19 fulfilling the purposes of the program.

20 Thank you very much.

21 CO-CHAIR HARDIN: It's really exciting
22 work, Mark. I'm sure there are going to be a lot
23 of questions for both you and Karen.

24 Next, we will go to Nick Frenzer, who
25 is the Population Health and Implementation
26 Executive at Epic. Please go ahead, Nick.

1 MR. FRENZER: Thank you. And I
2 appreciate the opportunity to speak to you today.
3 To set the stage, at Epic, we're deeply invested
4 in supporting the goal of moving Medicare fee-
5 for-service beneficiaries with Parts A and B
6 coverage in a care relationship to quality and
7 total cost of care by 2030. That also supports
8 the goal of increasing the number of
9 beneficiaries from underserved, including rural
10 communities, that receive care through a value-
11 based payment model by, and this is the key,
12 increasing provider participation and improving
13 health equity.

14 The topics I'm going to cover today
15 that you can see on the screen are focused on how
16 data collection and sharing service goal and
17 opportunities we have as a country to advance.

18 Next slide, please. Similar to what
19 Karen showed, we are seeing consistent engagement
20 and increased rates of participation in risk,
21 moving into upside and downside risk in
22 particular. Now, that's a positive direction
23 towards higher-value care. However, we can't get
24 too transparent in improved compensation models
25 without timely and accurate data to support these
26 programs.

1 Next slide, please. One of the issues
2 we're seeing today is a lack of standardization.
3 Sometimes, more options is not inherently better.
4 So, for example, looking at measure
5 specifications and data transmission requirements
6 across ACOs and MIPS, even when we look at ECQMs
7 and CQMs, the difference in the technology
8 requirements for a provider group or a technology
9 company or anybody in the middle increase
10 exponentially each time we add one of these. We
11 then look at Medicare Advantage contracts and
12 certified HEDIS measures that are often involved,
13 and what happens is you create a necessity for
14 provider groups to invest in multiple pathways
15 from an operational standpoint of how providers
16 provide care, in addition to what is necessary to
17 share that data. And, oftentimes, small tweaks
18 in the measures result in large changes to how
19 both care is provided from clinical practice and
20 to how the technology platforms support that
21 transmission. So we end up, in many cases, with
22 inefficient data ingestion and sharing across
23 programs and expectations of data, the unintended
24 exclusion of rural and specialty providers, which
25 I'll give you an example on in a moment, and then
26 very complex empanelment strategies and

1 reimbursement logic based on what program someone
2 is in and what data is available.

3 Now, when I think of the unintended
4 exclusions, some examples revolve around where a
5 patient is provided care by a specialist who is
6 the first and only provider that year to see
7 them. If we're looking at the standard of care
8 that a dermatologist provides, for example, what
9 we're expected to show to that specialist
10 provider and what they're expected to do with
11 that data based on their attribution can be very
12 different based on where that patient is in the
13 ecosystem of how they're being measured and what
14 program they are in. So that leads to a large
15 degree of diversity in how those programs are
16 structured and the investment necessary.

17 Next slide, please. So from a policy
18 strategy standpoint, we are thrilled to be
19 members of TEFCA64, one of the originating
20 QHINS65, but this gives us a great opportunity to
21 encourage TEFCA participation and adoption
22 through policy initiatives. So, connecting TEFCA
23 and information locking policies, HTI-1, as well
24 as providing funding to rural and safety net

64 Trusted Exchange Framework and Common Agreement

65 Qualified Health Information Networks

1 providers to be able to join TEFCA, that will
2 allow a much greater clinical data sharing, and
3 I'm going to talk in a minute about some of the
4 downsides of what we see in claims. But the
5 closer we can get to that clinical data source to
6 give providers real-time information about their
7 patient population, that will drive many of the
8 outcomes that we're trying to achieve through
9 this shift to value-based care.

10 In addition, the need for a FHIR
11 roadmap. FHIR is a wonderful technology that
12 we're deeply invested in. However, the manner in
13 which we use it is going to be absolutely
14 critical, given that, even with FHIR, we have the
15 ability to create multiple different paths that
16 will still require additional investment and can
17 defeat the purpose of standardizing on one data-
18 sharing methodology.

19 And last, at the bottom here, the
20 clear strategy for reporting electronic quality
21 measures, the difference between engaging with
22 aggregating QRDA66 1s across different sites
23 versus using FHIR is still something that we have
24 to determine as a roadmap, given that there are
25 currently three or four different paths that

1 provider groups can follow, and given that there
2 are different sunset dates and different timing
3 for when the roadmap is that these programs will
4 exist. It creates an ambiguity that, from a
5 technology standpoint, we have to invest in
6 multiple paths, and that creates inefficiency,
7 ultimately decreasing our goal of reducing the
8 total cost of care in the United States.

9 Next slide, please. One thing we have
10 done is, in standing up our QHIN, is supporting
11 customers by linking into direct clinical data
12 sharing and adhering strictly to the standardized
13 file formats and patient matching algorithms. I
14 mentioned patient matching specifically because
15 patient matching is patient safety. Knowing that
16 Nick Frenzer at one organization is the same as
17 Nick Frenzer at another organization can be the
18 difference between a misdiagnosis or
19 identification of a problem that somebody else
20 knew about. But if I don't, I don't inherently
21 know how to act upon that.

22 That then allows us to deploy quality
23 metric dashboards to providers so they know what
24 they're being measured on and it's synonymous
25 with the clinical care they're providing, so I'm
26 not thinking in terms of equality view and a care

1 view. Those can be married together and tied
2 directly to the clinic practice. This builds
3 upon care everywhere, which is something that
4 we've been doing at Epic for over 15 years, and
5 that's direct clinical sharing with Epic and non-
6 Epic EMRs⁶⁷ to create that network. And the QHIN
7 and TEFCA structure builds upon that.

8 And then payer platform, which is our
9 product to directly share the appropriate data
10 with providers, excuse me, payers, so that we can
11 reduce the administrative burden, as I think
12 Karen articulated extremely well about necessity
13 to possibly be going back and forth and creating
14 abrasion between the payer and providers. So we
15 think that's a great step, but adhering to as
16 many standards and investing as a country in
17 those standards, as we can together, will
18 ultimately reduce that abrasion.

19 Next slide, please. One of the gaps
20 of claims data is that it is always lagged 30 to
21 90 days at a minimum, but it is not a reliable
22 substitute for direct clinical data sharing that
23 drives that clinical acuity. So we use claims
24 today in many cases as table stakes for
25 evaluating what has been documented and sharing

⁶⁷ Electronic medical records

1 that information in a standardized format. But
2 claims data, ultimately, that lag is going to
3 decrease our efficacy as we see patients move
4 across different demographic areas, geographies,
5 and health care systems that may be on different
6 EMRs.

7 The EHR variability, to that point,
8 means that, when we look at ACO transmission for
9 example, despite the certification requirements,
10 there are EHRs that still cannot produce a QRDA-1
11 for example, which then limits a provider group
12 within an ACO's ability to aggregate that data
13 and meet the requirements to transmit that. And
14 that is something that we're going to have to
15 invest in or determine the accountability
16 structure to make sure that if the requirement is
17 all-payer all-10, for example, within multiple
18 CMS programs, then we're going to need to ensure
19 that, for ECQMs for that example, everybody can
20 provide that information, and the provider group
21 is not left on the hook if somebody cannot
22 provide that for them.

23 Into rural infrastructure. The
24 investment that is necessary is to make sure
25 certainly things like Wi-Fi and structural needs
26 are in place, but also to ensure that we're

1 recognizing within these standardized programs
2 what is the accountability structure, what is the
3 attribution structure. For a rural provider, that
4 may be different than somebody that's providing
5 care in a large urban area that has multiple
6 sites, that are seeing that patient and different
7 strategies for caring for them.

8 And then, with respect to specialist
9 involvement, I think we're very supportive of the
10 CMS call for measures for specialists. That's
11 going to be a key to make sure that what we're
12 expecting of the specialists and what data we're
13 providing them and the outcomes expectations that
14 we're setting are consistent and something they
15 can accomplish. A good example is specialist
16 groups we often work with struggle with the MIPS
17 program. But if you are an orthopedic group, for
18 example, because seeing a diabetic patient during
19 an orthopedic consult, you may be the only
20 provider that's seeing that patient that year,
21 but then that attribution of requirement for
22 caring for that diabetic patient can be very
23 challenging.

24 Next slide, please. So my takeaways
25 would be: We need to standardize more
26 consistently and assertively; we need to adhere

1 to those and develop enforcement strategies to
2 make sure that our expectations meet reality, and
3 then determine our support structure for rural
4 participants and specialists within these
5 Alternative Payment Models -- which is really the
6 future of where we're going -- so that we provide
7 them with the right guardrails and right support
8 to be successful. Thank you.

9 CO-CHAIR HARDIN: Thank you so much,
10 Nick. Again, another really interesting
11 presentation.

12 I'm going to turn it to the Committee
13 now. If you have a question, please tip your
14 name tent up. We have a lot of ground to cover
15 here and some really interesting opportunity to
16 access these experts. So who would like to go
17 first? Jen, please go ahead.

18 DR. WILER: Thanks to our experts.
19 It's been wonderful presentations, and there's
20 many questions to ask, but I think I'm going to
21 go to Nick. We've talked a lot about access to
22 data and why it's so critically important to
23 improving performance, and then we've talked
24 about should there be financial incentives or
25 not, infrastructure costs, et cetera.

26 But I'm actually going to give you a

1 chance to talk about something else, and that's
2 around utilizing electronic data for making
3 decisions, so clinical decision support, for
4 instance. Can you talk a little bit about how
5 your organization or on behalf of other vendors
6 in this space are thinking about helping to
7 support work that is evidence-based beyond just
8 data and reporting? Because we know leveraging
9 protocols, pathways, and, ultimately, creating
10 algorithms through AI have a lot of potential to
11 help us improve outcomes in a patient-centered
12 way. So can you talk a little bit about that?

13 And then, ultimately, the follow-up
14 question will be how can payment incent more
15 quickly implementation of what you're talking
16 about?

17 MR. FRENZER: Certainly. Thank you
18 for the question. The goal that we need to
19 strive for is real-time exchange of clinical data
20 elements that are agreed upon within FHIR or
21 other standards so that we are measuring to the
22 same pathway. One thing I've observed is there
23 can be a perception that quality measurements
24 that are often built into CPGs, clinical practice
25 guidelines, are going to be what provider groups
26 are going to use. That is not the reality.

1 There is generally a difference in how a provider
2 group is going to measure that performance.

3 So, in many cases, if you look at Care
4 Everywhere, other data-sharing platforms in the
5 QHIN structure, we have the mechanisms to share
6 the real-time data, but we do not often see
7 adherence to what that standard will be. So,
8 ultimately, Epic and other vendors, I can't speak
9 for them, but I will say that we all have the
10 engine to derive that clinical practice based on
11 what that provider group is expecting them to be,
12 but we're not seeing consistency, especially as
13 compared to the quality measures that we are
14 measuring, such as HEDIS for example.

15 Now, ultimately, when we look at
16 reimbursement models, the key needs to be, in my
17 opinion, what specifically is the outcome that
18 we're going to look at down to a measurement
19 level, and is there an agreed-upon standard that
20 is the expectation for are we measuring a
21 patient, are we measuring an encounter year, what
22 does that look like, because providers will, in
23 my opinion, act upon when we create for them a
24 workflow that is very effective in caring for
25 that patient, but the consistencies are what can
26 be frustrating. And from a technology

1 standpoint, that investment becomes an
2 overinvestment, and we have to create five
3 different ways to do a breast cancer screening
4 across a health system because of those
5 disparities.

6 So, to summarize, it is -- the data-
7 sharing mechanisms exist. We do not have
8 consistency in how they are applied. And I think
9 that, at least our customers would be hungry and
10 open to that standardization if we can agree on
11 how they're going to be measured, and then it can
12 be built into clinical practice.

13 CO-CHAIR HARDIN: Thank you, Nick.
14 Angelo.

15 CO-CHAIR SINOPOLI: Yes. My question
16 is directed mostly to Karen, but I'd actually
17 like to hear what everybody else thinks, too.
18 And so, Karen, I really enjoyed your
19 presentation, and my question would be, so I
20 agree that we're not really focused on health,
21 and we're obsessed with checking the boxes for a
22 lot of metrics, so how would you think about
23 influencing those underlying behaviors that
24 actually drive health or poor health, and how
25 would you measure that, what metrics would you
26 migrate to?

1 DR. JOYNT MADDOX: Thanks for the
2 question. A nice easy one to just run with. So,
3 you know, I think we know how and with what
4 people we can deliver care that meets patients
5 better where they are. Pharmacists are better at
6 med titration for hypertension and diabetes than
7 doctors are. Nurses and nurse practitioners are
8 better at follow-up for a lot of sort of chronic
9 disease management stuff than doctors are.
10 Community health workers are better at behavior
11 change than doctors are. And behavioral health
12 specialists are much better at behavior change
13 than non-behavioral health specialists. Yet, the
14 way that we pay for these things and the way that
15 we arrange our care still expects that patients
16 are going to sort of come into the mother ship,
17 right, in these very sort of archaic approaches
18 to care delivery, and part of it is because big
19 clinical groups can't change a plane while
20 they're flying it, right.

21 Care transformation is really hard,
22 and I think it requires the kind of up-front
23 investment and team-based care explicitly to try
24 to think about how to spread tasks and spread
25 relationship around a group. I don't think that
26 it's the individual quality measures that will

1 get us there. I think it's more like what Mark
2 was talking about and actually Nick, too, where
3 we're talking about sort of like investing and
4 all going in the same direction, and then you
5 think about delivering the care differently with
6 different groups of people and different sort of
7 patient-centered nature, and that's a bigger lift
8 than just designing more measures. It's much
9 more philosophical.

10 You know, I think probably emergency
11 department visits and hospital admissions are
12 always going to be a good measure of when things
13 go wrong. But they're way too far down the line,
14 right, and people are quite sick by the time we
15 get there, and we've missed opportunity. So I
16 think hypertension and diabetes and those sorts
17 of things up-front of where we should be focusing
18 with the idea that we will always use those
19 utilization measures as sort of, I don't know, a
20 check, I guess. But it's far too late to be
21 relying on those as our ultimate measure of
22 health.

23 CO-CHAIR SINOPOLI: So, what would be
24 a good measure of health, before we move on to
25 the others?

26 DR. JOYNT MADDIX: So, it depends a

1 little bit on life stage. I think, for younger
2 people, just having hypertension and diabetes
3 under control will get you much of the way there
4 because that's much of what leads to the sort of
5 early onset of cardiovascular disease and stroke,
6 and that's why I think we should focus on those.

7 In older age and in people with
8 disabilities, I think we underutilize functional
9 status and frailty. We can get that out of
10 claims, we can get it out of EMRs. There's way
11 to kind of understand those, and I don't know
12 that those are good outcome measures. Again, I
13 think we shouldn't be paying on all the things
14 that we measure, but I think integrating those
15 into what you can see in your EMR and what you're
16 measuring in your patient population are another
17 place that's not quite as tough as a patient-
18 reported outcome measure but gets to some of that
19 more global sort of health.

20 So, for young people who are mostly
21 healthy, I think hypertension, diabetes, gets you
22 much of the way there. For older people where
23 you need more of a holistic measure, I think
24 thinking more about frailty and functional status
25 and how we can try to improve those is a good
26 move.

1 CO-CHAIR SINOPOLI: Perfect. Mark.

2 DR. FRIEDBERG: I don't have too much
3 to add to what Dr. Joynt Maddox mentioned. I
4 think there are, you know, some pretty well-
5 established outcomes measures out there, like the
6 SF-12, that have been used in research studies
7 for a long time. You know, they haven't been
8 operationalized as quality measures because they
9 are so distal to the care that's being delivered
10 and, therefore, kind of hard to, like, by giving
11 you a financial incentive to improve your
12 patient's SF-12, I don't know where, as a
13 practicing doctor, I would start with that. I
14 have some ideas, but I think it could be very
15 frustrating from a contract perspective to be
16 waiting years and years and years to see if I'm
17 moving the needle on that kind of, ultimately,
18 really important measure but hard to influence in
19 the short term.

20 So, there's a balancing act between
21 what you can measure upstream relatively quickly
22 and with high validity and reliability versus
23 measures that are more inherently important, like
24 the SF-12 and related health outcome scales.

25 CO-CHAIR SINOPOLI: Thank you. Nick.

26 MR. FRENZER: Thank you. I'm not the

1 right person to speak to the specific quality
2 measures that are most appropriate, but I will
3 say that the variety of different risk adjustment
4 methods and different measures make it very hard
5 to even start to begin that guidance. So I
6 think, from a technology standpoint, we're more
7 than willing and able to help support that, but
8 we need consistency and leadership on what those
9 measures and what those outcomes should be, and
10 then we can certainly help to enable providers to
11 act upon them.

12 CO-CHAIR SINOPOLI: Thank you.

13 CO-CHAIR HARDIN: Let's go to Larry
14 next.

15 DR. KOSINSKI: My question is for
16 Nick, and I'm going to add a few more letters to
17 the TEFCA, QRDA, QHIN, FHIR. A subject that has
18 come up several times yesterday and earlier today
19 are PROMs⁶⁸. So, where is Epic with respect to
20 patient-reported outcome measures? When will you
21 make it easy for our providers to obtain these?
22 Not to pin you down but --

23 MR. FRENZER: Not at all. So with
24 respect to information that we gather from
25 patients, we do that through MyChart today, which

68 Patient-reported outcome measures

1 has well over 200 million patients in the U.S.
2 using it. And, ultimately, it comes down to
3 workflow. It comes down to where can we enable
4 the patient to provide information that helps
5 drive that provider's workflow?

6 So, our strategy is to use the patient
7 portal and use when we have a patient in front of
8 us, and then the challenge is not can we build
9 that into the provider's workflow as a trusted
10 data source. It's a question of when do we
11 obtain that information and what does that mean
12 for a patient in an underserved socioeconomic
13 area and their ability to access technology to do
14 that.

15 So I think it's incumbent on us to
16 look at every opportunity we have to engage that
17 patient, but taking patient-reported outcomes is
18 bread and butter to what we do today.

19 DR. KOSINSKI: Proactively. Can you
20 obtain them proactively?

21 MR. FRENZER: Yes. We can reach out
22 to the patient to ask them for information at any
23 point in time. One really good example of this
24 is we do what are called campaigns, and we can
25 look at all of the diabetic patients within the
26 patient population that the health care system is

1 looking for and do advanced notification to reach
2 out to them and try to pull in that information.
3 We can query when they've been seen at other
4 places and pull in patient-reported information
5 from those sites. So we do have the ability and
6 often see groups doing proactive outreach to
7 obtain that patient-reported outcome and then
8 build it in.

9 So, I'd be happy to explore further,
10 but that absolutely has to be the strategy of
11 bringing the patient in to the story and not just
12 the receiver of questions when they're roomed.

13 CO-CHAIR HARDIN: Lee.

14 DR. MILLS: Sure. I guess this is for
15 Karen and Mark. I really appreciate the clarity
16 talking about the relative impacts of certain
17 interventions over time and watching those track
18 on those graphs. Would you comment more and
19 unpack a little bit more what difference in
20 quality improvement has the research shown in
21 terms of upside only versus two-tailed risk
22 models? And if there is a consistent difference,
23 which I'm not sure I'm familiar with in tracking
24 literature, but, if there is, how big an impact
25 do you see in the one-sided versus two-sided risk
26 models?

1 DR. JOYNT MADDIX: I'm not sure
2 there's a clear difference because of the degree
3 to which the programs vary on so many axes at
4 once, right. So the mandatory programs have been
5 weaker. Some have been upside and downside, some
6 have been downside only, but they've been weaker
7 because they're mandatory programs, to some
8 degree. So they've been little bites of, you
9 know, a percent here or half a percent there or a
10 very small multiplier here and there, so it's
11 hard to extrapolate, I think, from what all that
12 does.

13 I think the move towards things like
14 ACO REACH and some of the other programs where
15 you start seeing practices that are really ready
16 for care transformation would suggest that there
17 is a degree to which more risk means more
18 flexibility, and that's really sort of the thing
19 where you get action. I think, at the back end,
20 it doesn't move too much based on up or down or
21 what.

22 The voluntary programs are different
23 because you have to protect people. To get
24 people to join, you have to protect them from
25 risk, so then you get all caught up in what those
26 payments and what those reconciliation formulas

1 are, which have been a little tricky, I think,
2 because of the opportunity to basically sort of,
3 I don't know, arbitrage some of the programs of a
4 voluntary nature because of the availability of
5 data. So I think it's really tricky.

6 Behavioral economists will tell you
7 that penalties are much more powerful than
8 bonuses, which is a double-edged sword, right.
9 You think back to the VA and the wait list sort
10 of thing; if a penalty is put in place, and it is
11 quite frightening, it makes you act. Now,
12 whether that action is good or bad depends on
13 which of the two things is easier to do. So, I
14 think penalties tend to be more powerful; but
15 until you get out to real risk that also means
16 real investment, I don't think you see true
17 transformation.

18 DR. FRIEDBERG: I'll just agree. I
19 haven't seen a study that gives convincing
20 evidence one way or the other on upside-only
21 versus upside and downside effectiveness of
22 payment models. I think there's far more
23 heterogeneity within each of those categories
24 than there is between them. It reminds me of
25 studies that are looking at, you know, are
26 doctors or nurse practitioners better or are

1 specialists or PCPs⁶⁹ better for certain
2 conditions. And I think those studies that focus
3 on the means of really wide distributions are
4 very misleading. It's really important to look
5 at the overlap, which is most of the story.

6 CO-CHAIR HARDIN: Jim, let's go to you
7 next.

8 DR. WALTON: Thank you. I wanted to
9 respond a little bit to Mark's presentation and
10 kind of dig into that just a little bit, Mark.
11 Thank you for showing us this.

12 One of the questions I had really was,
13 in your incentive program, were you able to
14 discern particular groups within Massachusetts
15 that have actually leveraged the rewards, so to
16 speak, the opportunity for the reward to move and
17 close disparity gaps that were identified? And
18 could you comment on that?

19 And then a second thing, and this is
20 going to be for all three of the folks on the
21 call, this whole idea of collecting, where to
22 collect race, language, and ethnicity data and
23 the standardization of that because, obviously,
24 Mark, you're one system, you know, you're one
25 insurer, but there's a lot of disparity, I think,

69 Primary care physicians

1 in just the collection of that information. I
2 know the Epic executive on the call should be
3 able to comment on that, as well, because you
4 cross all these different systems. And, Karen,
5 I'd be interested in yours, as well. So I'll
6 hush and let you all talk.

7 DR. FRIEDBERG: So, it's a great
8 question. I'll have to say stay tuned. So we
9 actually don't know the answer to your question
10 yet. The question, just to rephrase it and make
11 sure I have it right, is have we seen any groups
12 move the needle as a consequence of these
13 incentives or any of the other support or data
14 that we've been able to share as part of our
15 introduction of equity into the Alternative
16 Quality Contract.

17 There's been one full year of the
18 whole program in place for five groups.
19 Hypertension, as it turns out, takes a while to
20 settle because it's a clinical measure that
21 requires clinical data exchange. And we have a
22 system in place that we've had for many years,
23 but it won't be until late summer that we have a
24 sense of final adjudicated performance data. And
25 then, you know, I think we'll make some kind of
26 announcement of what we've seen so far, but we

1 don't have it for you today.

2 I can say, qualitatively, the groups
3 have really worked at it, in general. In fact, I
4 know they worked at it because they've complained
5 a little bit about how hard they were working and
6 how hard it was to move these gaps, and my
7 response was, good, this isn't supposed to be
8 super easy, and there's a lot of money at stake.
9 And what we're really trying to do, and
10 acknowledging this is a new area of emphasis, is
11 make it easier for the chief financial officer of
12 one of these systems to sign off on an equity-
13 improving incentive because we've created a
14 return on investment that's, more or less,
15 guaranteed if they achieve a measurable
16 improvement that wasn't there previously. So
17 they might have signed off on, you know, certain
18 things before, but we want to make it more likely
19 they'll sign off on bigger equity-improving
20 investments. And if those prove effective, then
21 the reward will follow.

22 On the point about data, really
23 important. So I could talk about this for a very
24 long time. Maybe I'll put in the chat --
25 actually, if you email me, I can send you some
26 slides. We have a lot of material on what we've

1 encountered with data.

2 So, first off, we're collecting a lot
3 of data ourselves directly from our members.
4 We've got it for about 25 percent of our in-state
5 members voluntarily collected through our app,
6 through a short survey. They're not
7 representative of all of our members; we know
8 that. There's non-response bias there, just as
9 there is in any survey. But we have been able to
10 validate that those data are highly accurate
11 relative to, like, data that's collected by CAHPS
12 survey where we've been able to do a member
13 match, and CAHPS surveys have very high item
14 response on race and ethnicity items, conditional
15 on responding to the survey in the first place.

16 What they open the box to is checking
17 the accuracy of data in EHRs on race and
18 ethnicity, and it turns out that varies widely.
19 Some provider groups have incredibly accurate
20 data. We have the same degree of jitter in the
21 data that we have between us and some groups as
22 we have with CAHPS or just people, you know, you
23 ask them the same question twice, they're not
24 always going to answer exactly the same way.

25 Some groups, it's very different
26 where, you know, the thing that we see the most

1 commonly is a dramatic undercounting of our
2 members who self-identify as Hispanic ethnicity.
3 We don't know why that's the case, but it's
4 there, and it's a common finding, it turns out,
5 in demography. When you're not sure where your
6 data are coming from, there tends to be a problem
7 of undercounting people who self-identify as
8 Hispanic.

9 MR. FRENZER: So, my mind goes back to
10 during COVID when this became a very rapid race
11 to make sure that we could map values like race
12 and ethnicity across geographic areas that,
13 historically, were inconsistent. Our first
14 attempt was to see, well, can we standardize
15 those? Can we get everybody to agree on what are
16 the list of values, you know, speaking from a
17 technology standpoint that are appropriate, that
18 was not successful.

19 So, instead, looking at a mapping
20 exercise to know that different geographies,
21 different states, different provider health care
22 systems, or payers for that matter, may have a
23 different manner of listing them out. But having
24 standardized mapping methodologies, such as the
25 HL7 Gravity standards, has been very successful.
26 So we have built the ability as a part of that

1 from all Epic sites to aggregate up race,
2 ethnicity, gender, veteran status, those types of
3 elements, so that we can do analysis and research
4 on them.

5 But I would say recognize that it may
6 not be necessary to have everyone agree on the
7 same 20 values. We've tried that; it doesn't
8 always work. But, instead, can we agree on what
9 the mapped values are that we're going to look at
10 when we're looking to change and impact health
11 equity outcomes? That would be our perspective
12 on what has worked best.

13 DR. JOYNT MADDOX: Now, I'll add that
14 most of what we do relies on the Medicare data,
15 and that is inadequate for really being able to
16 assess race or ethnicity. You can't be both.
17 There's no listing of groups that are, you know,
18 of sort of growing demographic importance in the
19 country, and, obviously, it stopped being
20 collected by Social Security at some point. So,
21 on the federal level, it's problematic, and I
22 think the EHRs and the practices and the insurers
23 that are actually much closer to the patients are
24 probably collecting it, you know, maybe
25 differently from time to time but in a much more
26 real-time way than the Medicare data, which is

1 decades old, many decades old in many cases, and
2 pretty problematic.

3 CO-CHAIR HARDIN: Is Chinni or Josh
4 on? Okay. Committee members, next question. Go
5 ahead, Walter.

6 DR. LIN: So, I have a question for
7 Karen and Mark. Karen, the overview of the
8 results from the last 10 years of value-based
9 programs that you presented at the beginning of
10 your presentation was quite underwhelming, you
11 know, in terms of the magnitude of the results at
12 least. And, yet, Mark, my sense is the
13 Alternative Quality Contract has produced some
14 very good results in terms of its value-based
15 purchasing outcomes.

16 And so, I'm just wondering if there's
17 something that's done differently in the ACQ than
18 the other programs that were reviewed by Karen.
19 Is it something that we measure differently? Is
20 it the incentives are bigger? Is it that the
21 data was more timely? Is there something that
22 kind of generated the differential results?

23 DR. JOYNT MADDOX: I'll give you my
24 philosophical response to that and then let Mark
25 give the response for his scenario. So, you
26 know, I think part of the reality of health is

1 that health care is only a small part of health,
2 right. So when we think about health care, the
3 idea that we could sort of magically move the
4 needle, I think, is a bit of hubris. There's the
5 impact of poverty and pollution and education and
6 income, and all of those things just so far
7 outweighs moving us on the needle from 85 percent
8 to 90 percent on getting someone a statin.

9 So to some degree, it's almost
10 preordained that we're not going to be able to
11 make some of the changes that we wish to as long
12 we focus on the individual person. We have to be
13 thinking public health to think about really
14 moving the needle on these things. So it's a bit
15 of an unfair straw person that I set up, right,
16 to make this point exactly, which is that
17 focusing on this bit is not going to get us
18 there, and we have to think much more broadly.
19 And the degree to which we can harmonize and go
20 big, I think, gets us closer to the public
21 health.

22 That said, I do not want to say that
23 the individual stuff doesn't matter, and, where
24 we can improve, we should improve, and we need
25 systems that help us improve in real-time, as
26 opposed to penalties that tell us later that we

1 did badly on patients we no longer remember and
2 can't figure out who they are anyways.

3 So it's both things at once, which is
4 that we need a broader approach to really impact
5 health and that's public health and that's
6 coordination and rowing in the same direction;
7 and there are places that have been quite
8 successful in moving on the individual patient.
9 I will say my current market is not one of them,
10 right. It's not just one individual thing, it's
11 a culture change, and that is very different in
12 different parts of the country right now.

13 DR. FRIEDBERG: I can't comment too
14 much on, you know, payment models that have been
15 developed by others, other than, you know, in my
16 prior life at RAND, doing some evaluations of
17 CMMI initiatives. I mean, the challenge is we
18 have the luxury in Massachusetts of having a
19 pretty small market where we're the largest
20 commercial insurer, and so we have quite a bit of
21 the patient panel share for most providers, which
22 helps, I think, with making the business case to
23 change how the investments are made in a
24 meaningful way. We're not spread too thin
25 either, especially on technical assistance.
26 These aren't, like, webinars where you maybe have

1 hundreds of practices or hundreds of
2 organizations around the country attending and
3 getting, more or less, the same message. You
4 know, we have a team of folks who maybe have
5 three Alternative Quality Contract groups each
6 and get to know their staff quite well and are
7 able to answer questions they may have about data
8 or savings opportunities on the fly. I think
9 that's some of the distinguishing features of a
10 smaller local program.

11 DR. LIN: So I guess, Mark, maybe a
12 follow-up question would be, you know, from what
13 Karen said about health care being a very small
14 part of the effect on overall health, and it's
15 something I agree with. Is your sense kind of
16 the same, and has the ACQ been able to affect
17 kind of the broader contributors to health more
18 than health care?

19 DR. FRIEDBERG: We've only been
20 measuring, you know, costs, quality, and equity,
21 and equity being stratified quality measures. So
22 none of those are inherently important to
23 outcomes. I mean, blood pressure is like an
24 intermediate outcome. You know, it's not
25 something that's inherently important. It's only
26 important insofar as it prevents strokes, heart

1 attacks, kidney disease, and the like. So I
2 think we can start to look at that, but we
3 haven't really ever had the data necessary to
4 follow our members into the distant future to see
5 what the ultimate health outcomes look like, and
6 to do that also for comparison groups. We have
7 some kind of credible counterfactual. So,
8 unfortunately, I think it's a bit of an unknown
9 on ultimate health outcomes.

10 DR. JOYNT MADDOX: And sorry to jump
11 back in. This is exactly why the government
12 exists, right. The private insurers are always
13 going to have people who come and go, and they
14 cannot be driving in each their own direction
15 because we, as the people, are paying for all of
16 us forever. Right? We all, God willing, will end
17 up using government health care. That's the way
18 we've set up our society.

19 And so, therefore, there's a very
20 clear need to actually be the entity that can say
21 hypertension matters, diabetes matters. I don't
22 care if you can't see your needle move in three
23 months. Like, this is what we are doing because,
24 collectively, it's what we need later. And we're
25 not just going to tell you to go from 140/80 to
26 130/70 by bringing someone in and giving them a

1 cup of tea. We're going to say go find your
2 220s. They are out there. It's half of the
3 emergency department that I round in, right? Go
4 find them. Access -- like, go find them and make
5 their blood pressure better.

6 And a private company is not going to
7 do that on its own. That doesn't make any sense
8 for their bottom line, unless you make it make
9 sense by setting priorities that then sort of
10 drive that broader sense.

11 So, the degree to which health care
12 only touches a little bit is, to some degree,
13 expandable, if you think about it from a public
14 health lens, and you think about what's driving
15 blood pressure. You bring in all that other
16 stuff sort of into our lane where we can at least
17 talk about it and acknowledge it and try to push
18 on it collectively.

19 CO-CHAIR HARDIN: Committee members,
20 any other questions? Go ahead, Lindsay.

21 DR. BOTSFORD: I'll ask one, and I
22 don't know, Karen, if you have any comments,
23 because I think one of your comments made me
24 think about it but open to others, as well.

25 I think you alluded to the fact that
26 health is beyond just health care, and a lot of

1 our measures look at the provider level,
2 sometimes the system level of something that's
3 delivered in the health care space. I'm
4 wondering, as we think about transformation and
5 total cost of care, what gap there is in looking
6 at the health of the system, whether that be on
7 the payer side, on the system side. And to what
8 extent do we need to be thinking about measures
9 that measure the health of the system that can
10 drive health more specifically than just the
11 health care experience? We've heard access
12 mentioned in other places. We hear about
13 friction and efficiency and other measures that
14 might have been considered more practice
15 management measures, but I think, to the degree
16 that we think health is more than just health
17 care and as a measure of a highly-functioning
18 system, what gaps are there and what
19 opportunities are there in leveraging EMRs,
20 leveraging payer data, to think more broadly
21 about what we think of as quality and health?

22 DR. JOYNT MADDOX: That's a great
23 question, and I would say that the biggest gap is
24 that we have no idea how to define a system.
25 Like, we don't have a health care system. We've
26 got economic adventures happening, right,

1 wherever they happen.

2 I'll share a brief anecdote because I
3 think it's actually illustrative of how data and
4 community thinking can come together. So I do
5 not, I am paid nothing by Epic. We are all on
6 Epic in the St. Louis market, and thank goodness
7 because we can actually see where people go. And
8 so we have a gun violence reduction collaborative
9 called Life Outside of Violence. We're working
10 on some sort of substance use and housing
11 intersection with serious mental illness work.
12 You cannot do that by yourself. You have to do
13 it in community.

14 And so maybe you don't want, like -- I
15 shouldn't be saying any of this -- you don't
16 want, like, Barnes to compete with Ascension to
17 compete with Mercy in some sense, right. Well,
18 you do economically, but you want them to work
19 together. And because we don't have a system
20 defined us such, there's underinvestment in the
21 kind of things that is a collective action
22 problem. And so things like accountable health
23 communities, things that really move in that
24 direction, I think, are very positive. You know,
25 here, it's grown out of a real recognition by the
26 community, by the clinician community, of this

1 real unmet need around gun violence, around
2 serious mental illness and housing instability.
3 I suspect those are pretty common to one degree
4 or another in different places.

5 So that's a collective action problem.
6 We don't have a definition of a system, and we
7 don't have a good way to think about that
8 community action, but I would love to see that.
9 Again, this is sort of what government is for,
10 right, to think about these things and to think
11 about nonprofit status and what people are
12 engaging in and how we can use the organizing
13 capacity of some of these ways of thinking about
14 payment and some of these ways of thinking about
15 Medicare and Medicaid and all the ways in which
16 the public dollar goes that we could think about
17 some of those broader questions.

18 CO-CHAIR HARDIN: So you've touched on
19 this a little bit, but I'd love to hear more from
20 each of you. When you think about the
21 investments or the incentives that are needed or
22 that have worked to help under-resourced
23 organizations and communities come to the table
24 with data collection and data sharing, what would
25 you recommend, what do you think is most
26 important in relation to those investments or

1 incentives? I'd love to hear from each of you.

2 Nick, do you want to start?

3 MR. FRENZER: Absolutely. It's an
4 incentive to provide better care. My mind, as
5 you lay the question out, goes to the safety net
6 hospitals we work with that are often deeply
7 invested in underserved communities and health
8 equity. And for them, they see it as an
9 organizational imperative to do that kind of
10 work.

11 As compared to a group that's very
12 focused on commercial fee-for-service care, when
13 we see the business model shift into why it is
14 more beneficial for the patient community to look
15 at that downside risk, which we do see greater
16 operationalization and investment in, that is
17 where we start to see that shift. So I would
18 push our energy into the further we can go into
19 incenting folks to provide the care. And to
20 Karen's point, when we see organizations
21 collaborate on this from a care management
22 standpoint, getting people in food deserts into
23 food pantries, that type of work, that all comes
24 in together and supports that type of effort.

25 So from a reimbursement and quality
26 standpoint, the more we can incent people to work

1 together and provide those types of things, by
2 saying that that patient's outcome is how we are
3 going to incent you, I think that's where we need
4 to go. The technology supports it. There's a
5 lot of ways we can incent private industry to
6 help align to that. But right now, if you're on
7 five disparate programs, if you're not the type
8 of organization that has this in your mission
9 statement as number one or number two, it then is
10 going to come under something else. And that's
11 the difference that we see when we enable the
12 technology for different types of groups.

13 CO-CHAIR HARDIN: Karen or Mark, would
14 love to hear from you, as well.

15 DR. JOYNT MADDOX: Sure. I mean, I'll
16 agree with Nick in that it's not that the
17 technology doesn't exist or even that most safety
18 net hospitals don't have some sort of
19 technological infrastructure and even, you know,
20 FQHCs⁷⁰ have technological infrastructure. It's
21 that the incentives remain to find your highest-
22 paying patients and go do good things for them.
23 And so until that changes and that's part how
24 much we pay for Medicaid, it's how we think about
25 the safety net, it's where the money is, that's

70 Federally Qualified Health Centers

1 where people go. So it's not that it's an
2 unsolvable problem. I have a good friend who is
3 in venture capital in D.C. I've asked him, like,
4 why don't you go invest in, like, you know,
5 really getting into communities that really need
6 you? He's like put the money there, we'll go, we
7 don't care. But there's no money, so why would I
8 go there? I can't do that. That is the issue.

9 So if you want there to be real change
10 in where we see inequities in this country and
11 where we see really just stunning
12 intergenerational, entrenched adverse health
13 outcomes, you have to put money into those
14 communities intentionally, explicitly, and again
15 and again and again.

16 And I don't think the technology is
17 actually the barrier. I think it's a potentially
18 incredible enabler because it has kind of gotten
19 commoditized now, like everyone knows how to use
20 the basic technology. So it's a function of
21 getting people to go and use it to do the thing,
22 as opposed to the technology itself being the
23 insurmountable barrier, I think.

24 DR. FRIEDBERG: I agree with both Nick
25 and Karen. I'll just add that one thing we
26 focused on that was actually a very different way

1 we constructed pay-for-equity, and now we're
2 going back to our quality programs and adopting
3 this, as well, is to address the concern by
4 safety net providers that their communities are
5 different, and it's unfair to compare them to
6 anybody else who is not surveying that
7 demographic. What we did is we're not comparing
8 them anymore to anybody else in pay-for-equity.
9 They're only compared to themselves in the past
10 and being rewarded for improvements over time. I
11 think that's really important to getting buy-in
12 and making the resources that are attached to the
13 incentive seem achievable. And then there's just
14 an up-front investment that has to be made, and
15 what that investment amount is and what it should
16 go into, you know, we negotiate that with the
17 groups. And we have the ability to do that
18 because we're local and we know them pretty well.

19 CO-CHAIR HARDIN: One more opportunity
20 for the Committee for any final questions or
21 comments. All right. Then I'm going to just
22 open it up to you experts with one final
23 question. Are there any additional insights
24 you'd like to share about performance measurement
25 and population-based total cost of care models or
26 what financial incentives actually move this work

1 forward? Anything we didn't ask you about that
2 you'd like to share?

3 DR. JOYNT MADDOX: I thought the
4 questions were fantastic and sort of covered the
5 waterfront, but I'll take the opportunity to
6 summarize that we need, and I would hat-tip to
7 the CMS folks, for really pushing quality
8 strategy because it gives us an opportunity to
9 say collectively, nationally, societally, what
10 are the things that we want to focus on and how
11 can we be very intentional about that in a way
12 that is centered on equity, recognizes the
13 challenges that people face in their day-to-day
14 life achieving health. And I do believe that the
15 total cost of care and population-based thinking
16 is what needs to get us there. So it's just how
17 we can leverage that with being very explicit
18 about what we want to do and not thinking we can
19 be all things to all people but that we can
20 really push people in a direction of trying to
21 improve broader population health.

22 DR. FRIEDBERG: Great questions. I
23 would just add the importance of measure
24 alignment across payers from the provider
25 perspective. Absolutely critical. We've had a
26 great experience in Massachusetts. There's a

1 measure alignment task force here that's been
2 around for more than five years now. Alignment
3 is voluntary, but there's a lot of peer pressure.

4 People are quite aligned, especially
5 the local payers, in Mass health. The payer is
6 not aligned with Medicare actually because the
7 hard thing for the way Medicare currently does
8 the quality measures is there's alignment within
9 and hopefully better alignment within the
10 programs going forward due to recent changes CMS
11 has made in that regard, but it's still a
12 national uniform data set. And these efforts at
13 alignment tend to happen at the state level.
14 Massachusetts is not the only state that does
15 this. And that might require the Medicare
16 program to adopt local data and quality measure
17 sets, rather than kind of being flexible across
18 states. That's a real hindrance to participating
19 in multi-payer programs from the payer
20 perspective and I think for providers, as well.

21 MR. FRENZER: Very well said, Mark and
22 Karen. For me, it comes down to convergence.
23 Where CMS leads, everyone follows. And, right
24 now, there are so many paths that we can go down,
25 the closer we can get to as few paths as we can
26 follow so we converge on what's right for

1 patients, what's right for providers, then I
2 think private industry will absolutely support
3 that. But it will help us be more successful by
4 following a more limited set of measures, of
5 paths, and heading towards value-based care.
6 Thank you.

7 CO-CHAIR HARDIN: I want to thank each
8 of you for these very valuable insights and for
9 taking the time to be part of this meeting. It
10 was a really, really deep discussion and really
11 informed, as well.

12 I know we're a little bit early. Amy,
13 can we go to the public comment or do we need to
14 take a break? Take a break. Okay. So we will
15 take a short break until 2:30 p.m. when we have
16 an opportunity for public comment before we close
17 for the day. We want to encourage you to stay
18 on, and, again, thank you so much for sharing
19 your expertise. And we'll be back at 2:30 p.m.

20 (Whereupon, the above-entitled matter
21 went off the record at 2:18 p.m. and then went
22 back on the record at 2:27 p.m.)

23 * **Public Comment Period**

24 CO-CHAIR SINOPOLI: Welcome back,
25 everybody. I believe that we do have a public
26 commenter that's ready to make some comments. If

1 I can introduce Jennifer Gasperini, who is the
2 Director of Regulatory and Quality Affairs at the
3 National Association of ACOs or NAACOs.
4 Jennifer?

5 MS. GASPERINI: Thanks. Can you hear
6 me?

7 CO-CHAIR SINOPOLI: Yes, we can.

8 MS. GASPERINI: Okay. Great. Well, I
9 wanted to thank first PTAC for the important
10 discussions over the last two days. Quality
11 assessments are critical to value-based care
12 work, and getting those quality approaches right
13 is really important to clinician engagement and
14 the success of these models.

15 So we heard a lot -- can you hear me?

16 CO-CHAIR SINOPOLI: Yes. I think we
17 have some technical difficulties.

18 (Whereupon, the above-entitled matter
19 went off the record at 2:28 p.m. and then went
20 back on the record at 2:32 p.m.)

21 MS. GASPERINI: I think I left off
22 right around talking about what we've heard
23 today, so that's where I'll jump back in. And we
24 heard a lot today during the discussions about
25 alignment efforts, and I wanted to speak to that.
26 Alignment is crucial to reducing administrative

1 burdens and freeing up practices and clinicians
2 to care for patients in new ways in value-based
3 care models. But aligning to the right group is
4 equally important.

5 So, right now, CMS is aligning, for
6 example, MSSP ACO quality requirements with MIPS
7 requirements, which, as you know, are very
8 focused on providing care in the fee-for-service
9 environment, so this really creates issues when
10 you're trying to apply those measures with the
11 same reporting rules that are, you know, being
12 applied equally, regardless of the type of
13 provider when you're applying this in the total
14 cost of care context like for MSSP ACOs.

15 Instead, we believe it's critical that
16 we start looking at the next generation of
17 measures for population health models, which, as
18 it has been mentioned throughout the meeting,
19 should focus on things like accountability across
20 the system and not with an individual provider,
21 focus on things like care coordination and team-
22 based care, access, and other population health
23 goals that make sense to evaluate at the ACO
24 level and less so at the individual clinician
25 level, for example.

26 And there's been a lot of discussion

1 also today around digital quality measurement and
2 interoperability. And moving to more digital
3 measures and reporting methods will reduce the
4 administrative burdens and allow us to really get
5 closer to receiving real-time data that can be
6 used at the point of care to improve care for
7 patients.

8 However, we also have to have
9 realistic goals for our timelines to move in this
10 direction and take caution to not move forward
11 with requirements before industry is capable of
12 supporting that work. Right now, we're not
13 currently where we need to be in regards to
14 interoperability to transition to fully-digital
15 measures in the next year. What we do need is
16 clear direction from CMS and ONC on what that
17 digital quality future is that we're striving
18 for. If it's FHIR APIs to support digital
19 quality measure, or dQM, reporting, then we need
20 to focus on that goal and not hold ACOs and other
21 value models accountable for different
22 requirements that also require investments in the
23 interim.

24 And that's really what's happening
25 right now with MSSP ACOs. They're currently
26 struggling with making investments for those

1 interim requirements that are not really fully
2 aligned with the digital future state that CMS
3 and ONC are ultimately working toward. So we
4 don't want to see the system have to invest now
5 in interim technology and work only to have
6 reinvest in the mapping and infrastructure that
7 will be required, for FHIR APIs for example, in
8 the near future.

9 So those are just a couple of things
10 that we wanted to touch on today. We have lots
11 of additional thoughts on this topic, and we're
12 happy to follow up. Thanks again for your focus
13 on this topic.

14 CO-CHAIR SINOPOLI: Thank you,
15 Jennifer. Those were excellent comments, and we
16 appreciate you taking the time to reach out and
17 share those with us. So thank you.

18 *** Committee Discussion**

19 I think now we'll move in to our
20 Committee discussions. That was the only public
21 commenter, right?

22 Yesterday, at the end of the day, we
23 spent a great deal of time talking about what we
24 had heard through the day yesterday. And so,
25 today, we just want to take a few minutes and
26 have some time to re-discuss that and add any

1 comments from the subject matter experts that we
2 heard from today. So I'm going to open it up to
3 the Committee members to make some comments about
4 what we've heard. All right. Jennifer.

5 DR. WILER: Thank you, Mr. Chairman,
6 for the opportunity. Without going over what we
7 discussed yesterday, I thought the panelists
8 today were phenomenal and, again, want to thank
9 our PTAC staff, ASPE, NORC staff for putting
10 together a really wonderful meeting and
11 exceptional group of experts.

12 I heard a number of things today that
13 are takeaways that I think are important for us
14 when we're thinking about our summary report.
15 The first is acknowledging the heavy lift and
16 significant importance of our federal agencies
17 working together to focus on creating a data
18 infrastructure that allows for fundamental data
19 sharing and aggregation through simplification
20 processes which are easy to say and really hard
21 to do and creating this digital platform where
22 data, as we've talked about in the past, is a
23 utility, and then we heard today that tech is the
24 commodity. I think we're really poised to make
25 sure that, if financial incentives are necessary
26 beyond will, that this is critical to the success

1 of any focus on quality outcomes that we want to
2 achieve.

3 Secondly, I think we continue to hear
4 there has to be a business case for change, and
5 there's a very different business case for
6 voluntary programs versus mandatory programs.
7 Voluntary programs need high incentives, and it
8 needs to be moderated with an appropriate level
9 of risk. And there's ways to moderate that risk,
10 but one thing that we continue to hear is that
11 payer alignment or all-payer participation, in
12 addition to the simplification of measures that
13 are of high priority, is one critical component
14 of that.

15 Next, I think we heard about this idea
16 around a balanced scorecard approach, and I think
17 my takeaway is that that has to be at the, quote,
18 system level, although we heard what's the
19 definition of a system? But let's assume that
20 that's known from a population perspective. And
21 I think it really comes back, to me, to that
22 value equation of quality, safety, patient
23 experience, equity, over cost and efficiency.
24 And if we think about measures that really focus
25 back to those fundamental areas of value using

1 the rubric that our PCDT71 group put together, I
2 think that's a nice place to think about how we
3 pick measures under this simplified and
4 prioritized process.

5 The next thing I heard was around
6 data, that, again, data and information change
7 performance and outcomes, so why that is so
8 critically important, and that anything we can do
9 to encourage sharing of data or decreasing the
10 friction associated with that is really
11 important.

12 And so when thinking about drivers, we
13 heard in the first panel around this idea of --
14 my takeaway was whoever has the data needs to be
15 forced to share it, and whoever is the
16 accountable entity shouldn't be the only one
17 responsible for having to pull it. And so
18 creating some incentives for that sharing,
19 financial or not, is important because that data,
20 again, has to be actionable, it needs to be
21 specific. It can't be aggregated. And what we
22 heard today a lot was around a couple of simple
23 measures, and I know I'll put that in quotes
24 because we heard about even blood pressure being
25 not a simple metric. But, again, a lot of really

1 smart, talented people are thinking about this,
2 and there's a way that, we heard from our Epic
3 colleague, if we can all just agree on what the
4 definition is, it can be executed on.

5 So although data sharing of
6 information is fundamental, critical, and
7 essentially difficult for us to move forward, I
8 also heard that, ideally, each of our accountable
9 practices would like to have insights also. So
10 if there was a possibility to have a version two,
11 insights would be ideal.

12 And whatever we can do to necessitate,
13 regulate, or pay for this information sharing,
14 and maybe it has to be very tactical. We heard
15 about paying for consultation notes to be shared,
16 so a way to engage our specialists, which we've
17 talked about in the past as being a challenge.
18 Paying for inpatient hospitalization discharge
19 summaries. You can get very tactical very
20 quickly, but I do think those incremental
21 components of important data actually is a place
22 for us to explore.

23 Then last but not least, we heard a
24 lot about timeliness of care and access as a
25 metric for both quality and safety. And it
26 sounds like there's an opportunity to get a nice

1 list of those timeliness metrics around things
2 that maybe are intuitive. What we heard was a
3 diagnosis of cancer and then seeing a specialist.

4 It would be nice to have a list of those
5 timeliness metrics that, if they're not ready to
6 be leveraged within CMMI or a CMS model, maybe
7 within the other payer programs or communities,
8 those could start to be used and tested. But we
9 kept hearing over and over what an important
10 outcome, what an important essentially process
11 measure for quality and safety they could be.
12 Thank you.

13 CO-CHAIR SINOPOLI: Excellent
14 comments. So anything to add to that, Walter?

15 DR. LIN: You know, it's always very
16 hard to follow Jennifer because she does a
17 thorough job of summarizing.

18 CO-CHAIR SINOPOLI: That's why I call
19 on her first.

20 DR. LIN: In addition to the thanks
21 that she gave to the staff, I also wanted to
22 thank the PCDT team, as well, for putting
23 together an excellent two-day public session. I
24 thought we heard from multiple very different
25 perspectives, from a small, essentially solo
26 practice in the middle of Kentucky to mid-sized

1 practices to very large integrated health plan
2 practices, like Geisinger, to health plans and
3 academic practices. So it was a valuable
4 perspective to hear from all different levels.

5 You know, I won't repeat what Jennifer
6 said. I think it's very thorough. But I will
7 just maybe ruminate a bit about the last session
8 we heard about where we were reminded how little
9 impact health care has on health, you know. And
10 I think that's pretty well documented in the
11 literature and health economics and other
12 disciplines, as well. And this reminded me of a
13 conversation that we, as most of the Committee
14 was there actually last night at dinner, and,
15 Angelo, you were there, too, where the really
16 interesting idea was brought up why shouldn't we
17 maybe think about having more federal interagency
18 cooperation to address some of these social
19 determinants of health, you know. And so just to
20 name a few, for instance, housing, right.
21 Housing is a big social determinant of health,
22 can we maybe somehow get HUD⁷² involved? Or food
23 insecurity, is there some way we can kind of
24 think about getting USDA⁷³ involved? Education.

72 Department of Housing and Urban Development

73 U.S. Department of Agriculture

1 So the list goes on, and it was
2 probably very unrealistic wild idea, but
3 something I was thinking about during Karen's
4 presentation today maybe we should look outside
5 of CMS to help with some of these SDOH⁷⁴ issues.

6 Big, big challenges that are very hard to solve
7 and, kind of in the climate of growing inequality
8 in our country, I would say very important to
9 solve and, I think, has the attention of not just
10 those in health care but those outside, as well,
11 in some ways. That's it.

12 CO-CHAIR SINOPOLI: Thank you. Great
13 additions. Jim.

14 DR. WALTON: I agree with Walter. The
15 only thing I would say just to strengthen his
16 comment would be I think it's our responsibility
17 for the health, the common, so to speak, as
18 physicians, as a profession, to do that. And I
19 think our conversation with CMS physicians, I
20 thought, was very powerful because there's a
21 certain degree of solidarity in the profession
22 that we need to speak into this space to call out
23 more thoughtful action around social determinants
24 of health, investment. We heard a number of
25 times different kinds of investments that are

74 Social determinants of health

1 needed, so that the next generation can have
2 something more to work with and maybe accelerate
3 what we've been doing over the last few years.

4 CO-CHAIR SINOPOLI: Thank you for
5 that. Lindsay.

6 DR. BOTSFORD: Yes. Thanks, Angelo.
7 You know, I think we heard in a variety of our
8 presenters the idea that, you know, and we went
9 into this kind of knowing it, but that our
10 current measures don't really account for
11 everything that we're going to need in evaluating
12 total cost of care. We heard alignment that ER75
13 and admission rates are certainly good ones that
14 need to be included but might be too late for
15 really showing some of the things we need to show
16 along the way as we think about how we evaluate
17 total cost of care.

18 I think we heard that access to care,
19 population health measures, mental health, and
20 things like language are probably things that we
21 need to look at as we're looking at evaluation of
22 total cost of care models. Resonating back from
23 yesterday's conversation, the idea that, as we
24 think about looking at more patient-reported
25 measures, patient experience measures, that some

1 of the existing surveys and tools might not meet
2 the needs of all populations, so high-needs
3 populations and how can we make it easier to
4 collect the data that we know is important.

5 Reflecting from today, I think we
6 heard themes that we heard in our last meeting,
7 too, about how much up-front investment in team-
8 based care is important when it comes to building
9 the teams that are able to succeed in some of
10 these population health-focused activities.

11 I think the final concept I heard
12 today was, and maybe it's more of a warning or a
13 caution, as we move forward, to thinking about
14 new measures, was the phrase quality industrial
15 complex. And I think that does echo some of the
16 fears here around, as we talk about all the new
17 types of measurement needed, a word of caution as
18 to how we think about who is developing these,
19 where the data comes from, and how can we get
20 ahead of making sure that that data does not
21 become proprietary or having to rely on certain
22 people that maybe have adverse financial
23 incentives being the ones to help innovate in
24 this space?

25 And I think the final thing from the
26 last presentation was just when it looked at one

1 of the lessons learned about promoting equity in
2 measurement is when we heard from Dr. Friedberg
3 the idea of, when you're introducing equity
4 measures, to think about just comparing, not
5 comparing to others and just showing improvement,
6 kind the all boats rise concept and that you
7 don't have to be better than the one around you.

8 And the idea, as we think about encouraging
9 equity and encouraging improvement at the
10 population level, how can we just slowly nudge
11 along and encourage that one-percent better, as
12 opposed to having to be above a certain
13 threshold. It takes time and it takes money, and
14 that investment is needed to nudge things along.

15 CO-CHAIR SINOPOLI: Thank you. Lee.

16 DR. MILLS: I agree with my
17 colleagues. Perhaps after another two years of
18 practice here at PTAC, I'll be as comprehensive
19 and clear-headed in my remarks as Jen is already.
20 It seems unlikely, but I'm willing to go for it.

21 I heard a couple of themes. Well,
22 first of all, I want to say, just the recency
23 effect, I thought the very last panel we had, all
24 three members were remarkably clear-headed and
25 clear-spoken. I think maybe the single best
26 listening panel, conversation panel we've had in

1 two years, so I would, to staff, recommend we
2 think about ways to program them and invite them
3 back at future meetings.

4 So we heard themes, as Lindsay said,
5 themes that have gone meeting to meeting, year to
6 year. The first was data, data, data. You know,
7 information is the lifeblood of any effective
8 population health, public health perspective and
9 approach, and it's still, incredibly, the data
10 infrastructure of the country is incredibly
11 archaic and incredibly siloed. You know, it's
12 better now than four years ago; and, yet, still
13 the data burden is falling on the physicians and
14 practices to generate the data the entire system
15 is operating on. So it's like those least able
16 to bear the cost and with the least expertise in
17 generating it are the ones that are responsible
18 for doing it all for the benefit of the entire
19 population, which just seems miscalibrated to me.

20 So we heard an outcry for, you know,
21 essentially health data utility approach, and
22 routine data aggregation for quality measures
23 were certainly on that path towards moving to
24 ECQMs. A really clear appeal from the provider
25 in Kentucky about just why is he having to report
26 on things that, you know, it's not just Medicare,

1 that payers already know, and there's got to be a
2 way to aggregate that and share that back in a
3 combined denominator, as opposed to relying on
4 the physician directly.

5 We certainly heard, again, about the
6 need for risk adjustment. I think we haven't
7 talked about this much that, you know, programs
8 in retrospective data review, actuarial studies
9 often are using prospective for comparing
10 effectiveness, quality change provider to
11 provider; and, yet, what the providers need to
12 actually affect change at the individual or group
13 level is concurrent risk adjustment in an ongoing
14 fashion, and they're two different things and
15 that's not widely talked about.

16 Certainly heard an appeal for moving
17 away from care process measures that are not, you
18 know, more directly tied to outcomes, moving
19 towards patient-oriented measures. I think
20 those, of course, raise a whole level of just
21 operational tactical complexity because you can't
22 administer them at a practice collection level.
23 It's got to go directly to the patient and how
24 does that work? It raises a whole series of
25 questions that we don't have answers for right
26 now.

1 Let's see. One speaker spoke to a
2 fundamental problem. It's not new, it's been
3 ongoing. I certainly faced it in my work with
4 the provider-owned plan. It's just that CMS is
5 leading the way, and, I think, doing great work
6 in many fronts to point the direction and provide
7 leadership in this. And the rising sea does lift
8 all boats; but, to that point, every private
9 health plan is getting the benefit of CMS'
10 leadership without contributing the additional
11 investments because every health system and
12 practice can't operate differently for this payer
13 versus that payer, and so you build your
14 operation to produce consistent results and every
15 patient gets the benefit, which speaks to a
16 fundamental inequity and a fundamental kind of a
17 systematic lack of the adequate investment we're
18 going to need to really change operations for
19 population health.

20 I heard a clear call for a multiyear
21 glide path to where we're going, especially
22 around PROMs and health equity. I think there's
23 a real role that CMS has the ability to step into
24 with a transitional plan, much like they've done
25 in other venues, saying, okay, well, we're going
26 to put it out there that 20, you know, proposed

1 rulemaking in 2027, we're going to switch 25
2 percent to a prospective population-based PMPM⁷⁶
3 payment and 75 percent current system and
4 transition it over four years or six years,
5 whatever it is. Just get something out there for
6 people to start getting their minds around it's
7 really coming after talking about it for 20
8 years.

9 I'm struck again by the quality
10 industrial complex. I don't know what that means
11 to me, but it's really kind of off-putting and
12 scary. It means a lot. And then my final
13 comment is really, really struck by that health
14 care is only a very small part of health, and so
15 this belief that we can rejigger the incentives
16 around health care being, you know, call it 20
17 percent of health outcomes, and we're going to
18 see dramatic changes in health was hubristic from
19 the start; and, yet, here we are, that's what we
20 do, and those are the tools we're paying
21 attention to. But it does speak to a need for a
22 broader conversation involving a public health
23 approach to health, that it doesn't rely on
24 practices. So thank you.

25 CO-CHAIR SINOPOLI: Thank you, Lee.

76 Per member per month

1 Lauran.

2 CO-CHAIR HARDIN: So in addition to
3 all the excellent comments, just one thing I'd
4 like to call out. So people made it very clear.

5 One statement that was made that I thought was
6 really powerful was winnable measures and the
7 ability to have some input into what those look
8 like. People were consistent around calling out
9 the cost for building the analytics, building the
10 ability to understand the data and collect it.
11 And I thought Mark's example from a payer
12 perspective was a great example of how things
13 could be a glide path towards incentivizing and
14 helping people to change.

15 So the payer provided a dashboard,
16 actionable data, things that helped informed the
17 providers. Then that was partnered with the
18 learning community, so people could come together
19 and learn with each other. And then that was
20 tied to a grant program, so that they could
21 choose a way that they wanted to invest and learn
22 and change. And once that was built, then
23 incentive-based outcome measures were put into
24 play. I thought that was a really brilliant
25 pathway to share.

26 * **Closing Remarks**

1 CO-CHAIR SINOPOLI: Perfect. Thank
2 you. So before I close out, Audrey, are there
3 any other questions or comments that you want to
4 have?

5 Okay. Well, I want to thank everybody
6 for participating today, our expert presenters,
7 panelists, my PTAC colleagues, particularly my
8 PTAC colleagues. This has been a very intense
9 couple of days with great, great information and
10 very engaged PTAC members. I want to
11 particularly thank the PCDT team for a really
12 excellent presentation that I know took you all a
13 lot of work to put together.

14 So we explored a lot of different
15 facets regarding improving performance measures
16 and development and implementation of the
17 population health total cost of care models.
18 We'll continue to gather information through a
19 request for input on our topic. We're pushing it
20 on the ASPE PTAC website and sending it out
21 through the PTAC listserv. If you can offer your
22 input on our questions by April the 26th, it
23 would be appreciated. The Committee will work to
24 issue a report to the Secretary with our
25 recommendations from this public meeting.

26 * **Adjourn**

1 And with that, we'll end this session.

2 Thank you.

3 (Whereupon, the above-entitled matter

4 went off the record at 2:58 p.m.)

C E R T I F I C A T E

This is to certify that the foregoing transcript

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was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate complete record of the proceedings.



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